## **APPENDICES**

## **Table of Data**

| DATA   | FUNCTIONS OF SPEECH |           |             |                |          |        |  |  |
|--|---------------------|-----------|-------------|----------------|----------|--------|--|--|
|  | Expressive          | Directive | Referential | Metalinguistic | Poetic   | Phatic |  |  |
| 1. Increase your bust up to 2 full cup sizes without surgery Guaranteed                            |                     |           | V           |                |          |        |  |  |
| 2. I feel sexy. I feel like a woman  | V                   |           |             |                | <b>V</b> |        |  |  |
| 3. Get a<br>flatter,<br>sexier<br>tummy in<br>19 days!   |                     | <b>V</b>  | V           |                |          |        |  |  |
| 4. When diet and exercise aren't enough to tone those cellulites, gel-a thin dissolves fat in days |                     |           | V           |                |          |        |  |  |
| 5. Zntrex-3,<br>now only<br>\$49.00 84<br>capsules [681<br>mg]                                     |                     |           | V           |                |          |        |  |  |
| 6. Full, round, seductive breast will make you proud.  |                     |           | V           |                |          |        |  |  |

| DATA   | FUNCTIONS OF SPEECH   |          |   |  |   |  |  |  |
|--|---|----------|---|--|---|--|--|--|
|  | Expressive Directive Referential Metalinguistic Poetic Phatic |          |   |  |   |  |  |  |
| 7. The unique combination of active compounds in Bust Booster causes your breast to swell through a clinically proven. |   |          | V |  |   |  |  |  |
| 8. Thermo DynamX is the new fat- burning formula that works without ephedra  |   |          | V |  |   |  |  |  |
| 9. They have<br>Viagra. Now<br>we have<br>Avlimil  |   |          | V |  |   |  |  |  |
| 10. Try Avlimil<br>and start to<br>enjoy a fuller,<br>more satisfying<br>sex life                                      |   | V        | V |  |   |  |  |  |
| 11. Support<br>your heart's<br>health with the<br>world's most<br>proven and<br>recommended<br>garlic<br>supplement    |   | <b>√</b> | V |  |   |  |  |  |
| 12. The world's most clinically proven phytomedicines made to Pharmaceutical Standards in Germany                      |   |          | V |  |   |  |  |  |
| 13. Real people<br>Real result   |   |          |   |  | V |  |  |  |

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|---|--------------------|-----------|-------------|----------------|--------|--------|
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| 14. What makes ReVive so effective? ReVive proprietary convoy molecule has the unique ability to pierce the blood   |                    |           | V           |                |        |        |
| 15. We invented comfort.  | <b>V</b>           |           |             |                |        |        |
| 16. Our fine range of bed linen are lovingly made from all natural high end fabric that ensures good durability   | V                  |           | V           |                |        |        |
| 17. Premium Danish Vodka infused with a delicious hint of cranberry and Raspberry.  |                    |           | V           |                |        |        |
| 18. So much for being stuck at home with my cramps and my heating pad. I put on this little Therma Care HeatWrap, It heated up, and my pain started to melt |                    |           | V           |                |        |        |

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|--|---------------------|--------------|-------------|----------------|--------|--------|--|
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| 19. Break out<br>of the<br>ordinary. Go<br>beyond.   |                     | $\checkmark$ |             |                |        |        |  |
| 20. Get the attention you deserve  |                     | <b>V</b>     |             |                |        |        |  |
| 21. Are you confident? Your femininity stems from not just external beauty, but feeling fresh and natural all day long |                     |              | √           |                |        |        |  |
| 22. All our surgeons are experts in their field and are fully registered with the General Medical Council              | V                   |              | V           |                |        |        |  |
| 23. For years, I've dreamt of having cosmetic surgery. When I saw Elyzea's prices, I realized now I could afford it!   | V                   |              | V           |                |        |        |  |
| 24. Now you can think about birth control just once a month. Instead of at times like this                             | <b>√</b>            |              | V           |                |        |        |  |

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|---|---------------------|-----------|-------------|----------------|--------|--------|--|
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| 25.NuvaRing<br>is clinically<br>proven to be<br>highly<br>effective   |                     |           | V           |                |        |        |  |
| 26. Our<br>remarkable<br>new memory<br>cup contours<br>to your body<br>and<br>remembers<br>your shape               | √                   |           | √           |                |        |        |  |
| 27. Burn Fat.<br>Lose Weight.<br>Tone Up  |                     | V         | V           |                |        |        |  |
| 28. Good,<br>Better,<br>Breast  |                     |           |             |                | V      |        |  |
| 29. Having thought about breast enlargement for years, Emma went from and 'A' cup to 'C' cup in just 45 minutes!    |                     |           | √           |                |        |        |  |
| 30. Our aim at Capio is to support but not pressurises you while you find out if cosmetic surgery is right for you. | V                   |           |             |                |        |        |  |