

DAFTAR PUSTAKA

- Bandura, Albert. 1997. *Self Efficacy – The Exercise Of Control*. New york : W. H. Freeman and Company
- Friedenberg, Lisa. 1995. *Psychological Testing, Design, Analysis, And Use*. Copyright Allyn & Bacon, United States American-Massachusetts: Needham Heights
- Gulo, W. 2002. *Metodologi Penelitian*. Jakarta : PT. Grasindo
- Luthans, Fred. 2002. *Organizational Behavior Ed. 9*. Boston : McGraw Hill International
- Siegel, Sidney. 1994. *Statistik Non Parametrik*. Jakarta : PT. Gramedia Pustaka Utama
- Sudjana. 1996. *Metode Statistika Edisi Keenam*. Bandung : Tarsito

DAFTAR RUJUKAN

www.aaji.or.id

www.google.com

www.kompas.com

www.sunlife.co.id

www.yahoo.com

Basic Agency Course, 2006

Laporan Tahunan Unit Link Asuransi “X”, 2009

Poerwadarminta, S. 1976. Kamus Umum Bahasa Indonesia, Jakarta: PT. Balai Pustaka

Deisar, Nidia. 2007. Skripsi : “*Studi Dekriptif Tentang Derajat Self Efficacy Pada Sales Junior Di Dealer Mobil “X”*”, Bandung

Aulia. 2007. *Suatu Penelitian Mengenai Hubungan Self Efficacy Dengan Stres Kerja Pada Pegawai Asuransi “X”*, Bandung