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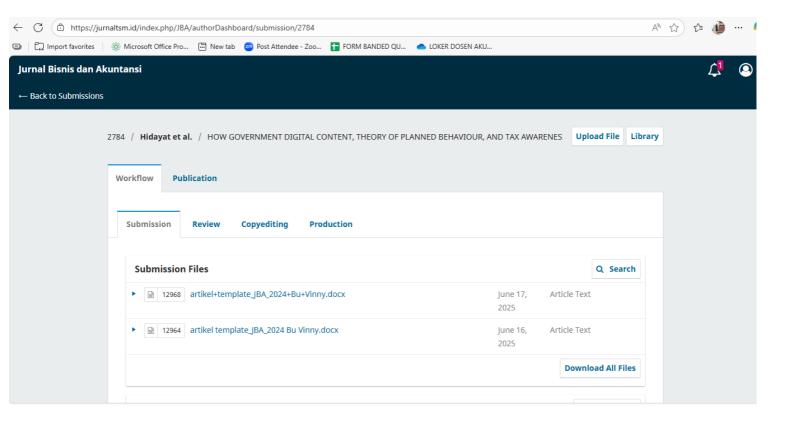
: How Do Government Digital Content, Theory Of Planned Behaviour, And Tax Awareness Affect Tax Compliance? Judul artikel

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# HOW GOVERNMENT DIGITAL CONTENT, THEORY OF PLANNED BEHAVIOUR, AND TAX AWARENESS AFFECT TAX COMPLIANCE: EVIDENCE FROM BANDUNG UNIVERSITY STUDENT

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Abstract: In the digital era, the utilization of technology by the government is crucial in improving tax compliance, especially for the younger generation as prospective taxpayers. This study examines the effect of tax digital content disseminated through the official social media of the Directorate General of Taxes on students' attitudes, subjective norms, perceived behavioral control, tax awareness, and tax compliance. The Theory of Planned Behavior approach is used as a theoretical basis to analyze changes in tax behavior. The research also examines the factors that attract students' attention to the digital content, by considering the attention span aspect. The sample in this study were active accounting students at one of the universities in Bandung City, who were selected through purposive sampling method. The method used is descriptive and explanatory research, with hypothesis testing using the PLS-SEM test. The novelty of this study lies in the integration of government digital content analysis with a behavioral psychology approach as well as attention to the attentional aspects of young audiences, which have not been widely discussed in previous tax compliance studies. This study found a positive relationship between government social media usage and elements of theory of planned behavior, tax awareness, and tax compliance. The results of this study provide practical implications for the government in designing more effective and sustainable digital communication strategies to increase young people's tax awareness and compliance.

Keywords: Government Digital Content, Social Media, Tax Awareness, Tax Compliance

#### INTRODUCTION

Tax revenue is the main pillar of national development, serving as a crucial instrument in funding public goods and services (da Silva, Guerreiro, and Flores 2019). Despite various policy reforms, Indonesia still faces persistent challenges in achieving optimal tax compliance, particularly voluntary compliance (Prihatiningtias and Karo Karo 2021). Among the emerging concerns is the limited tax knowledge and low compliance intention among young taxpayers, especially university students who represent future contributors to the tax system (Gallego and Ortega 2022). Traditional approaches to tax education, such as seminars or printed media,

are often insufficient in attracting this demographic segment.

The digital transformation has opened up opportunities for governments to interact with citizens through social media platforms. Government social media enables more personalized, interactive timely. and communication, which is increasingly relevant in building public trust and promoting tax compliance (Jiang, Chen, and Sun 2023). Particularly in Indonesia, the Directorate General of Taxes actively uses Instagram. Twitter, and YouTube to disseminate tax-related content. Previous studies highlight that wellmanaged government social media enhances user engagement, improves transparency, and influences positive behavioral intentions (Gallego and Ortega 2022; Kurnia and Khomsiyah 2023). These platforms, if properly leveraged, can shape young citizens' tax attitudes and awareness.

Tax awareness is defined as an individual's understanding and internalization of the importance of taxation for state development (Macharia and Mwangi 2021). It plays a critical role in forming voluntary compliance behavior. Studies by Le et al. (2024) and Cyan, Koumpias, and Martinez-Vazquez (2017) reveal that individuals with higher tax awareness exhibit stronger intentions to comply, driven by moral obligation and civic responsibility. Rifdah and Supadmi (2023) find that digital communication, especially via social media, contributes to increasing tax awareness. Thus, tax awareness may serve both as a direct determinant of tax compliance and as a moderator that amplifies the effectiveness of government communication.

This study adopts the Theory of Planned Behavior (TPB) proposed by Ajzen (1991), which posits that individual behavior is guided by three key components: attitude toward the behavior, subjective norms, and perceived behavioral control. The TPB has been widely compliance applied in tax research, emphasizing psychological and social factors in compliance intention (Zikrulloh 2024; Taing and Chang 2021). However, many studies overlook the role of digital influence, such as social media, and individual awareness as external drivers that could shape or moderate the TPB constructs. Integrating these elements into the TPB model is essential to capture the complexity of modern taxpayer behavior, especially among digital natives.

While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024). Moreover, studies focusing specifically on university students as future taxpayers remain limited (Erasashanti et al.

2024). This demographic is important given their active digital presence and evolving civic identity. Addressing this gap will enhance the relevance and applicability of compliance models in a digitally connected society.

This study aims to examine the influence of government social media on tax compliance, with tax awareness as a moderating variable, using the TPB as a theoretical foundation. By integrating digital communication and awareness into the compliance model, this research contributes theoretically to the extension of TPB in the digital context. Practically, the findings are expected to inform policymakers and tax authorities on designing targeted and effective digital strategies to foster voluntary compliance among young taxpayers. In the long term, such strategies can enhance tax morale and support a more sustainable tax system in the digital age.

### Literature Review and Hypothesis Development

Social Media, Theory of Planned Behaviour and Tax Compliance

Social media is an online media that is often used by people as a place to share, exchange information, and also interact through messages or web-based applications. The use of social media has increased in the last decade due to increased internet access and the Covid-19 pandemic (Rifdah and Supadmi 2023). Social media plays an important role in influencing a person's perspective, especially in taxation. Messages on social media can increase a person's belief in something, especially if the message comes from a trusted source and looks attractive (Teng et al. 2017). The government, as a trusted source of information in the field of taxation, sees this and thus increases the socialization of taxation on their social media to increase tax compliance with interesting content on social media (Setyawati, Rahmanto, and Satyawan 2021).

Various studies have tried to see the impact of social media use on the supporting

elements of taxation in the theory of planned behavior and tax awareness. Zikrulloh (2024) found that social media affects the elements in the theory of planned behavior and tax awareness so that taxpayers have more desire to comply with tax payments. Erasashanti et al. (2024) found that tax socialization through various media such as social media can increase tax awareness. Savitri and Musfialdy (2016) state that tax socialization can increase tax awareness because taxpayers get better knowledge about taxation so that it ultimately increases their tax compliance. Kurnia and Khomsiyah (2023) emphasized that social media plays an important role in informing the public about the need to pay taxes due to the convenience created by the accessibility of social media on smart phones which ultimately increases their tax awareness. From this, the hypothesis of this study is concluded as follows:

- H<sub>1</sub>: Government social media has a positive effect on taxpayer attitude.
- H2: Government social media has a positive effect on taxpayer subjective norms.
- H3: Government social media has a positive effect on the perceived behavior control of taxpayers.
- H4: Government social media has a positive effect on taxpayer awareness.

Theory of Planned Behavior and Tax Compliance

According to the theory of planned behavior, human behavior is based on three types of considerations, namely: Behavioral beliefs, namely beliefs about the possible results of behavior and evaluation of these results (strength of belief and evaluation of results). Behavioral beliefs generate attitudes towards good or bad behavior; Normative beliefs, which are beliefs about the normative expectations of others and the motivation to meet these expectations (normative beliefs and motivation to comply). Normative beliefs result in perceived social pressure or subjective norms; and control

beliefs, which are beliefs about the existence of factors that can facilitate or hinder the behavior to be displayed (control beliefs) and perceptions of how strong these factors are (perceived strength). Control beliefs lead to perceived behavioral control. In combination, attitudes towards behavior, subjective norms, and perceived behavioral control lead to the formation of behavioral intentions (Solichin, Astuti, and Mahardhika 2020).

Various studies have found the important role of individual behavior, the surrounding environment and individual perceptions to improve tax compliance. Alm (2019) asserts that tax compliance can be influenced by the encouragement of the surrounding environment and individual perceptions of tax regulations. In addition, individual behavior towards taxation can affect their tax compliance, where individuals who have good behavior on tax regulations will have high tax compliance (Mulatsih et al. 2024).

In relation to the theory of planned behavior, various studies have concluded mixed results. Hermawan et al. (2021) found that all elements of the theory of planned behavior, namely attitude, subjective norms, and perceived of behavior control affect tax compliance. Bani-Khalid, Alshira'h, and Alshirah (2022) support this finding in the Jordanian context. On the one hand, Zikrulloh (2024) found that only the perceived behavior control element affects tax compliance. From this, the hypothesis of this study is concluded as follows:

- H5: Attitude has a positive effect on taxpayer compliance.
- H6: Subjective norms have a positive effect on taxpayer compliance.
- H7: Perceived behavior control has a positive effect on taxpayer compliance.

Tax Awareness and Tax Compliance

Tax awareness is another important element in improving tax compliance. Without sufficient tax awareness, socialization from the

government will not increase tax compliance (Erasashanti et al. 2024). Tax awareness causes taxpayers to be interested in seeking tax information so that they become more tax compliant (Nurlis and Ariani 2020). Sufficient taxpayer awareness can increase taxpayer participation in paying taxes (Al-Okaily 2024). In the end, high taxpayer awareness will increase taxpayer compliance and increase the amount of tax paid to the state (Moenek 2020; Hermawan et al. 2021; Winasari 2020). From this, the hypothesis of this study is concluded as follows:

### H8: Tax awareness has a positive effect on taxpayer compliance.

Government Social Media and Tax Compliance Social media is one of the important tools used by the government to improve tax compliance in the digital era. Social media increases taxpayer understanding through its easy access and interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi 2021). Social media also plays a role in shaping the government's image. A good government image encourages taxpayer compliance due to increased trust in the government that tax proceeds can be managed properly (Garcia et al. 2020; Miloš et al. 2022). Sarpong et al. (2024) emphasized the importance of tax socialization in the digital era using social media to increase taxpayer compliance. From this, the hypothesis of this study is concluded as follows:

## H9: Tax socialization through social media has a positive effect on taxpayer compliance.

#### **METHOD**

This research uses a quantitative approach method. The population in this study

were all accounting undergraduate students and accounting masters of one of the private universities in Bandung, West Java. The selection of students as a population is because students are the seeds of taxpayers who will become taxpayers in the future and are actively exposed to social media (Kurnia and Khomsiyah 2023). The total research population amounted to 212 students for accounting undergraduate and 49 students for the accounting master program so that the total population was 261 students. Sample determination was carried out using Cohen's statistical power analysis table. Based on this table, for a 10-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 91 samples.

The study used a closed questionnaire to collect respondents' responses. The choices in the questionnaire were made using a Likert scale of 1-4 where number 1 symbolizes "Strongly Disagree", number 2 symbolizes "Disagree", number 3 symbolizes 'Agree', and number 4 symbolizes "Strongly Agree". The questionnaire was distributed using google form media distributed through the Whatsapp messaging application during February to March 2025. The questionnaire was distributed randomly to the population and at the end of the data collection period, 101 respondents filled out the questionnaire.

A total of seven latent variables were used in this study. All questions in the questionnaire were developed from previous research to ensure the reliability and validity of the questions asked (Kurnia and Khomsiyah 2023; Bani-Khalid, Alshira'h, and Alshirah 2022; Hikmah, Ratnawati, and Darmanto 2024; Erasashanti et al. 2024). Table 1 describes the variables, dimensions, and indicators of questions in the questionnaire used in the study.

**Table 1. Research Operational Variables** 

Variable	Variable Name	Concept	Indicator	Source
X1	Government Social Media	Social media is believed to be able to influence users to change their mindset and actions and increase the information they have (Kurnia and Khomsiyah 2023). The Indonesian government, through the Directorate General of Taxes, uses social media to socialize tax provisions to the younger generation. This is done with the hope that taxpayers have broader tax knowledge so as to increase taxpayer tax compliance (Erasashanti et al. 2024)	1. Respondents know that the government conducts tax counselling activities through social media. 2. Taxpayers are aware of the existence of tax socialization through government social media 3. Information from the DGT / government affects taxpayers.	Erasashanti et al. (2024); Kurnia and Khomsiyah (2023)
X2	Tax awareness	Tax awareness includes understanding of tax provisions and voluntary fulfilment of tax obligations (Erasashanti et al. 2024) Tax awareness can help increase the impact of tax socialization on tax compliance because taxpayers are made more aware of existing tax regulations (Wardani and Wati 2018).	1. Respondents are aware of their role in the country's development through paying taxes.  2. Respondents are aware of what tax administration obligations are required.  3. Respondents are aware of their role in the country's efforts to increase revenue through paying taxes.	(Erasashanti et al. 2024)

Variable	Variable Name	Concept	Indicator	Source
			4. Respondents are aware of their responsibility to pay taxes.  5. Respondents realize the importance of paying taxes on time.	
X3	Attitude	Taxpayers' attitude to comply with taxation can affect their intention to comply with tax regulations (Bani-Khalid, Alshira'h, and Alshirah 2022). Taxpayer attitudes can affect taxpayer perceptions related to the ease of complying with tax regulations so that they have an impact on taxpayer tax compliance (Nofal et al. 2021).	1. Respondents feel that tax compliance is a good thing. 2. Respondents feel that it is wise to comply with tax implementation 3. Respondents feel there is a point in complying with tax implementation 4. Respondents are interested in tax compliance. 5. Respondents feel there is an urge to pay more for transactions that were not previously paid when complying with tax provisions. 6. Respondents we feel satisfied if they have the urge to pay more for transactions that were not previously paid they comply with tax provisions. 7. Respondents 7. Respondents	e g
			feel that tax fraud is	

Variable	Variable Name	Concept	Indicator	Source
			unpleasant in their hearts.	
X4	Subjective Norms	Subjective norms are related to the influence of people around taxpayers (Bani-Khalid, Alshira'h, and Alshirah 2022). The	Respondents     feel that there     are behaviours     that encourage     them to do the     same from their     environment.	(Bani-Khalid, Alshira'h, and Alshirah 2022)
		influence of people around taxpayers can affect taxpayer compliance through recommendations and moral demands	2. Respondents feel that their most important people shape their behaviour to comply.	
		on them (Al-Okaily 2024).	3. Respondents know that the most important person to them does not approve of tax violations.	
			4. Respondents feel pressure from their acquaintances if they commit tax fraud.	
X5	Perceived Behavioral Control	Perceived behavioural control refers to individual beliefs about how difficult it is to	Respondents     feel it is     impossible for     them to commit     fraud.	(Bani-Khalid, Alshira'h, and Alshirah 2022)
		perform an action (Ajzen 1991). Individuals with a high level of	Respondents     have the desire     to comply with     tax regulations.	
		perceived behavioural control will be more compliant with taxes because of	3. Respondents feel that they can comply with tax regulations unconsciously.	
		their belief that complying with taxes will benefit them (Bani-Khalid, Alshira'h, and Alshirah 2022).	4. Respondents felt that they did not have an internal drive to commit fraud.	

Variable	Variable Name	Concept	Indicator	r	Source
Y1	Intention To Comply	The desire to comply with taxes refers to how individuals tend to	1.	There is a desire from respondents to calculate taxes	(Hikmah, Ratnawati, and Darmanto 2024)
		comply with taxes or not (Damayanti et al. 2015). The intention to obey a	2.	according to actual reality. There is a desire from	
		large tax will be realized in their actions, causing the level of taxpayer		respondents to pay taxes according to calculations.	
		compliance to increase (Hikmah, Ratnawati, and Darmanto 2024).	3.	There is a desire of respondents to pay taxes on time.	
		·	4.	There is a desire of respondents to report tax returns on time.	
Y2	Actual Behaviour To Comply	The actual behavior of tax compliance is a condition where taxpayers fulfill all tax obligations required by law (Night and	1.	Respondents are aware of their role in the country's development through paying taxes.	(Erasashanti et al. 2024)
		Bananuka 2020). High tax compliance will lead to increased tax revenue (Manrejo and Yulaeli 2022)	2.	Respondents are aware of what tax administration obligations are required.	
			3.	Respondents are aware of their role to help the state achieve the state revenue target through paying	
			4.	taxes. Respondents are aware of their responsibility to pay taxes.	
			5.	Respondents realize the importance of	

Variable	Variable Name	Concept	Indicator	Source
			paying taxes on	
			time.	

Partial Least Squares-Structural Equation Modeling (PLS-SEM) based data processing method was used in this study using the SMART PLS3 application. PLS-SEM is a commonly chosen method in testing latent variables in economic science-based research (Hair et al. 2019). In addition, the PLS-SEM method is able to be used in small samples and

in variable interactions where there are indications of the role of other variables that are not observed in the study (Hair et al. 2021). The compliance of a taxpayer is influenced by various factors, both observed and unobserved, which influence each other so that the PLS-SEM method is chosen to ensure the reliability of the hypothesis testing results.

#### **RESULTS**

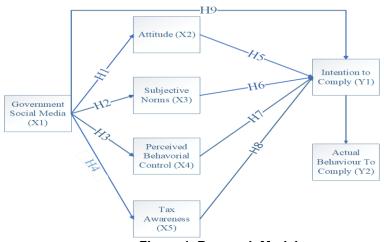


Figure 1. Research Model Source: Researcher Own Work

Figure 1 explains this research model. This model was developed from research conducted by Zikrulloh (2024). Different from Zikrulloh (2024), this study uses tax awareness variables in seeing the interaction of theory of planned behavior components with tax compliance variables.

Validity and reliability testing conducted in this research. Of the 31 indicators in this study, 29 indicators have outer loadings values above 0.7 and 2 indicators have values between 0.6 and 0.7. With indicator values that are still

above 0.6 and 0.7, each indicator can be said to be valid and suitable for further testing (Ghozali 2018; Erasashanti et al. 2024). Reliability test utilizing Cronbach Alpha and Average Variance Extracted (AVE) values. Variables with Cronbach Alpha values above 0.7 and AVE above 0.5 can be said to be reliable (Al-Okaily 2024). All Cronbach Alpha and AVE values for each variable are above the required value so that all research variables are reliable and can be tested further to determine the hypothesis.

Table 2. Hypothesis Testing

Hyphotesis	T-Statistic Value	P Values	Summary
H1	3.520	0.000	Accepted
H2	2.429	0.015	Accepted
H3	3.075	0.002	Accepted
H4	3.301	0.001	Accepted
H5	2.178	0.030	Accepted
H6	1.095	0.274	Rejected
H7	2.162	0.031	Accepted
H8	2.280	0.023	Accepted
H9	0.367	0.714	Rejected

Table 2 shows the results of testing the hypothesis of this study. Of the 9 hypotheses proposed, 7 hypotheses were accepted and 2 hypotheses were rejected. Broadly speaking, the use of social media for tax socialization positively affects tax awareness, behavior, subjective norms, and perceived behavioral control of prospective taxpayers significantly. This shows that tax socialization with social media has succeeded in increasing tax awareness and three elements of decision making according to the theory of planned behavior, in accordance with the findings of Kurnia and Khomsiyah (2023); Cyan, Koumpias, and Martinez-Vazquez (2017); Bani-Khalid, Alshira'h, and Alshirah (2022); Hikmah, Ratnawati, and Darmanto (2024); and Savitri and Musfialdy (2016). In addition, elements of theory of planned behavior such as taxpayer behavior and perceived behavioral control and positively tax awareness influence tax compliance. This is in accordance with the findings of previous research (Bani-Khalid, Alshira'h, and Alshirah 2022; Hermawan et al. 2021; Zikrulloh 2024) thus emphasizing the importance of these three elements in building stronger taxpayer compliance intentions, especially for prospective taxpayers.

On the other hand, the study found that government social media positively influenced tax compliance insignificantly. Similar results are shown by the subjective norm variable which positively but insignificantly affects tax compliance. These results indicate that the use

of social media for tax socialization has not been effective in directly increasing tax compliance, in accordance with the findings of Bakar, Palil, and Maelah (2023). Subjective norms or pressure from the surrounding environment have also not been effective in increasing tax compliance, in accordance with the findings of Lesmana, Panjaitan, and Maimunah (2018) and Mahendra and Oktaviani (2022).

#### **DISCUSSION**

This research was conducted on accounting students at one of the private universities in Bandung City, Indonesia. The students sampled ranged in age from seventeen to twenty-six years old, with the largest age range being 20 to 22 years old. This sample is dominated by generation Z, which is the first generation that does not know the world without the internet (Kurnia and Khomsiyah 2023). Generation Z also has more interest and attachment to the internet (Kurnia and Khomsiyah 2023). This is evident from our sample results where 64.8% of respondents access social media for 3-8 hours a day. From the sample, 84.2% of the sample had used Instagram and was the most social media used by the sample, followed by Whatsapp (80.2%), Tiktok (74.3%), Youtube (50.5%), and X (16.8%).

The high use of social media in the sample shows the importance of using social media for the government to conduct tax socialization for the younger generation. Teng et al. (2017) revealed that information coming from

trusted sources is more interesting because it comes from credible, trusted sources and experts in their fields. For young people who spend their time in the internet world, the use of social media can increase their tax compliance through persuasive messages on government social media (Setyawati, Rahmanto, and Satyawan 2021). Setyawati, Rahmanto, and Satyawan (2021) revealed that the Instagram account @DitjenPajakRI, which is the Instagram social media account of the Director General of Taxes of the Republic of Indonesia, has done various ways to make their posts interesting, such as adding greetings in each post, using contemporary persuasive language, promising messages, providing education along with the positive impact of tax compliance activities, and moral invitations to obey taxes.

The efforts made by the Directorate General of Taxes have proven to be effective. Hypotheses one to three show the direction of the relationship between the variables of government social media usage and the TPB elements, namely attitude, subjective norms, and perceived of behavior control. One of the roles of the Directorate General of Taxes RI's social media is to inform the benefits obtained from complying with taxation rules and the sanctions received when not complying with (Setvawati, Rahmanto, these rules Satyawan 2021). The information received can influence students so that they choose to comply with taxation rules so as not to be subject to taxation sanctions, which makes their attitude towards taxation affected by information from government social media. On the one hand, the use of publicly accessible social media such as Instagram makes the information conveved reach many parties which causes a positive and significant interaction between government social media and subjective norms (Zikrulloh 2024). Government social media also promotes

transparency regarding the use of funds and the benefits of tax compliance (Zikrulloh 2024). This causes social media users to have good behavioral perception control on the concept of tax compliance.

With many samples using Instagram, the government's use of social media increases tax awareness as revealed in table 4. One of the activities carried out on DitjenPajakRI Instagram social media is tax education (Setyawati, Rahmanto. and Satyawan 2021). socialization conducted by the government increases taxpayers' knowledge, making them aware of the importance of fulfilling tax regulations (Erasashanti et al. 2024). This is why hypothesis four shows a positive and significant direction of the relationship between the use of social media by the government and tax awareness.

The positive and significant results of using social media on the elements of decision making according to TPB and tax awareness also increase the intention of prospective taxpayers to comply with tax regulations. Prospective taxpayers who already know the positive and negative impacts of complying with taxes will tend to comply with tax regulations. This is due to the perception of taxpayers that complying with taxes will bring benefits to them, causing a positive relationship between behavior compliance taxpaver (Bani-Khalid, Alshira'h, and Alshirah 2022). On the one hand, taxpayers may be more willing to comply with taxation if they are exposed to information that increases their trust (Miloš et al. 2022). The socialization of taxation on government social media generally has a positive and persuasive tone that makes prospective taxpayers' perceptions and trust in tax management which results in an increase in their tax compliance.

Table 3. Frequency of Accessing Social Media and Social Media Content of Interest to Students

Duration for Accessing Social	N	Percentage
Media		-
Below 1 hour	4	4%
1-3 hour	24	23.8%
3-6 hour	38	37.6%
6-8 hour	27	26.7%
Above 8 hour	8	7.9%
Social Media Content Favorite	N	Percentage
Short Video	92	91.1%
Narattive Text	17	16.8%
Animation Video	50	49.5%
Oral Explanation	22	21.8%
Scripted Drama	15	14.9%
Others	3	1.0%
Favour Duration For Social Media	N	Percentage
Content		
Below 1 minute	23	22.8%
1-3 minute	62	61.4%
3-5 minute	6	5.9%
5-8 minute	3	3.0%
More than 8 minute	7	6.9%

Despite the various positive results shown by the test results, there are two hypotheses that show insignificant influence results. Pressure from the surrounding environment (subjective norms) positively affects students' intention to comply with tax regulations even though it is not significant. This is in line with previous findings from Lesmana, Panjaitan, and Maimunah (2018) and Mahendra and Oktaviani (2022). There are several reasons that allow this to happen. The influence of the surrounding environment will more strongly influence taxpayers when taxpayers are less confident in their understanding of tax provisions (Lesmana, Panjaitan, and Maimunah 2018). If taxpayers have strong beliefs regarding tax provisions, external pressure will not affect their perception of complying with tax regulations. In addition, the research sample who is an accounting student and has received taxation material may contribute to the results of these

findings. Samples who have received previous taxation materials have better knowledge about taxation than the surrounding environment. In the context of students, their surroundings, such as family and fellow students, potentially have low taxation knowledge so that they cannot encourage samples to have the intention to comply with tax regulations. Because the sample has better tax knowledge, their intention to comply with tax regulations is more influenced by themselves than their surrounding environment.

In addition, the use of social media by the government positively affects taxpayers' compliance intention although insignificantly. This result is in line with the findings of Bakar, Palil, and Maelah (2023). This result may occur for the following reasons. Taxpayers can obtain information about taxation from various sources, such as government social media and other informal media Garcia et al. (2020). Informal

media, such as influencers, also play an important role in providing tax-related information to prospective taxpayers, especially Gen Z prospective taxpayers, due to their more intense interactions with young taxpayers. However, not all of these informal sources of information support the government's program to increase tax compliance. Some informal information sources, such as influencers, also create content that provides a negative viewpoint regarding various aspects of taxation, such as the difficulty of tax administration. information from these informal Various channels can reduce the effectiveness of government social media in increasing taxpayer tax compliance.

In addition, the lack of penetration of government social media content may support this result. The questionnaire results revealed that only 52.5% of respondents had seen content from the social media of the Directorate General of Taxes of the Republic of Indonesia. indicating that content from government social media has not been fully seen by the majority of respondents. Even so, the results indicate that government social media can still positively influence taxpayer tax compliance indirectly. This is indicated through the positive and significant influence of government social media usage on various variables such as tax awareness, taxpayer attitudes, and perceived behavioral control which also significantly influence taxpaver compliance.

The questionnaire designed also collected inputs from respondents regarding the tax content that has been created by the Directorate General of Taxes. A total of 84.2% of respondents chose to watch content that lasts between 0-3 minutes. 91.1% of respondents prefer to watch short videos in any form and 49.5% of respondents would like the content to be presented in animated form. These results

show an indication that respondents from Gen-Z prefer short videos that have an attractive appearance.

Research by Azmy et al. (2022) shows that Gen-Z tends to have a shorter attention span than previous generations. Strong internet penetration and rapidly available information as well as dependence on social media cause a decrease in attention span in Gen-Z (Oguquo et al. 2020). Therefore, the educational content presented on the Directorate General of Taxes' social media needs to be made with a short duration and interesting without sacrificing the material presented. The use of easy-tounderstand language and contemporary content can be done to make the content less standardized and difficult to understand. The use of mascots and animations in the content can also be considered to make potential taxpayers interested in the content presented and can reach various groups of the younger generation and increase the penetration of government content to the public.

The government can also work with various parties that also have influence on potential taxpayers, such as influencers and religious leaders, to increase the effectiveness of government content in improving tax compliance. These figures can help disseminate tax education due to their wide audience coverage and proximity to their audiences. Respondents also expect the government's educational content to highlight the benefits of paying taxes and explain tax regulations clearly. This information can be used to counter narratives on social media that can reduce tax compliance due to people's ignorance of tax benefits and regulations.

#### CONCLUSION

This study aims to examine the interaction between socialization conducted by the

government through social media on the compliance intention of prospective taxpayers. The compliance intention of prospective taxpayers is proxied through the Theory of Planned Behavior component, namely taxpayer attitudes, pressure from the environment around prospective taxpayers, perceived behavioral control of prospective taxpayers, and tax awareness. The results of the study found that tax socialization by the government using social media has a positive and significant influence on the elements of theory of planned behavior, namely the behavior of prospective taxpayers, the pressure of the environment around prospective taxpayers, the perception of behavioral control of prospective taxpayers and tax awareness of prospective taxpayers. The elements of decision making according to the theory of planned behavior, namely the behavior of prospective taxpayers and the perceived control of the behavior of prospective taxpayers and tax awareness, affect the intention of prospective taxpayers to comply with tax regulations positively and significantly. On the one hand, this study found that tax socialization by the government on social media and pressure from the surrounding environment positively affect the intention of prospective taxpayers to comply with tax regulations even though it is not significant.

The results of this study provide information and implications for academics and the government. For academics, the results confirm various findings of previous studies on the positive and significant relationship between tax socialization on social media with elements of decision making according to the theory of planned behavior and tax compliance. The study also shows a positive but insignificant relationship between tax socialization in social media and the element of social pressure on tax compliance. This suggests that there is a gap for future research to be able to examine the reasons behind these findings. For the

government, this study shows that the tax socialization that has been carried out by the Directorate General of Taxes through social media is effective in increasing the compliance intention of prospective taxpayers from the younger generation. Socialization through social media can effectively reach the younger generation who will become prospective taxpayers, which in turn can shape their compliance with tax obligations. In addition, the government needs to pay attention to the shorter attention span of the younger generation in creating tax socialization content to attract the younger generation to pay attention to the content created. This study also collected input from respondents regarding things that the Directorate General of Taxes needs to do to make its socialization more attractive to the younger generation.

This research has several shortcomings that can be improved in future research. First, this study has not analyzed the attention span of respondents in depth. Future research can further analyze the role of attention span on young taxpayers' interest in accessing tax socialization content on government social media and whether this can affect taxpayer compliance. Second, this study has not included other factors that can influence the interest of social media users in seeing a post and understanding the post. Future research can include these factors in its questionnaire to get more in-depth analysis results related to social media users' interest in tax socialization posts on government social media.

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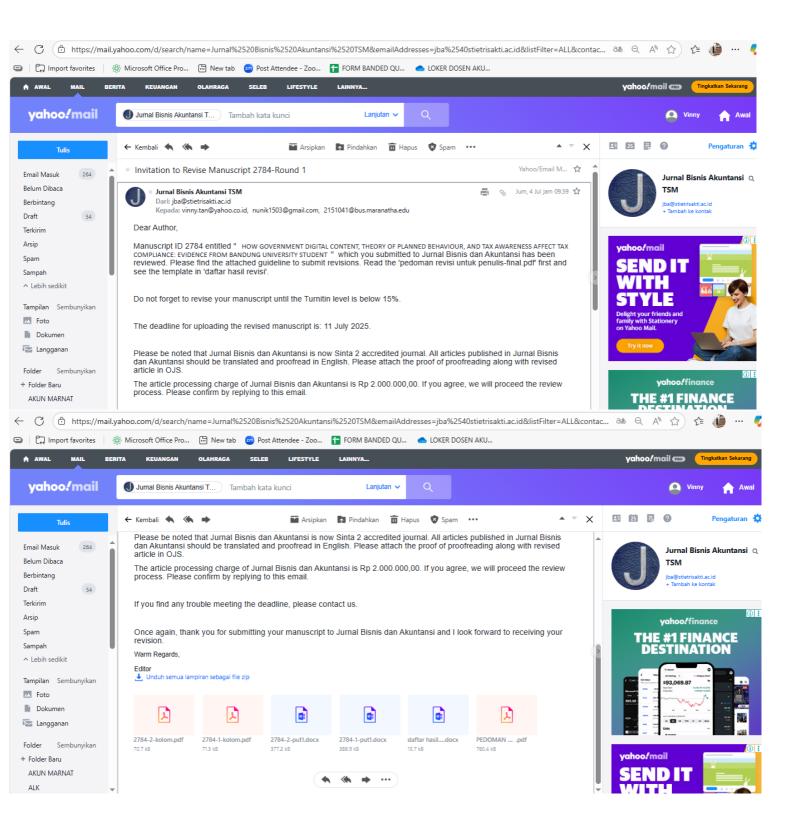
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### 2.Bukti Konfirmasi Review dan Hasil Review Pertama (4 Juli 2025)



#### REVIEWERS' EVALUATION FORM

A. EVALUATION: Please rate the manuscript based on the following criteria.

	Excellent	Ave	rage	Poc	r
	5	4	3	2	1
Extent of contribution to the discipline in terms of:					
a. Abstract manifest the whole paper		4			
b. Objectives were drawn clearly		4			
c. the theoretical/conceptual framework.				2	
d. originality (e.g. how innovative, creative, or provocative is the idea/approach).		4			
e. methodology (sampling, design, instrumentation, statistical analysis, etc.).			3		
f. the data presented and results obtained.			3		
g. the findings and implications to the discipline.			3		
2. If not a major contribution in terms of (1), does it nevertheless:					
a. provide a useful summary of the state of knowledge in the field?		4			
b. replicate existing work in a competent manner to provide					
further support/modification to existing hypotheses,					
models, theories, etc.?		4			
c. suggest applications useful to practitioners?		4			
3. Presentation of the paper in terms of:					
a. organization.		4			
b. writing style.			3		
c. language.			3		
d. clarity/readability.		4			

#### B. RECOMMENDATION

	Accept (publishable as it is)
Х	Return to author for VERY MINOR revisions
	Return to author for MINOR revisions
	Return to author for major revisions
	Reject

#### C. OTHER COMMENTS (IF ANY)

Accept that the authors have made minor revisions.

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### HOW GOVERNMENT DIGITAL CONTENT, THEORY OF PLANNED BEHAVIOUR, AND TAX AWARENESS AFFECT TAX COMPLIANCE?

Received: Month Date, Year; Revised: Month Date, Year; Accepted: Month Date, Year

Abstract: In the digital era, the utilization of technology by the government is crucial in improving tax compliance, especially for the younger generation as prospective taxpayers. This study examines the effect of tax digital content disseminated through the official social media of the Directorate General of Taxes on students' attitudes, subjective norms, perceived behavioral control, tax awareness, and tax compliance. The Theory of Planned Behavior approach is used as a theoretical basis to analyze changes in tax behavior. The research also examines the factors that attract students' attention to the digital content, by considering the attention span aspect. The sample in this study were active accounting students at several universities in Indonesia, who were selected through purposive sampling method. The method used is descriptive and explanatory research, with hypothesis testing using the PLS-SEM test. The novelty of this study lies in the integration of government digital content analysis with a behavioral psychology approach as well as attention to the attentional aspects of young audiences, which have not been widely discussed in previous tax compliance studies. This study found a positive relationship between government social media usage and elements of theory of planned behavior, tax awareness, and tax compliance. The results of this study provide practical implications for the government in designing more effective and sustainable digital communication strategies to increase young people's tax awareness and compliance.

Keywords: Government Digital Content, Social Media, Tax Awareness, Tax Compliance

#### INTRODUCTION

Tax revenue is the main pillar of national development, serving as a crucial instrument in funding public goods and services (da Silva, Guerreiro, and Flores 2019). Despite various policy reforms, Indonesia still faces persistent challenges in achieving optimal tax compliance, particularly voluntary compliance (Prihatiningtias and Karo Karo 2021). Among the emerging concerns is the limited tax knowledge and low compliance intention among young taxpayers, especially university students who represent future contributors to the tax system (Gallego and Ortega 2022). Traditional approaches to tax education, such as seminars or printed media, are often insufficient in attracting this demographic segment.

The digital transformation has opened up opportunities for governments to interact with citizens through social media platforms. Government social media enables more personalized, timely, and interactive communication, which is increasingly relevant in building public trust and promoting tax compliance (Jiang, Chen, and Sun 2023). Particularly in Indonesia, the Directorate General of Taxes actively uses Instagram, Twitter, and YouTube to disseminate tax-related content. Previous studies highlight that wellmanaged government social media enhances user engagement, improves transparency, and influences positive behavioral intentions (Gallego and Ortega 2022; Kurnia and Khomsiyah 2023). These platforms, if properly leveraged, can shape young citizens' tax attitudes and awareness.

Tax awareness is defined as an individual's understanding and internalization of the importance of taxation for state development (Macharia and Mwangi 2021). It plays a critical role in forming voluntary compliance behavior. Studies by Le et al. (2024) and Cyan, Koumpias, and Martinez-Vazquez (2017) reveal that individuals with higher tax awareness exhibit stronger intentions to comply, driven by moral obligation and civic responsibility. Rifdah and Supadmi (2023) find that digital communication, especially via social media, contributes to increasing tax awareness. Thus, tax awareness may serve both as a direct determinant of tax compliance and as a moderator that amplifies the effectiveness of government communication.

This study adopts the Theory of Planned Behavior (TPB) proposed by Ajzen (1991), which posits that individual behavior is guided by three key components: attitude toward the behavior, subjective norms, and perceived behavioral control. The TPB has been widely applied in tax compliance research, emphasizing psychological and social factors in compliance intention (Zikrulloh 2024; Taing and Chang 2021). However, many studies overlook the role of digital influence, such as social media, and individual awareness as external drivers that could shape or moderate the TPB constructs. Integrating these elements into the TPB model is essential to capture the complexity of modern taxpayer behavior, especially among digital natives.

While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024). Moreover, studies focusing specifically on university students as future taxpayers remain limited (Erasashanti et al. 2024). This demographic is important given their active digital presence and evolving civic identity. Addressing this gap will enhance the

relevance and applicability of compliance models in a digitally connected society.

This study aims to examine the influence of government social media on tax compliance, with tax awareness as a moderating variable, using the TPB as a theoretical foundation. By integrating digital communication and awareness into the compliance model, this research contributes theoretically to the extension of TPB in the digital context. Practically, the findings are expected to inform policymakers and tax authorities on designing targeted and effective digital strategies to foster voluntary compliance among young taxpayers. In the long term, such strategies can enhance tax morale and support a more sustainable tax system in the digital age.

### Literature Review and Hypothesis Development

Social Media, Theory of Planned Behaviour and Tax Compliance

Social media is an online media that is often used by people as a place to share, exchange information, and also interact through messages or web-based applications. The use of social media has increased in the last decade due to increased internet access and the Covid-19 pandemic (Rifdah and Supadmi 2023). Social media plays an important role in influencing a person's perspective, especially in taxation. Messages on social media can increase a person's belief in something, especially if the message comes from a trusted source and looks attractive (Teng et al. 2017). The government, as a trusted source of information in the field of taxation, sees this and thus increases the socialization of taxation on their social media to increase tax compliance with interesting content on social media (Setyawati, Rahmanto, and Satyawan 2021).

Various studies have tried to see the impact of social media use on the supporting elements of taxation in the theory of planned behavior and tax awareness. Zikrulloh (2024) found that social media affects the elements in

**Commented [M1]:** I don't see any moderating variables here (research framework)

the theory of planned behavior and tax awareness so that taxpayers have more desire to comply with tax payments. Erasashanti et al. (2024) found that tax socialization through various media such as social media can increase tax awareness. Savitri and Musfialdy (2016) state that tax socialization can increase tax awareness because taxpayers get better knowledge about taxation so that it ultimately increases their tax compliance. Kurnia and Khomsiyah (2023) emphasized that social media plays an important role in informing the public about the need to pay taxes due to the convenience created by the accessibility of social media on smart phones which ultimately increases their tax awareness. From this, the hypothesis of this study is concluded as follows:

- H<sub>1</sub>: Government social media has a positive effect on taxpayer attitude.
- H2: Government social media has a positive effect on taxpayer subjective norms.
- H3: Government social media has a positive effect on the perceived behavior control of taxpayers.
- H4: Government social media has a positive effect on taxpayer awareness.

Theory of Planned Behavior and Tax Compliance

According to the theory of planned behavior, human behavior is based on three types of considerations, namely: Behavioral beliefs, namely beliefs about the possible results of behavior and evaluation of these results (strength of belief and evaluation of results). Behavioral beliefs generate attitudes towards good or bad behavior; Normative beliefs, which are beliefs about the normative expectations of others and the motivation to meet these expectations (normative beliefs and motivation to comply). Normative beliefs result in perceived social pressure or subjective norms; and control beliefs, which are beliefs about the existence of factors that can facilitate or hinder the behavior to be displayed (control beliefs) and perceptions of how strong these factors are (perceived strength). Control of beliefs lead to perceived behavioral control. In combination, attitudes towards behavior, subjective norms, and perceived behavioral control lead to the formation of behavioral intentions (Solichin, Astuti, and Mahardhika 2020).

Various studies have found the important role of individual behavior, the surrounding environment and individual perceptions to improve tax compliance. Alm (2019) asserts that tax compliance can be influenced by the encouragement of the surrounding environment and individual perceptions of tax regulations. In addition, individual behavior towards taxation can affect their tax compliance, where individuals who have good behavior on tax regulations will have high tax compliance (Mulatsih et al. 2024).

In relation to the theory of planned behavior, various studies have concluded mixed results. Hermawan et al. (2021) found that all elements of the theory of planned behavior, namely attitude, subjective norms, and perceived of behavior control affect tax compliance. Bani-Khalid, Alshira'h, and Alshirah (2022) support this finding in the Jordanian context. On the one hand, Zikrulloh (2024) found that only the perceived behavior control element affects tax compliance. From this, the hypothesis of this study is concluded as follows:

- H5: Attitude has a positive effect on taxpayer compliance.
- H6: Subjective norms have a positive effect on taxpayer compliance.
- H7: Perceived behavior control has a positive effect on taxpayer compliance.

Tax Awareness and Tax Compliance

Tax awareness is another important element in improving tax compliance. Without sufficient tax awareness, socialization from the government will not increase tax compliance (Erasashanti et al. 2024). Tax awareness causes taxpayers to be interested in seeking tax information so that they become more tax compliant (Nurlis and Ariani 2020). Sufficient

taxpayer awareness can increase taxpayer participation in paying taxes (Al-Okaily 2024). In the end, high taxpayer awareness will increase taxpayer compliance and increase the amount of tax paid to the state (Moenek 2020; Hermawan et al. 2021; Winasari 2020). From this, the hypothesis of this study is concluded as follows:

### H8: Tax awareness has a positive effect on taxpayer compliance.

Government Social Media and Tax Compliance Social media is one of the important tools used by the government to improve tax compliance in the digital era. Social media increases taxpayer understanding through its easy access and interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi 2021). Social media also plays a role in shaping the government's image. A good government image encourages taxpayer compliance due to increased trust in the government that tax proceeds can be managed properly (Garcia et al. 2020; Miloš et al. 2022). Sarpong et al. (2024) emphasized the importance of tax socialization in the digital era using social media to increase taxpayer compliance. From this, the hypothesis of this study is concluded as follows:

#### H9: Tax socialization through social media has a positive effect on taxpayer compliance.

#### **METHOD**

This research uses a quantitative approach method. The population in this study were all accounting undergraduate students

from four private and two state universities in Indonesia. The selection of students as a population is because students are the seeds of taxpayers who will become taxpayers in the future and are actively exposed to social media (Kurnia and Khomsiyah 2023). Sample determination was carried out using Cohen's statistical power analysis table. Based on this table, for a 10-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 91 samples.

The study used a closed questionnaire to collect respondents' responses. The choices in the questionnaire were made using a Likert scale of 1-4 where number 1 symbolizes "Strongly Disagree", number 2 symbolizes "Disagree", number 3 symbolizes 'Agree', and number 4 symbolizes "Strongly Agree". The questionnaire was distributed using google form media distributed through the Whatsapp messaging application during February to June 2025. The questionnaire was distributed randomly to the population and at the end of the data collection period, 169 respondents filled out the questionnaire.

A total of seven latent variables were used in this study. All questions in the questionnaire were developed from previous research to ensure the reliability and validity of the questions asked (Kurnia and Khomsiyah 2023; Bani-Khalid, Alshira'h, and Alshirah 2022; Hikmah, Ratnawati, and Darmanto 2024; Erasashanti et al. 2024). Table 1 describes the variables, dimensions, and indicators of questions in the questionnaire used in the study.

**Commented [M4]:** 10 relationship arrows with 9 hypotheses?

**Commented [M5]:** 7 latent variables but not according to the interactions studied (only 6 variables)

**Commented [M2]:** If we look at the research framework, hypothesis development, and data analysis results, this research has no indirect influence; all are only direct influences.

Commented [M3]: Please explain why accounting undergraduate students are used as research objects other than "taxpayers who will become taxpayers in the future,"..... specifically related to whether they are students who already understand/receive taxation courses. (considering that the indicators/questionnaires for this study are more for people who already understand/are already taxpayers and make tax payments/reports)

**Table 1. Research Operational Variables** 

Variable	Variable Name	Concept	Indicator	Source
X1	Government	Social media is	<ol> <li>Respondents</li> </ol>	Erasashanti et al.
	Social Media	believed to be able	know that the	(2024); Kurnia
		to influence users	government	and Khomsiyah
		to change their	conducts tax	(2023)

Variable	Variable Name	Concept	Indicator	Source
		mindset and actions and increase the information they have (Kurnia and Khomsiyah 2023). The Indonesian government, through the Directorate General of Taxes, uses social media to socialize tax provisions to the younger generation. This is done with the hope that taxpayers have broader tax knowledge so as to increase taxpayer tax compliance (Erasashanti et al. 2024)	counselling activities through social media.  2. Taxpayers are aware of the existence of tax socialization through government social media  3. Information from the DGT / government affects taxpayers.	
X2	Tax awareness	Tax awareness includes understanding of tax provisions and voluntary fulfilment of tax obligations (Erasashanti et al. 2024) Tax awareness can help increase the impact of tax socialization on tax compliance because taxpayers are made more aware of existing tax regulations (Wardani and Wati 2018).	1. Respondents are aware of their role in the country's development through paying taxes.  2. Respondents are aware of what tax administration obligations are required.  3. Respondents are aware of their role in the country's efforts to increase revenue through paying taxes.  4. Respondents are aware of their responsibility to pay taxes.	(Erasashanti et al. 2024)

Variable	Variable Name	Concept	Indicator	Source
			5. Respondents realize the importance of paying taxes on time.	
X3	Attitude	Taxpayers' attitude to comply with taxation can affect their intention to comply with tax regulations (Bani-Khalid, Alshira'h, and Alshirah 2022). Taxpayer attitudes can affect taxpayer perceptions related to the ease of	Respondents     feel that tax     compliance is a     good thing.     Respondents     feel that it is     wise to comply     with tax     implementation.     Respondents     feel there is a     point in	(Bani-Khalid, Alshira'h, and Alshirah 2022)
		complying with tax regulations so that they have an impact on taxpayer tax compliance (Nofal et al. 2021).	complying with tax implementation. 4. Respondents are interested in tax compliance. 5. Respondents	
			feel there is an urge to pay mor for transactions that were not previously paid when complying with tax	
			provisions. 6. Respondents wi feel satisfied if they have the urge to pay mor for transactions that were not	9
			previously paid they comply with tax provisions.  7. Respondents feel that tax fraud is unpleasant in their hearts.	
X4	Subjective Norms	Subjective norms are related to the influence of people	Respondents     feel that there     are behaviours	(Bani-Khalid, Alshira'h, and Alshirah 2022)

Variable	Variable Name	Concept	Indicator	Source
		around taxpayers (Bani-Khalid, Alshira'h, and Alshirah 2022). The influence of people around taxpayers can affect taxpayer compliance through recommendations and moral demands on them (Al-Okaily 2024).	that encourage them to do the same from their environment.  2. Respondents feel that their most important people shape their behaviour to comply.  3. Respondents know that the most important	
			person to them does not approve of tax violations.  4. Respondents feel pressure from their acquaintances if they commit tax fraud.	
X5	Perceived Behavioral Control	Perceived behavioural control refers to individual beliefs about how difficult it is to	Respondents     feel it is     impossible for     them to commit     fraud.	(Bani-Khalid, Alshira'h, and Alshirah 2022)
		perform an action (Ajzen 1991). Individuals with a high level of	Respondents     have the desire     to comply with     tax regulations.	
		perceived behavioural control will be more compliant with taxes because of	Respondents     feel that they     can comply with     tax regulations     unconsciously.	
		their belief that complying with taxes will benefit them (Bani-Khalid, Alshira'h, and Alshirah 2022).	4. Respondents felt that they did not have an internal drive to commit fraud.	
Y1	Intention To Comply	The desire to comply with taxes refers to how individuals tend to comply with taxes or not (Damayanti	There is a desire from respondents to calculate taxes according to actual reality.	(Hikmah, Ratnawati, and Darmanto 2024)

Variable	Variable Name	Concept	Indicator	Source
		et al. 2015). The intention to obey a large tax will be realized in their actions, causing the level of taxpayer compliance to increase (Hikmah, Ratnawati, and Darmanto 2024).	2. There is a from responder pay taxes according calculation 3. There is a of responto pay tax time. 4. There is a of responto report to report the returns or respontations.	to to ns. desire dents es on desire dents ax
Y2	Actual Behaviour To Comply	The actual behavior of tax compliance is a condition where taxpayers fulfill all tax obligations required by law (Night and Bananuka 2020). High tax compliance will lead to increased tax revenue (Manrejo and Yulaeli 2022)	1. Responde are aware their role country's developm through p taxes. 2. Responde are aware what tax administration obligation required. 3. Responde are aware their role the state revenue to the state revenue to the state revenue to the state responsible pay taxes. 4. Responde are aware their responsible pay taxes. 5. Responde realize the importance paying taxes time.	ents of al. 2024)  ent aying  ents of ation s are  ents of o help achieve  ents of o help achieve

Partial Least Squares-Structural Equation Modeling (PLS-SEM) based data processing method was used in this study using

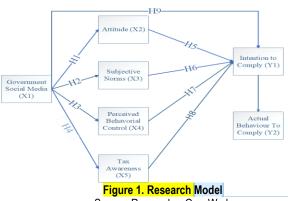
the SMART PLS3 application. PLS-SEM is a commonly chosen method in testing latent variables in economic science-based research

(Hair et al. 2019). In addition, the PLS-SEM method is able to be used in small samples and in variable interactions where there are indications of the role of other variables that are not observed in the study (Hair et al. 2021). The

compliance of a taxpayer is influenced by various factors, both observed and unobserved, which influence each other so that the PLS-SEM method is chosen to ensure the reliability of the hypothesis testing results.

**Commented [M6]:** Even though it is explained in the narrative, please complete it with other rules of thump such as Adjusted R2, GoF etc.

#### **RESULTS**



Source: Researcher Own Work

Figure 1 explains this research model. This model was developed from research conducted by Zikrulloh (2024). Different from Zikrulloh (2024), this study uses tax awareness variables in seeing the interaction of theory of planned behavior components with tax compliance variables.

Validity and reliability testing conducted in this research. Of the 31 indicators in this study, 29 indicators have outer loadings values above 0.7 and 2 indicators have values between 0.6 and 0.7. With indicator values that are still

above 0.6 and 0.7, each indicator can be said to be valid and suitable for further testing (Ghozali 2018; Erasashanti et al. 2024). Reliability test utilizing Cronbach Alpha and Average Variance Extracted (AVE) values. Variables with Cronbach Alpha values above 0.7 and AVE above 0.5 can be said to be reliable (Al-Okaily 2024). All Cronbach Alpha and AVE values for each variable are above the required value so that all research variables are reliable and can be tested further to determine the hypothesis.

Table 2. Hypothesis Testing

Hyphotesis	T-Statistic Value	P Values	Summary
H1	5.268	0.000	Accepted
H2	4.116	0.000	Accepted
H3	2.593	0.001	Accepted
H4	4.633	0.000	Accepted
H5	2.525	0.012	Accepted
H6	2.021	0.044	Accepted

Commented [M7]: There are 7 variables, but the interaction between 6 variables is studied, and no moderating or mediating variables appear in the framework of this study (or perhaps it would be better if Y1 and Y2 were made into 1 Tax Compliance variable (without the influence arrow from Y1 to Y2)).

Hyphotesis	T-Statistic Value	P Values	Summary
H7	3.459	0.001	Accepted
H8	1.416	0.158	Rejected
H9	0.286	0.775	Rejected

Table 2 shows the results of testing the hypothesis of this study. Of the 9 hypotheses proposed, 7 hypotheses were accepted and 2 hypotheses were rejected. Broadly speaking, the use of social media for tax socialization positively affects tax awareness, behavior, subjective norms, and perceived behavioral control of prospective taxpayers significantly. This shows that tax socialization with social media has succeeded in increasing tax awareness and three elements of decision making according to the theory of planned behavior, in accordance with the findings of Kurnia and Khomsiyah (2023); Cyan, Koumpias, and Martinez-Vazquez (2017); Bani-Khalid, Alshira'h, and Alshirah (2022); Hikmah, Ratnawati, and Darmanto (2024); and Savitri and Musfialdy (2016). In addition, all elements of theory of planned behavior such as taxpaver attitude, taxpayer behavior and perceived behavioral control positively influence tax compliance. This is in accordance with the findings of previous research (Bani-Khalid, Alshira'h, and Alshirah 2022; Hermawan et al. 2021; Zikrulloh 2024) thus emphasizing the importance of these three elements in building stronger taxpayer compliance intentions, especially for prospective taxpayers.

On the other hand, the study found that government social media positively influenced tax compliance insignificantly. Similar results are shown by the variable of tax awareness which positively but insignificantly affects tax compliance. These results indicate that the use of social media for tax socialization has not been effective in directly increasing tax compliance, in accordance with the findings of Bakar, Palil, and Maelah (2023). Tax awareness has also not been effective in increasing tax compliance, in accordance with the findings of Sitorus and

Wardhani (2024) and Nurjayanti and Umaimah (2025).

#### DISCUSSION

This research was conducted on accounting students at several private and state universities in Indonesia. The students sampled in the age range from seventeen to twenty-eight years old. with the largest age range being 20 to 22 years old. This sample is dominated by generation Z, which is the first generation that does not know the world without the internet (Kurnia and Khomsiyah 2023). Generation Z also has more interest and attachment to the internet (Kurnia and Khomsiyah 2023). This is evident from our sample results where 61.0% of respondents access social media for 3-8 hours a day. From the sample, 76.3% of the samples used Instagram and was the most social media used by the sample, followed by Whatsapp (73.4%), Tiktok (68.6%), Youtube (40.2%), and X (14.8%).

The high use of social media in the sample shows the importance of using social media for the government to conduct tax socialization for the younger generation. Teng et al. (2017) revealed that information coming from trusted sources is more interesting because it comes from credible, trusted sources and experts in their fields. For young people who spend their time in the internet world, the use of social media can increase their tax compliance through persuasive messages on government social media (Setyawati, Rahmanto, and Satyawan 2021). Setyawati, Rahmanto, and Satyawan (2021) revealed that the Instagram account @DitienPaiakRI, which is the Instagram social media account of the Director General of Taxes of the Republic of Indonesia, has done various ways to make their posts interesting, such as adding greetings in each post, using contemporary persuasive language, promising messages, providing education along with the positive impact of tax compliance activities, and moral invitations to obey taxes.

The efforts made by the Directorate General of Taxes have proven to be effective. Hypotheses one to three show the direction of the relationship between the variables of government social media usage and the TPB elements, namely attitude, subjective norms, and perceived behavior control. One of the roles of the Directorate General of Taxes RI's social media is to inform the benefits obtained from complying with taxation rules and the sanctions received when not complying with these rules (Setyawati, Rahmanto, and Satyawan 2021). The information received can influence students so that they choose to comply with taxation rules so as not to be subject to taxation sanctions, which makes their attitude towards taxation affected by information from government social media. On the one hand, the use of publicly accessible social media such as Instagram makes the information conveyed reach many parties which causes a positive and significant interaction between government social media and subjective norms (Zikrulloh 2024). Government social media also promotes transparency regarding the use of funds and the benefits of tax compliance (Zikrulloh 2024). This causes social media users to have good behavioral perception control on the concept of tax compliance.

With many samples using Instagram, the government's use of social media increases tax awareness as revealed in table 4. One of the activities carried out on DitjenPajakRI Instagram social media is tax education (Setyawati, Rahmanto, and Satyawan 2021). Tax socialization conducted by the government increases taxpayers' knowledge, making them aware of the importance of fulfilling tax regulations (Erasashanti et al. 2024). This is why hypothesis four shows a positive and significant direction of the relationship between the use of

social media by the government and tax awareness.

Pressure from the surrounding environment (subjective norms) also positively affects students' intention significantly to comply with tax regulations. This is in line with previous findings from Bani-Khalid, Alshira'h, and Alshirah (2022). There are several reasons that allow this to happen. The influence of the surrounding environment will strongly influence taxpayers when taxpayers are less confident in their understanding of tax provisions (Lesmana, Panjaitan, and Maimunah 2018). The research sample generally consists of students aged 20-22 years who do not yet have experience in fulfilling their tax obligations, even though all samples in the study have taken tax courses. The lack of experience in fulfilling tax obligations may cause the sample to continue to listen to advice from those around them in order to comply with tax regulations. As a result, the sample will have a desire to comply with tax regulations due to pressure from those around them.

The positive and significant results of using social media on the elements of decision making according to TPB, which is attitude, subjective norms, and perceived behavior control also increase the intention of prospective taxpayers to comply with tax regulations. Prospective taxpayers who already know the positive and negative impacts of complying with taxes will tend to comply with tax regulations. This is due to the perception of taxpayers that complying with taxes will bring benefits to them, causing a positive relationship between behavior and taxpayer compliance (Bani-Khalid, Alshira'h, and Alshirah 2022). On the one hand, taxpayers may be more willing to comply with taxation if they are exposed to information that increases their trust (Miloš et al. 2022). The socialization of taxation on government social media generally has a positive and persuasive tone that makes prospective taxpayers' perceptions and trust in tax management which results in an increase in their tax compliance.

#### Commented [M8]:

**Commented [M9]:** The characteristics of selecting students as the object of this research should be explained in the methodology section.

Table 3. Frequency of Accessing Social Media and Social Media Content of Interest to Students

Table 3. Frequency of Accessing	Social Media and Social Media	Content of Interest to Students
Duration for Accessing Social Media	N	Percentage
Below 1 hour	9	5.3%
1-3 hour	47	27.8%
3-6 hour	65	38.5%
6-8 hour	38	22.5%
Above 8 hour	10	5.9%
Social Media Content Favorite	N	Percentage
Short Video	148	87.6%
Narrative Text	25	14.8%
Animation Video	73	43.2%
Oral Explanation	27	16.0%
Scripted Drama	20	11.8%
Others	4	2.4%
Favour Duration For Social Media Content	N	Percentage
Below 1 minute	48	28.4%
1-3 minute	98	58.0%
3-5 minute	11	6.5%
5-8 minute	4	2.4%
More than 8 minute	8	4.7%

Despite the various positive results shown by the test results, there are two hypotheses that show insignificant influence results. Tax awareness still positively impacts tax compliance among samples, but surprisingly the result is not significant. This is in line with previous research, such as Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025). This indicates several things. First, tax socialization carried out by the Directorate General of Taxes has only succeeded in increasing taxpayers' knowledge. However, this knowledge has not been able to motivate taxpayers to comply with tax regulations. Second, this indicates that internal factors for tax compliance have not been addressed by the government's tax socialization activities (Sitorus and Wardhani 2024). In addition, students who are still in their early teens do not yet have a

strong stance on doing something. Their behavior is still often influenced by various information they receive from social media that contradicts information from government social media. Therefore, taxpayer awareness has not yet been able to make taxpayers comply with tax regulations.

In addition, the use of social media by the government positively affects taxpayers' compliance intention although insignificantly. This result is in line with the findings of Bakar, Palil, and Maelah (2023). This result may occur for the following reasons. Taxpayers can obtain information about taxation from various sources, such as government social media and other informal media Garcia et al. (2020). Informal media, such as influencers, also play an important role in providing tax-related information to prospective taxpayers, especially

Gen Z prospective taxpayers, due to their more intense interactions with young taxpayers. However, not all of these informal sources of information support the government's program to increase tax compliance. Some informal information sources, such as influencers, also create content that provides a negative viewpoint regarding various aspects of taxation, such as the difficulty of tax administration. Various information from these informal channels can reduce the effectiveness of government social media in increasing taxpayer tax compliance.

In addition, the lack of penetration of government social media content may support this result. The questionnaire results revealed that only 52.5% of respondents had seen content from the social media of the Directorate General of Taxes of the Republic of Indonesia, indicating that content from government social media has not been fully seen by the majority of respondents. Even so, the results indicate that government social media can still positively influence taxpayer tax compliance indirectly. This is indicated through the positive and significant influence of government social media usage on various variables such as tax awareness, taxpayer attitudes, and perceived behavioral control which also significantly influence taxpayer compliance.

The questionnaire designed also collected input from respondents regarding the tax content that has been created by the Directorate General of Taxes. A total of 84.2% of respondents chose to watch content that lasts between 0-3 minutes. 91.1% of respondents prefer to watch short videos in any form and 49.5% of respondents would like the content to be presented in animated form. These results show an indication that respondents from Gen-Z prefer short videos that have an attractive appearance.

Research by Azmy et al. (2022) shows that Gen-Z tends to have a shorter attention span than previous generations. Strong internet penetration and rapidly available information as well as dependence on social media cause a decrease in attention span in Gen-Z (Oguquo et al. 2020). Therefore, the educational content presented on the Directorate General of Taxes' social media needs to be made with a short duration and interesting without sacrificing the material presented. The use of easy-tounderstand language and contemporary content can be done to make the content less standardized and difficult to understand. The use of mascots and animations in the content can also be considered to make potential taxpavers interested in the content presented and can reach various groups of the younger generation and increase the penetration of government content to the public.

The government can also work with various parties that also have influence on potential taxpayers, such as influencers and religious leaders, to increase the effectiveness of government content in improving tax compliance. These figures can help disseminate tax education due to their wide audience coverage and proximity to their audiences. Respondents also expect the government's educational content to highlight the benefits of paying taxes and explain tax regulations clearly. This information can be used to counter narratives on social media that can reduce tax compliance due to people's ignorance of tax benefits and regulations.

#### CONCLUSION

This study aims to examine the interaction between socialization conducted by the government through social media on the compliance intention of prospective taxpayers. The compliance intention of prospective taxpayers is proxied through the Theory of

Planned Behavior component, namely taxpayer attitudes, pressure from the environment around prospective taxpayers, perceived behavioral control of prospective taxpayers, and tax awareness. The results of the study found that tax socialization by the government using social media has a positive and significant influence on the elements of theory of planned behavior, namely the behavior of prospective taxpayers, the pressure of the environment around prospective taxpayers, the perception of behavioral control of prospective taxpayers and tax awareness of prospective taxpayers. The elements of decision making according to the theory of planned behavior, namely the behavior of prospective taxpayers, pressure from the surrounding environment and the perceived control of the behavior of prospective taxpayers. affect the intention of prospective taxpayers to comply with tax regulations positively and significantly. On the one hand, this study found that tax socialization by the government and tax awareness on social media positively affect the intention of prospective taxpayers to comply with tax regulations even though it is not significant.

The results of this study provide information and implications for academics and the government. For academics, the results confirm various findings of previous studies on the positive and significant relationship between tax socialization on social media with elements of decision making according to the theory of planned behavior and tax compliance. The study also shows a positive but insignificant relationship between tax socialization in social media and the element of social pressure on tax compliance. This suggests that there is a gap for future research to be able to examine the reasons behind these findings. For the government, this study shows that the tax socialization that has been carried out by the

Directorate General of Taxes through social media is effective in increasing the compliance intention of prospective taxpayers from the vounger generation. Socialization through social media can effectively reach the younger generation who will become prospective taxpayers, which in turn can shape their compliance with tax obligations. In addition, the government needs to pay attention to the shorter attention span of the younger generation in creating tax socialization content to attract the younger generation to pay attention to the content created. This study also collected input from respondents regarding things that the Directorate General of Taxes needs to do to make its socialization more attractive to the younger generation.

This research has several shortcomings that can be improved in future research. First, this study has not analyzed the attention span of respondents in depth. Future research can further analyze the role of attention span on young taxpayers' interest in accessing tax socialization content on government social media and whether this can affect taxpayer compliance. Second, this study has not included other factors that can influence the interest of social media users in seeing a post and understanding the post. Future research can include these factors in its questionnaire to get more in-depth analysis results related to social media users' interest in tax socialization posts on government social media.

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#### REVIEWERS' EVALUATION FORM

A. EVALUATION: Please rate the manuscript based on the following criteria.

	Excellent	Av	erage	Poo	r
	5	4	3	2	1
Extent of contribution to the discipline in terms of:					
a. Abstract manifest the whole paper	v				
b. Objectives were drawn clearly	v				
c. the theoretical/conceptual framework.	v				
<ul> <li>d. originality (e.g. how innovative, creative, or provocative is the idea/approach).</li> </ul>	v				
e. methodology (sampling, design, instrumentation, statistical analysis, etc.).	v				
f. the data presented and results obtained.		v			
g. the findings and implications to the discipline.	v				
2. If not a major contribution in terms of (1), does it nevertheless:					
a. provide a useful summary of the state of knowledge in the field?	v				
b. replicate existing work in a competent manner to provide					
further support/modification to existing hypotheses,					
models, theories, etc.?	v				
c. suggest applications useful to practitioners?	v				
3. Presentation of the paper in terms of:					
a. organization.	v				
b. writing style.	v				
c. language.	v				
d. clarity/readability.	v				

#### B. RECOMMENDATION

	Accept (publishable as it is)
	Return to author for VERY MINOR revisions
٧	Return to author for MINOR revisions
	Return to author for major revisions
	Reject

C. OTHER COMMENTS (IF ANY)

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### HOW GOVERNMENT DIGITAL CONTENT, THEORY OF PLANNED BEHAVIOUR, AND TAX AWARENESS AFFECT TAX COMPLIANCE?

Received: Month Date, Year; Revised: Month Date, Year; Accepted: Month Date, Year

Abstract: In the digital era, the utilization of technology by the government is crucial in improving tax compliance, especially for the younger generation as prospective taxpayers. This study examines the effect of tax digital content disseminated through the official social media of the Directorate General of Taxes on students' attitudes, subjective norms, perceived behavioral control, tax awareness, and tax compliance. The Theory of Planned Behavior approach is used as a theoretical basis to analyze changes in tax behavior. The research also examines the factors that attract students' attention to the digital content, by considering the attention span aspect. The sample in this study were active accounting students at several universities in Indonesia, who were selected through purposive sampling method. The method used is descriptive and explanatory research, with hypothesis testing using the PLS-SEM test. The novelty of this study lies in the integration of government digital content analysis with a behavioral psychology approach as well as attention to the attentional aspects of young audiences, which have not been widely discussed in previous tax compliance studies. This study found a positive relationship between government social media usage and elements of theory of planned behavior, tax awareness, and tax compliance. The results of this study provide practical implications for the government in designing more effective and sustainable digital communication strategies to increase young people's tax awareness and compliance.

Keywords: Government Digital Content, Social Media, Tax Awareness, Tax Compliance

#### INTRODUCTION

Tax revenue is the main pillar of national development, serving as a crucial instrument in funding public goods and services (da Silva, Guerreiro, and Flores 2019). Despite various policy reforms, Indonesia still faces persistent challenges in achieving optimal tax compliance, particularly voluntary compliance (Prihatiningtias and Karo Karo 2021). Among the emerging concerns is the limited tax knowledge and low compliance intention among young taxpayers, especially university students who represent future contributors to the tax system (Gallego and Ortega 2022). Traditional approaches to tax education, such as seminars or printed media, are often insufficient in attracting this demographic segment.

The digital transformation has opened up opportunities for governments to interact with citizens through social media platforms. Government social media enables more personalized, timely, and interactive communication, which is increasingly relevant in building public trust and promoting tax compliance (Jiang, Chen, and Sun 2023). Particularly in Indonesia, the Directorate General of Taxes actively uses Instagram, Twitter, and YouTube to disseminate tax-related content. Previous studies highlight that wellmanaged government social media enhances user engagement, improves transparency, and influences positive behavioral intentions (Gallego and Ortega 2022; Kurnia and Khomsiyah 2023). These platforms, if properly leveraged, can shape young citizens' tax attitudes and awareness.

Tax awareness is defined as an individual's understanding and internalization of the importance of taxation for state development (Macharia and Mwangi 2021). It plays a critical role in forming voluntary compliance behavior. Studies by Le et al. (2024) and Cyan, Koumpias, and Martinez-Vazquez (2017) reveal that individuals with higher tax awareness exhibit stronger intentions to comply, driven by moral obligation and civic responsibility. Rifdah and Supadmi (2023) find that digital communication, especially via social media, contributes to increasing tax awareness. Thus, tax awareness may serve both as a direct determinant of tax compliance and as a moderator that amplifies the effectiveness of government communication.

This study adopts the Theory of Planned Behavior (TPB) proposed by Ajzen (1991), which posits that individual behavior is guided by three key components: attitude toward the behavior, subjective norms, and perceived behavioral control. The TPB has been widely applied in tax compliance research, emphasizing psychological and social factors in compliance intention (Zikrulloh 2024; Taing and Chang 2021). However, many studies overlook the role of digital influence, such as social media, and individual awareness as external drivers that could shape or moderate the TPB constructs. Integrating these elements into the TPB model is essential to capture the complexity of modern taxpayer behavior, especially among digital natives.

While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024). Moreover, studies focusing specifically on university students as future taxpayers remain limited (Erasashanti et al. 2024). This demographic is important given their active digital presence and evolving civic identity. Addressing this gap will enhance the

relevance and applicability of compliance models in a digitally connected society.

This study aims to examine the influence of government social media on tax compliance, with tax awareness as a moderating variable, using the TPB as a theoretical foundation. By integrating digital communication and awareness into the compliance model, this research contributes theoretically to the extension of TPB in the digital context. Practically, the findings are expected to inform policymakers and tax authorities on designing targeted and effective digital strategies to foster voluntary compliance among young taxpayers. In the long term, such strategies can enhance tax morale and support a more sustainable tax system in the digital age.

### Literature Review and Hypothesis Development

Social Media, Theory of Planned Behaviour and Tax Compliance

Social media is an online media that is often used by people as a place to share, exchange information, and also interact through messages or web-based applications. The use of social media has increased in the last decade due to increased internet access and the Covid-19 pandemic (Rifdah and Supadmi 2023). Social media plays an important role in influencing a person's perspective, especially in taxation. Messages on social media can increase a person's belief in something, especially if the message comes from a trusted source and looks attractive (Teng et al. 2017). The government, as a trusted source of information in the field of taxation, sees this and thus increases the socialization of taxation on their social media to increase tax compliance with interesting content on social media (Setyawati, Rahmanto, and Satyawan 2021).

Various studies have tried to see the impact of social media use on the supporting elements of taxation in the theory of planned behavior and tax awareness. Zikrulloh (2024) found that social media affects the elements in

**Commented [A1]:** Give more explanation about TPB and for hypothesis building only explained how social media affect the tax awareness. Can you explained how media social will affect the other TPB component.

the theory of planned behavior and tax awareness so that taxpayers have more desire to comply with tax payments. Erasashanti et al. (2024) found that tax socialization through various media such as social media can increase tax awareness. Savitri and Musfialdy (2016) state that tax socialization can increase tax awareness because taxpayers get better knowledge about taxation so that it ultimately increases their tax compliance. Kurnia and Khomsiyah (2023) emphasized that social media plays an important role in informing the public about the need to pay taxes due to the convenience created by the accessibility of social media on smart phones which ultimately increases their tax awareness. From this, the hypothesis of this study is concluded as follows:

- H<sub>1</sub>: Government social media has a positive effect on taxpayer attitude.
- H2: Government social media has a positive effect on taxpayer subjective norms.
- H3: Government social media has a positive effect on the perceived behavior control of taxpayers.
- H4: Government social media has a positive effect on taxpayer awareness.

Theory of Planned Behavior and Tax Compliance

According to the theory of planned behavior, human behavior is based on three types of considerations, namely: Behavioral beliefs, namely beliefs about the possible results of behavior and evaluation of these results (strength of belief and evaluation of results). Behavioral beliefs generate attitudes towards good or bad behavior; Normative beliefs, which are beliefs about the normative expectations of others and the motivation to meet these expectations (normative beliefs and motivation to comply). Normative beliefs result in perceived social pressure or subjective norms; and control beliefs, which are beliefs about the existence of factors that can facilitate or hinder the behavior to be displayed (control beliefs) and perceptions of how strong these factors are (perceived strength). Control of beliefs lead to perceived behavioral control. In combination, attitudes towards behavior, subjective norms, and perceived behavioral control lead to the formation of behavioral intentions (Solichin, Astuti, and Mahardhika 2020).

Various studies have found the important role of individual behavior, the surrounding environment and individual perceptions to improve tax compliance. Alm (2019) asserts that tax compliance can be influenced by the encouragement of the surrounding environment and individual perceptions of tax regulations. In addition, individual behavior towards taxation can affect their tax compliance, where individuals who have good behavior on tax regulations will have high tax compliance (Mulatsih et al. 2024).

In relation to the theory of planned behavior, various studies have concluded mixed results. Hermawan et al. (2021) found that all elements of the theory of planned behavior, namely attitude, subjective norms, and perceived of behavior control affect tax compliance. Bani-Khalid, Alshira'h, and Alshirah (2022) support this finding in the Jordanian context. On the one hand, Zikrulloh (2024) found that only the perceived behavior control element affects tax compliance. From this, the hypothesis of this study is concluded as follows:

- H5: Attitude has a positive effect on taxpayer compliance.
- H6: Subjective norms have a positive effect on taxpayer compliance.
- H7: Perceived behavior control has a positive effect on taxpayer compliance.

Tax Awareness and Tax Compliance

Tax awareness is another important element in improving tax compliance. Without sufficient tax awareness, socialization from the government will not increase tax compliance (Erasashanti et al. 2024). Tax awareness causes taxpayers to be interested in seeking tax information so that they become more tax compliant (Nurlis and Ariani 2020). Sufficient

taxpayer awareness can increase taxpayer participation in paying taxes (Al-Okaily 2024). In the end, high taxpayer awareness will increase taxpayer compliance and increase the amount of tax paid to the state (Moenek 2020; Hermawan et al. 2021; Winasari 2020). From this, the hypothesis of this study is concluded as follows:

### H8: Tax awareness has a positive effect on taxpayer compliance.

Government Social Media and Tax Compliance Social media is one of the important tools used by the government to improve tax compliance in the digital era. Social media increases taxpayer understanding through its easy access and interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi 2021). Social media also plays a role in shaping the government's image. A good government image encourages taxpayer compliance due to increased trust in the government that tax proceeds can be managed properly (Garcia et al. 2020; Miloš et al. 2022). Sarpong et al. (2024) emphasized the importance of tax socialization in the digital era using social media to increase taxpayer compliance. From this, the hypothesis of this study is concluded as follows:

#### H9: Tax socialization through social media has a positive effect on taxpayer compliance.

#### **METHOD**

This research uses a quantitative approach method. The population in this study were all accounting undergraduate students

from four private and two state universities in Indonesia. The selection of students as a population is because students are the seeds of taxpayers who will become taxpayers in the future and are actively exposed to social media (Kurnia and Khomsiyah 2023). Sample determination was carried out using Cohen's statistical power analysis table. Based on this table, for a 10-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 91 samples.

The study used a closed questionnaire to collect respondents' responses. The choices in the questionnaire were made using a Likert scale of 1-4 where number 1 symbolizes "Strongly Disagree", number 2 symbolizes "Disagree", number 3 symbolizes 'Agree', and number 4 symbolizes "Strongly Agree". The questionnaire was distributed using google form media distributed through the Whatsapp messaging application during February to June 2025. The questionnaire was distributed randomly to the population and at the end of the data collection period, 169 respondents filled out the questionnaire.

A total of seven latent variables were used in this study. All questions in the questionnaire were developed from previous research to ensure the reliability and validity of the questions asked (Kurnia and Khomsiyah 2023; Bani-Khalid, Alshira'h, and Alshirah 2022; Hikmah, Ratnawati, and Darmanto 2024; Erasashanti et al. 2024). Table 1 describes the variables, dimensions, and indicators of questions in the questionnaire used in the study.

**Commented [A4]:** Using 4 private and 2 state universities in Indonesia? Or just in Jakarta or jabodetabek? Why use only 6 universities? Any reason?

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**Commented [A3]:** Is it government social media? Or different social media

**Table 1. Research Operational Variables** 

Variable	Variable Name	Concept	Indicator	Source
X1	Government	Social media is	<ol> <li>Respondents</li> </ol>	Erasashanti et al.
	Social Media	believed to be able	know that the	(2024); Kurnia
		to influence users	government	and Khomsiyah
		to change their	conducts tax	(2023)

Variable	Variable Name	Concept	Indicator	Source
		mindset and actions and increase the information they have (Kurnia and Khomsiyah 2023). The Indonesian government, through the Directorate General of Taxes, uses social media to socialize tax provisions to the younger generation. This is done with the hope that taxpayers have broader tax knowledge so as to increase taxpayer tax compliance (Erasashanti et al. 2024)	counselling activities through social media.  2. Taxpayers are aware of the existence of tax socialization through government social media  3. Information from the DGT / government affects taxpayers.	
X2	Tax awareness	Tax awareness includes understanding of tax provisions and voluntary fulfilment of tax obligations (Erasashanti et al. 2024) Tax awareness can help increase the impact of tax socialization on tax compliance because taxpayers are made more aware of existing tax regulations (Wardani and Wati 2018).	1. Respondents are aware of their role in the country's development through paying taxes. 2. Respondents are aware of what tax administration obligations are required. 3. Respondents are aware of their role in the country's efforts to increase revenue through paying taxes. 4. Respondents are aware of their responsibility to pay taxes.	(Erasashanti et al. 2024)

Variable	Variable Name	Concept	Indicator	Source
		·	5. Respondents realize the importance of paying taxes on time.	
X3	Attitude	Taxpayers' attitude to comply with taxation can affect their intention to comply with tax regulations (Bani-Khalid, Alshira'h, and Alshirah 2022). Taxpayer attitudes can affect taxpayer perceptions related to the ease of	Respondents     feel that tax     compliance is a     good thing.     Respondents     feel that it is     wise to comply     with tax     implementation.     Respondents     feel there is a     point in	(Bani-Khalid, Alshira'h, and Alshirah 2022)
		complying with tax regulations so that they have an impact on taxpayer tax compliance (Nofal et al. 2021).	complying with tax implementation. 4. Respondents are interested in tax compliance. 5. Respondents	
			feel there is an urge to pay mor for transactions that were not previously paid when complying with tax	
			provisions. 6. Respondents wi feel satisfied if they have the urge to pay mor for transactions that were not	
			previously paid they comply with tax provisions.  7. Respondents feel that tax fraud is unpleasant in their hearts.	
X4	Subjective Norms	Subjective norms are related to the influence of people	Respondents     feel that there     are behaviours	(Bani-Khalid, Alshira'h, and Alshirah 2022)

Variable	Variable Name	Concept	Indicator	Source
		around taxpayers (Bani-Khalid, Alshira'h, and Alshirah 2022). The influence of people around taxpayers can affect taxpayer compliance through recommendations and moral demands on them (Al-Okaily 2024).	that encourage them to do the same from their environment.  2. Respondents feel that their most important people shape their behaviour to comply.  3. Respondents know that the	
			most important person to them does not approve of tax violations.  4. Respondents feel pressure from their acquaintances if they commit tax fraud.	
X5	Perceived Behavioral Control	Perceived behavioural control refers to individual beliefs about how difficult it is to	Respondents     feel it is     impossible for     them to commit     fraud.	(Bani-Khalid, Alshira'h, and Alshirah 2022)
		perform an action (Ajzen 1991). Individuals with a high level of	Respondents     have the desire     to comply with     tax regulations.	
		perceived behavioural control will be more compliant with taxes because of	Respondents     feel that they     can comply with     tax regulations     unconsciously.	
		their belief that complying with taxes will benefit them (Bani-Khalid, Alshira'h, and Alshirah 2022).	<ol> <li>Respondents felt that they did not have an internal drive to commit fraud.</li> </ol>	
Y1	Intention To Comply	The desire to comply with taxes refers to how individuals tend to comply with taxes or not (Damayanti	There is a desire from respondents to calculate taxes according to actual reality.	(Hikmah, Ratnawati, and Darmanto 2024)

Variable	Variable Name	Concept	Indicator	Source
		et al. 2015). The intention to obey a large tax will be realized in their actions, causing the level of taxpayer compliance to increase (Hikmah, Ratnawati, and Darmanto 2024).	2. There is a dear from respondents to pay taxes according to calculations. 3. There is a dear of respondent to pay taxes of time. 4. There is a dear of respondent to report tax returns on time.	osire s s on sire s
Y2	Actual Behaviour To Comply	The actual behavior of tax compliance is	Respondents are aware of	(Erasashanti et al. 2024)
		a condition where taxpayers fulfill all tax obligations required by law (Night and Bananuka 2020). High tax compliance will lead to increased tax revenue (Manrejo and Yulaeli 2022)	their role in th country's development through payin taxes.  2. Respondents are aware of what tax administratior obligations ar required.  3. Respondents are aware of their role to he the state achit the state revenue targethrough payin taxes.  4. Respondents are aware of their responsibility pay taxes.  5. Respondents realize the importance of paying taxes of time.	g i e elp eve it g

**Commented** [A5]: Is this variable in the hypothesis? or this is another dependent variable as robust?

Partial Least Squares-Structural Equation Modeling (PLS-SEM) based data processing method was used in this study using

the SMART PLS3 application. PLS-SEM is a commonly chosen method in testing latent variables in economic science-based research

(Hair et al. 2019). In addition, the PLS-SEM method is able to be used in small samples and in variable interactions where there are indications of the role of other variables that are not observed in the study (Hair et al. 2021). The

compliance of a taxpayer is influenced by various factors, both observed and unobserved, which influence each other so that the PLS-SEM method is chosen to ensure the reliability of the hypothesis testing results.

#### **RESULTS**

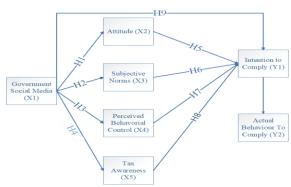


Figure 1. Research Model Source: Researcher Own Work

Figure 1 explains this research model. This model was developed from research conducted by Zikrulloh (2024). Different from Zikrulloh (2024), this study uses tax awareness variables in seeing the interaction of theory of planned behavior components with tax compliance variables.

Validity and reliability testing conducted in this research. Of the 31 indicators in this study, 29 indicators have outer loadings values above 0.7 and 2 indicators have values between 0.6 and 0.7. With indicator values that are still

above 0.6 and 0.7, each indicator can be said to be valid and suitable for further testing (Ghozali 2018; Erasashanti et al. 2024). Reliability test utilizing Cronbach Alpha and Average Variance Extracted (AVE) values. Variables with Cronbach Alpha values above 0.7 and AVE above 0.5 can be said to be reliable (Al-Okaily 2024). All Cronbach Alpha and AVE values for each variable are above the required value so that all research variables are reliable and can be tested further to determine the hypothesis.

Table 2. Hypothesis Testing

Table 2. Hypothesis Testing				
Hyphotesis	T-Statistic Value	P Values	Summary	
H1	5.268	0.000	Accepted	
H2	4.116	0.000	Accepted	
H3	2.593	0.001	Accepted	
H4	4.633	0.000	Accepted	
H5	2.525	0.012	Accepted	
H6	2.021	0.044	Accepted	

Commented [A6]: Show the result

Hyphotesis	T-Statistic Value	P Values	Summary
H7	3.459	0.001	Accepted
H8	1.416	0.158	Rejected
H9	0.286	0.775	Rejected

Table 2 shows the results of testing the hypothesis of this study. Of the 9 hypotheses proposed, 7 hypotheses were accepted and 2 hypotheses were rejected. Broadly speaking, the use of social media for tax socialization positively affects tax awareness, behavior, subjective norms, and perceived behavioral control of prospective taxpayers significantly. This shows that tax socialization with social media has succeeded in increasing tax awareness and three elements of decision making according to the theory of planned behavior, in accordance with the findings of Kurnia and Khomsiyah (2023); Cyan, Koumpias, and Martinez-Vazquez (2017); Bani-Khalid, Alshira'h, and Alshirah (2022); Hikmah, Ratnawati, and Darmanto (2024); and Savitri and Musfialdy (2016). In addition, all elements of theory of planned behavior such as taxpaver attitude, taxpayer behavior and perceived behavioral control positively influence tax compliance. This is in accordance with the findings of previous research (Bani-Khalid, Alshira'h, and Alshirah 2022; Hermawan et al. 2021; Zikrulloh 2024) thus emphasizing the importance of these three elements in building stronger taxpayer compliance intentions, especially for prospective taxpayers.

On the other hand, the study found that government social media positively influenced tax compliance insignificantly. Similar results are shown by the variable of tax awareness which positively but insignificantly affects tax compliance. These results indicate that the use of social media for tax socialization has not been effective in directly increasing tax compliance, in accordance with the findings of Bakar, Palil, and Maelah (2023). Tax awareness has also not been effective in increasing tax compliance, in accordance with the findings of Sitorus and

Wardhani (2024) and Nurjayanti and Umaimah (2025).

#### DISCUSSION

This research was conducted on accounting students at several private and state universities in Indonesia. The students sampled in the age range from seventeen to twenty-eight years old. with the largest age range being 20 to 22 years old. This sample is dominated by generation Z, which is the first generation that does not know the world without the internet (Kurnia and Khomsiyah 2023). Generation Z also has more interest and attachment to the internet (Kurnia and Khomsiyah 2023). This is evident from our sample results where 61.0% of respondents access social media for 3-8 hours a day. From the sample, 76.3% of the samples used Instagram and was the most social media used by the sample, followed by Whatsapp (73.4%), Tiktok (68.6%), Youtube (40.2%), and X (14.8%).

The high use of social media in the sample shows the importance of using social media for the government to conduct tax socialization for the younger generation. Teng et al. (2017) revealed that information coming from trusted sources is more interesting because it comes from credible, trusted sources and experts in their fields. For young people who spend their time in the internet world, the use of social media can increase their tax compliance through persuasive messages on government social media (Setyawati, Rahmanto, and Satyawan 2021). Setyawati, Rahmanto, and Satyawan (2021) revealed that the Instagram account @DitienPaiakRI, which is the Instagram social media account of the Director General of Taxes of the Republic of Indonesia, has done various ways to make their posts interesting, such as adding greetings in each post, using contemporary persuasive language, promising messages, providing education along with the positive impact of tax compliance activities, and moral invitations to obey taxes.

The efforts made by the Directorate General of Taxes have proven to be effective. Hypotheses one to three show the direction of the relationship between the variables of government social media usage and the TPB elements, namely attitude, subjective norms, and perceived behavior control. One of the roles of the Directorate General of Taxes RI's social media is to inform the benefits obtained from complying with taxation rules and the sanctions received when not complying with these rules (Setyawati, Rahmanto, and Satyawan 2021). The information received can influence students so that they choose to comply with taxation rules so as not to be subject to taxation sanctions, which makes their attitude towards taxation affected by information from government social media. On the one hand, the use of publicly accessible social media such as Instagram makes the information conveyed reach many parties which causes a positive and significant interaction between government social media and subjective norms (Zikrulloh 2024). Government social media also promotes transparency regarding the use of funds and the benefits of tax compliance (Zikrulloh 2024). This causes social media users to have good behavioral perception control on the concept of tax compliance.

With many samples using Instagram, the government's use of social media increases tax awareness as revealed in table 4. One of the activities carried out on DitjenPajakRI Instagram social media is tax education (Setyawati, Rahmanto, and Satyawan 2021). Tax socialization conducted by the government increases taxpayers' knowledge, making them aware of the importance of fulfilling tax regulations (Erasashanti et al. 2024). This is why hypothesis four shows a positive and significant direction of the relationship between the use of

social media by the government and tax awareness.

Pressure from the surrounding environment (subjective norms) also positively affects students' intention significantly to comply with tax regulations. This is in line with previous findings from Bani-Khalid, Alshira'h, and Alshirah (2022). There are several reasons that allow this to happen. The influence of the surrounding environment will strongly influence taxpayers when taxpayers are less confident in their understanding of tax provisions (Lesmana, Panjaitan, and Maimunah 2018). The research sample generally consists of students aged 20-22 years who do not yet have experience in fulfilling their tax obligations, even though all samples in the study have taken tax courses. The lack of experience in fulfilling tax obligations may cause the sample to continue to listen to advice from those around them in order to comply with tax regulations. As a result, the sample will have a desire to comply with tax regulations due to pressure from those around them.

The positive and significant results of using social media on the elements of decision making according to TPB, which is attitude, subjective norms, and perceived behavior control also increase the intention of prospective taxpayers to comply with tax regulations. Prospective taxpayers who already know the positive and negative impacts of complying with taxes will tend to comply with tax regulations. This is due to the perception of taxpayers that complying with taxes will bring benefits to them, causing a positive relationship between behavior and taxpayer compliance (Bani-Khalid, Alshira'h, and Alshirah 2022). On the one hand, taxpayers may be more willing to comply with taxation if they are exposed to information that increases their trust (Miloš et al. 2022). The socialization of taxation on government social media generally has a positive and persuasive tone that makes prospective taxpavers' perceptions and trust in tax management which results in an increase in their tax compliance.

Table 3. Frequency of Accessing Social Media and Social Media Content of Interest to Students

Table 3. Frequency of Accessing	Social Media and Social Media	Content of Interest to Students
Duration for Accessing Social Media	N	Percentage
Below 1 hour	9	5.3%
1-3 hour	47	27.8%
3-6 hour	65	38.5%
6-8 hour	38	22.5%
Above 8 hour	10	5.9%
Social Media Content Favorite	N	Percentage
Short Video	148	87.6%
Narrative Text	25	14.8%
Animation Video	73	43.2%
Oral Explanation	27	16.0%
Scripted Drama	20	11.8%
Others	4	2.4%
Favour Duration For Social Media Content	N	Percentage
Below 1 minute	48	28.4%
1-3 minute	98	58.0%
3-5 minute	11	6.5%
5-8 minute	4	2.4%
More than 8 minute	8	4.7%

Despite the various positive results shown by the test results, there are two hypotheses that show insignificant influence results. Tax awareness still positively impacts tax compliance among samples, but surprisingly the result is not significant. This is in line with previous research, such as Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025). This indicates several things. First, tax socialization carried out by the Directorate General of Taxes has only succeeded in increasing taxpayers' knowledge. However, this knowledge has not been able to motivate taxpayers to comply with tax regulations. Second, this indicates that internal factors for tax compliance have not been addressed by the government's tax socialization activities (Sitorus and Wardhani 2024). In addition, students who are still in their early teens do not yet have a

strong stance on doing something. Their behavior is still often influenced by various information they receive from social media that contradicts information from government social media. Therefore, taxpayer awareness has not yet been able to make taxpayers comply with tax regulations.

In addition, the use of social media by the government positively affects taxpayers' compliance intention although insignificantly. This result is in line with the findings of Bakar, Palil, and Maelah (2023). This result may occur for the following reasons. Taxpayers can obtain information about taxation from various sources, such as government social media and other informal media Garcia et al. (2020). Informal media, such as influencers, also play an important role in providing tax-related information to prospective taxpayers, especially

Gen Z prospective taxpayers, due to their more intense interactions with young taxpayers. However, not all of these informal sources of information support the government's program to increase tax compliance. Some informal information sources, such as influencers, also create content that provides a negative viewpoint regarding various aspects of taxation, such as the difficulty of tax administration. Various information from these informal channels can reduce the effectiveness of government social media in increasing taxpayer tax compliance.

In addition, the lack of penetration of government social media content may support this result. The questionnaire results revealed that only 52.5% of respondents had seen content from the social media of the Directorate General of Taxes of the Republic of Indonesia, indicating that content from government social media has not been fully seen by the majority of respondents. Even so, the results indicate that government social media can still positively influence taxpayer tax compliance indirectly. This is indicated through the positive and significant influence of government social media usage on various variables such as tax awareness, taxpayer attitudes, and perceived behavioral control which also significantly influence taxpayer compliance.

The questionnaire designed also collected input from respondents regarding the tax content that has been created by the Directorate General of Taxes. A total of 84.2% of respondents chose to watch content that lasts between 0-3 minutes. 91.1% of respondents prefer to watch short videos in any form and 49.5% of respondents would like the content to be presented in animated form. These results show an indication that respondents from Gen-Z prefer short videos that have an attractive appearance.

Research by Azmy et al. (2022) shows that Gen-Z tends to have a shorter attention span than previous generations. Strong internet penetration and rapidly available information as well as dependence on social media cause a decrease in attention span in Gen-Z (Oguquo et al. 2020). Therefore, the educational content presented on the Directorate General of Taxes' social media needs to be made with a short duration and interesting without sacrificing the material presented. The use of easy-tounderstand language and contemporary content can be done to make the content less standardized and difficult to understand. The use of mascots and animations in the content can also be considered to make potential taxpavers interested in the content presented and can reach various groups of the younger generation and increase the penetration of government content to the public.

The government can also work with various parties that also have influence on potential taxpayers, such as influencers and religious leaders, to increase the effectiveness of government content in improving tax compliance. These figures can help disseminate tax education due to their wide audience coverage and proximity to their audiences. Respondents also expect the government's educational content to highlight the benefits of paying taxes and explain tax regulations clearly. This information can be used to counter narratives on social media that can reduce tax compliance due to people's ignorance of tax benefits and regulations.

#### CONCLUSION

This study aims to examine the interaction between socialization conducted by the government through social media on the compliance intention of prospective taxpayers. The compliance intention of prospective taxpayers is proxied through the Theory of

Planned Behavior component, namely taxpayer attitudes, pressure from the environment around prospective taxpayers, perceived behavioral control of prospective taxpayers, and tax awareness. The results of the study found that tax socialization by the government using social media has a positive and significant influence on the elements of theory of planned behavior, namely the behavior of prospective taxpayers, the pressure of the environment around prospective taxpayers, the perception of behavioral control of prospective taxpayers and tax awareness of prospective taxpayers. The elements of decision making according to the theory of planned behavior, namely the behavior of prospective taxpayers, pressure from the surrounding environment and the perceived control of the behavior of prospective taxpayers. affect the intention of prospective taxpayers to comply with tax regulations positively and significantly. On the one hand, this study found that tax socialization by the government and tax awareness on social media positively affect the intention of prospective taxpayers to comply with tax regulations even though it is not significant.

The results of this study provide information and implications for academics and the government. For academics, the results confirm various findings of previous studies on the positive and significant relationship between tax socialization on social media with elements of decision making according to the theory of planned behavior and tax compliance. The study also shows a positive but insignificant relationship between tax socialization in social media and the element of social pressure on tax compliance. This suggests that there is a gap for future research to be able to examine the reasons behind these findings. For the government, this study shows that the tax socialization that has been carried out by the

Directorate General of Taxes through social media is effective in increasing the compliance intention of prospective taxpayers from the vounger generation. Socialization through social media can effectively reach the younger generation who will become prospective taxpayers, which in turn can shape their compliance with tax obligations. In addition, the government needs to pay attention to the shorter attention span of the younger generation in creating tax socialization content to attract the younger generation to pay attention to the content created. This study also collected input from respondents regarding things that the Directorate General of Taxes needs to do to make its socialization more attractive to the younger generation.

This research has several shortcomings that can be improved in future research. First, this study has not analyzed the attention span of respondents in depth. Future research can further analyze the role of attention span on young taxpayers' interest in accessing tax socialization content on government social media and whether this can affect taxpayer compliance. Second, this study has not included other factors that can influence the interest of social media users in seeing a post and understanding the post. Future research can include these factors in its questionnaire to get more in-depth analysis results related to social media users' interest in tax socialization posts on government social media.

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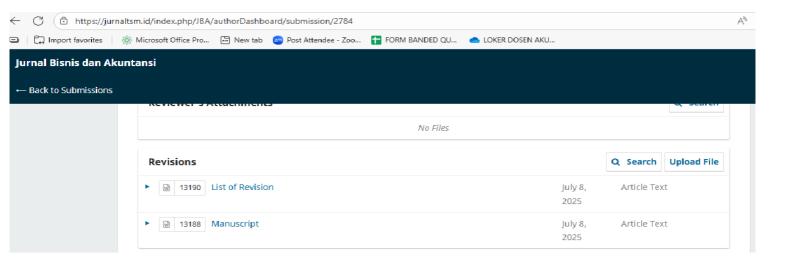
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# HOW GOVERNMENT DIGITAL CONTENT, THEORY OF PLANNED BEHAVIOUR, AND TAX AWARENESS AFFECT TAX COMPLIANCE?

Received: Month Date, Year; Revised: Month Date, Year; Accepted: Month Date, Year

**Abstract:** In the digital era, the utilization of technology by the government is crucial in improving tax compliance, especially for the younger generation as prospective taxpayers. This research objective is to test the impact of tax digital content disseminated through the official social media of the Directorate General of Taxes on students' attitudes, subjective norms, perceived behavioral control, tax awareness, and tax compliance. The Theory of Planned Behavior approach is used as a theoretical basis to analyze changes in tax behavior. The research also examines the factors that attract students' attention to the digital content, by considering the attention span aspect. The sample in this study were active accounting students at several universities in Indonesia, who were selected through purposive sampling method. The method used is descriptive and explanatory research, with hypothesis testing using the PLS-SEM test. The integration of government digital content analysis with a behavioral psychology approach as well as attention to the attentional aspects of young audiences, which have not been widely discussed in previous tax compliance studies offered as this research novelty. Elements of theory of planned behavior, tax awareness, and tax compliance are positively impacted by government social media. Practical implications provide from the result for the government in designing more effective and sustainable digital communication strategies to increase young people's tax awareness and compliance.

Keywords: Government Digital Content, Social Media, Tax Awareness, Tax Compliance

#### INTRODUCTION

Tax revenue is the main pillar of national development, serving as a crucial instrument in funding public goods and services (da Silva, Guerreiro, and Flores 2019). Despite various policy reforms, Indonesia still faces persistent challenges in achieving optimal tax compliance, particularly voluntary compliance (Prihatiningtias and Karo Karo 2021). Among the emerging concerns is the limited tax knowledge and low compliance intention among young taxpayers, especially university students who represent future contributors to the tax system (Gallego and Ortega 2022). Traditional approaches to tax education, such as seminars or printed media. are often insufficient in attracting this demographic segment.

The digital transformation has opened up opportunities for governments to interact with citizens through social media platforms. Government social media enables more personalized, timely, and interactive communication, which is increasingly relevant in building public trust and promoting tax compliance (Jiang, Chen, and Sun 2023). Particularly in Indonesia, the Directorate General of Taxes actively uses Instagram, Twitter, and YouTube to disseminate tax-related content. Previous studies highlight that wellmanaged government social media enhances user engagement, improves transparency, and influences positive behavioral intentions (Gallego and Ortega 2022; Kurnia and Khomsiyah 2023). These platforms, if properly leveraged, can shape young citizens' tax attitudes and awareness.

The concept of tax awareness refers to a person's comprehension and internalization of the significance of taxes for the advancement of the state (Macharia and Mwangi 2021). It plays a critical role in forming voluntary compliance behavior. Studies by Le et al. (2024) and Cyan, Koumpias, and Martinez-Vazquez (2017) reveal that individuals with higher tax awareness exhibit stronger intentions to comply, driven by moral obligation and civic responsibility. Rifdah and Supadmi (2023) find that digital communication, especially via social media, contributes to increasing tax awareness. Thus, tax awareness may serve both as a direct determinant of tax compliance and as a moderator that amplifies the effectiveness of government communication.

Theory of Planned Behavior (TPB) proposed by Ajzen (1991) adopted in this research. According to this theory, three main factors influence individual behavior: attitude toward the conduct, subjective norms, and perceived behavioral control. Tax compliance research widely use TPB since this theory emphasizing psychological and social factors in compliance intention (Zikrulloh 2024; Taing and Chang 2021). However, many studies overlook the role of digital influence, such as social media, and individual awareness as external drivers that could shape or moderate the TPB constructs. Integrating these elements into the TPB model is essential to capture the complexity of modern taxpayer behavior, especially among digital natives.

While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024). Moreover, studies focusing specifically on university students as future taxpayers remain limited (Erasashanti et al. 2024). This demographic is important given their active digital presence and evolving civic identity. Addressing this gap will enhance the

relevance and applicability of compliance models in a digitally connected society.

This study has the objective to investigate how tax awareness and tax compliance can be affected by government social media in light of TPB as a theoretical foundation. By integrating digital communication and awareness into the compliance model, this research makes a theoretical contribution to the expansion of TPB in the digital realm.. Practically, the findings are expected to inform policymakers and tax authorities on designing targeted and effective digital strategies to foster voluntary compliance among young taxpayers. In the long term, such strategies can enhance tax morale and support a more sustainable tax system in the digital age.

## Literature Review and Hypothesis Development

Social Media, Theory of Planned Behavior and Tax Compliance

Social media refers to online platforms that people often utilize for information sharing. information exchange, and interaction via messaging or web-based apps. Last decade has seen the surge in social media usage due to increased internet access and the Covid-19 pandemic (Rifdah and Supadmi 2023). A person perspective, especially in taxation, can be influenced by social media. Messages on social media can increase a person's belief in something, especially if the message comes from a trusted source and looks attractive (Teng et al. 2017). The government, as a trusted source of information in the field of taxation, sees this and thus optimizing their social media with interesting content to increase tax compliance (Setyawati, Rahmanto, and Satyawan 2021).

The elements of planned behavior theory, which is attitude, subjective norms, and perceived behavior control, also have an impact on tax compliance (Nurwanah et al. 2018). A person's behavior to do something is created from a person's personal belief in something (Zikrulloh 2024). Subjective norms refer to a

person's behavior that is created due to encouragement from various parties to do something (Nurwanah et al. 2018). Last but not least, perceived behavior control clarifies how experiences associated with the activity and the knowledge obtained might affect an individual's conduct (Zikrulloh, 2024).

Government social media can influence these three elements, which ultimately influence taxpayer behavior. Information on government social media increases taxpayer knowledge and is directly correlated with the perceived behavior control element (Zikrulloh 2024). Taxpayers with good tax knowledge and perceptions will fulfill their tax obligations and encourage those around them to do the same (Onu and Oats 2016). Information in government social media will form new perspectives for taxpayers and improve their attitudes toward taxation (Zikrulloh 2024).

Numerous research have attempted to determine how government usage of social mav affect the taxation-related components of the theory of planned behavior and tax awareness. Zikrulloh (2024) discovered that social media influences the components of tax awareness and planned behavior theory to boost people's incentive to pay taxes. Erasashanti et al. (2024) discovered that tax awareness may be raised by tax socialization using a variety of media, including social media. Savitri and Musfialdy (2016) state that tax socialization can increase tax awareness because taxpayers get better knowledge about taxation so that it ultimately increases their tax compliance. Kurnia and Khomsiyah (2023) emphasized that because social media's accessibility on smartphones creates convenience and raises people's knowledge of taxes, it contributes significantly to public education on the need to pay taxes. From this, this research formulates the following hypothesis:

H<sub>1</sub>: Taxpayer attitude positively affected by government social media.

- H2: Taxpayer subjective norms positively affected by government social media.
- H3: Government social media interact positively with perceived behavior control of taxpayers.
- H4: Taxpayer awareness will be increased with government social media.

Theory of Planned Behavior and Tax Compliance

The idea of planned behavior states that three different kinds of factors influence human behavior. Beliefs on the potential outcomes of activity and the assessment of these outcomes (belief strength and assessment of results) are known as behavioral beliefs. Attitudes about appropriate or inappropriate action are shaped by behavioral beliefs. Normative beliefs (normative beliefs and motivation to comply) are the belief in the normative expectations of others and the desire to meet them. Normative ideas lead to subjective norms or perceived social Conversely, control beliefs are pressure. opinions regarding the existence of conditions that might either support or impede action, as well as assessments of how powerful these Control over beliefs leads to factors are. perceived behavioral control. Subjective norms, perceived behavioral control, and attitudes toward behavior combine to generate behavioral intentions (Solichin, Astuti, and Mahardhika 2020).

Various studies have found important role of individual behavior, the surrounding environment and individual perceptions to improve tax compliance. Alm (2019)asserts encouragement of the surrounding environment and individual perceptions of tax regulations will influence a person tax compliance. Furthermore, a person's attitude toward taxes might influence their level of tax compliance: those who behave well under tax laws will exhibit high tax compliance (Mulatsih et al. 2024).

Numerous investigations have produced conflicting findings on the theory of

planned behavior. Hermawan et al. (2021) discovered that all three components of the theory of planned behavior: attitude, subjective standards, and perceived behavior control, have an effect on tax compliance. Bani-Khalid, Alshira'h, and Alshirah (2022) support this finding in the Jordanian context. On the one hand, Zikrulloh (2024) found that only the perceived behavior control element affects tax compliance. From this, the following hypothesis are formulated:

- H5: Attitude has a positive effect on taxpayer compliance.
- H6: Taxpayer compliance gets influenced positively by subjective norms.
- H7: Taxpayer compliance gets influenced positively by perceived behavior control.

#### Tax Awareness and Tax Compliance

Another crucial component of increasing tax compliance is tax awareness. Without sufficient tax awareness, socialization from the government will not increase tax compliance (Erasashanti et al. 2024). Tax awareness causes taxpayers to be interested in seeking tax information so that they become more tax compliant (Nurlis and Ariani 2020). Sufficient taxpayer awareness can increase taxpayer participation in paying taxes (Al-Okaily 2024). In the end, high taxpayer awareness will increase taxpayer compliance and increase the amount of tax paid to the state (Moenek 2020; Hermawan et al. 2021; Winasari 2020). From this, the following hypothesis is formulated:

## H8: Taxpayer compliance is influenced by taxpayer awareness positively.

Government Social Media and Tax Compliance

One of the main tools the government utilizes to boost tax compliance in the digital era is social media. Social media increases taxpayer understanding because its easy access and interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi

2021). The government's image is also shaped by social media. A favorable government image encourages taxpayer compliance because it increases trust in the government's capacity to manage tax money efficiently (Garcia et al. 2020; Miloš et al. 2022). Sarpong et al. (2024) emphasized the importance of tax socialization in the digital era using social media to increase taxpayer compliance. This leads to the following conclusion on the study's hypothesis:

# H9: Government Social Media usage has a positive effect on taxpayer compliance.

#### **METHOD**

Quantitative approach method utilizes in this research. This research population consist of all accounting undergraduate students from four private universities and two state universities that located across Indonesia. These six universities are selected to provide a balanced understanding between students studying at private and public universities and the differences in perception among students studying in various locations in Indonesia regarding taxation. The selection of students as a population is because students are the seeds of taxpayers who will become taxpayers in the future and are actively exposed to social media (Kurnia and Khomsiyah 2023). This study focuses on students who have taken taxation classes because they already have basic knowledge of taxation regulations and penalties, giving them some awareness of the importance of taxation for the country. In addition, the selection of samples who have taken taxation classes was done to avoid sample bias from unofficial taxation knowledge which can skewed research results. Sample determination was carried out using Cohen's statistical power analysis table. Based on this table, for a 9-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 88 samples.

The study used a closed questionnaire to collect respondents' responses. The Likert

scale of 1-4 used in the questionnaire choice where number 1 symbolizes "Strongly Disagree", number 2 symbolizes "Disagree", number 3 symbolizes 'Agree', and number 4 symbolizes "Strongly Agree". Google form choose to distributed this questionnaire and the google form distributed through the Whatsapp messaging application during February to June 2025. The questionnaire was distributed randomly to the population and the data collected at the end of period, 169 respondents filled out the questionnaire.

A total of six latent variables were used in this study. All questions in the questionnaire were developed from previous research to ensure the reliability and validity of the questions asked (Kurnia and Khomsiyah 2023; Bani-Khalid, Aleshire's, and Alshirah 2022; Hikmah, Ratnawati, and Darmanto 2024; Erasashanti et al. 2024). Table 1 describes the variables, dimensions, and indicators of questions in the questionnaire used in the study.

**Table 1. Research Operational Variables** 

Variable	Variable Name	Concept	Indicator	Source
X1	Government Social Media	Social media is said to have the power to modify people's attitudes and behaviors while also expanding their knowledge (Kurnia and Khomsiyah 2023). The Directorate General of Taxes, a division of the Indonesian government, uses social media to educate the younger population about tax laws. This is done with the hope that taxpayers have broader tax knowledge so as to increase taxpayer tax compliance (Erasashanti et al. 2024)	1. Respondents know that the government conducts tax counselling activities through social media. 2. Taxpayers are aware of the existence of tax socialization through government social media 3. Information from the DGT / government affects taxpayers.	Erasashanti et al. (2024); Kurnia and Khomsiyah (2023)
X2	Tax awareness	Understanding tax laws and voluntarily fulfilling tax duties are two aspects of tax awareness	Respondents     are aware of     their role in the     country's     development	(Erasashanti et al. 2024)

Variable	Variable Name	Concept	Indicator	Source
		(Erasashanti et al. 2024) Tax awareness can help enhance the impact of tax socialization on tax compliance as it increases taxpayers' knowledge of current tax legislation (Wardani and Wati 2018).	through paying taxes.  2. Respondents are aware of what tax administration obligations are required.  3. Respondents are aware of their role in the country's efforts to increase revenue through paying taxes.  4. Respondents understand their need to pay taxes.  5. Respondents realize the importance of paying taxes on time.	
X3	Attitude	The desire of taxpayers to adhere to tax laws may be influenced by their attitude toward paying taxes (Bani-Khalid, Alshira'h, and Alshirah 2022). Taxpayer attitudes have an effect on taxpayer tax compliance because they can influence how easy it is for taxpayers to comply with tax laws (Nofal et al. 2021).	<ol> <li>Respondents feel that tax compliance is a good thing.</li> <li>Respondents feel that it is wise to comply with tax implementation.</li> <li>Respondents feel there is a point in complying with tax implementation.</li> <li>Respondents feel there is a point in complying with tax implementation.</li> <li>Respondents are interested in tax compliance.</li> <li>Respondents feel there is an urge to pay more for transactions that were not previously paid when complying</li> </ol>	(Bani-Khalid, Alshira'h, and Alshirah 2022)

Variable	Variable Name	Concept	Indicator	Source
			with tax provisions. 6. Respondents w feel satisfied if they have the urge to pay more for transactions that were not previously paid they comply wit tax provisions. 7. Respondents feel that tax fraud is unpleasant in	re if
X4	Subjective Norms	The impact of those in the taxpayer's immediate vicinity is linked to subjective standards (Bani-Khalid, Alshira'h, and Alshirah 2022). The influence of people around taxpayers can affect taxpayer compliance through recommendations and moral demands on them (Al-Okaily 2024).	their hearts.  1. Respondents feel that there are behaviours that encourage them to do the same from their environment.  2. Respondents feel that their most important people shape their behaviour to comply.  3. Respondents know that the most important person to them does not approve of tax violations.  4. Respondents feel pressure from their acquaintances they commit tax fraud.	f
X5	Perceived Behavioral Control	Individual perceptions of how hard an activity is to carry out are referred to as perceived behavioral control.	1. Respondents feel it is impossible for them to commit fraud.  2. Respondents have the desire	

Variable	Variable Name	Concept	Indicator	Source
		(Ajzen 1991).	to comply with	
		Because they	tax regulations.	
		believe that paying	3. Respondents	
		taxes would benefit	feel that they	
		them, those who	can comply with	
		have a high degree	tax regulations	
		of perceived	unconsciously.	
		behavioral control	1	
			•	
		will be more	that they did not	
		obedient (Bani-	have an internal	
		Khalid, Alshira'h,	drive to commit	
	- O "	and Alshirah 2022).	fraud.	(1.11)
Y1	Tax Compliance	Tax compliance can	1. There is a desire	(Hikmah,
		be splited into two	from	Ratnawati, and
		categories. The	respondents to	Darmanto 2024);
		desire to comply	calculate taxes	(Erasashanti et
		with taxes refers to	according to	<mark>al. 2024)</mark>
		how individuals	<u>actual reality.</u>	
		tend to comply with	<ol><li>There is a desire</li></ol>	
		taxes or not	<mark>from</mark>	
		(Damayanti et al.	respondents to	
		2015). The degree	pay taxes	
		of taxpayer	according to	
		compliance will rise	calculations.	
		as a result of their	3. There is a desire	
		actions fulfilling	of respondents	
		their purpose to	to pay taxes on	
		comply with a high	time.	
		tax (Hikmah,	4. There is a desire	
		Ratnawati, and	of respondents	
		Darmanto 2024).	to report tax	
		When taxpayers	returns on time.	
		satisfy all of their	5. Respondents	
		legal tax duties,	are aware of	
		they are acting in a	their role in the	
		genuine tax	country's	
		compliance manner	development	
		(Night and	through paying	
		Bananuka 2020).	taxes.	
		Increased tax	6. Respondents	
		income will result	are aware of	
		from high tax	what tax	
		compliance	administration	
		(Manrejo and	obligations are	
		Yulaeli 2022)		
		Tulaeli ZUZZ)	required.	
			7. Respondents	
			are aware of	
			their role to help	
			the state achieve	

Variable	Variable Name	Concept	Indicator	Source
			the state	
			revenue targe	<mark>et</mark>
			through payin	<mark>g</mark>
			taxes.	
			8. Respondents	
			are aware of	
			their	
			responsibility responsibility	<mark>to</mark>
			pay taxes.	
			9. Respondents	
			realize the	
			importance of	
			paying taxes	<mark>on</mark>
			time.	

This study used a partial least squaresstructural equation modeling (PLS-SEM) based method to data analysis utilizing the SMART PLS3 application. PLS-SEM is a commonly chosen method in testing latent variables in economic science-based research (Hair et al. 2019). In addition, the PLS-SEM method is able to be used in small samples and in variable interactions where there are indications of the role of other variables that are not observed in the study (Hair et al. 2021). Numerous factors, both visible and invisible, affect a taxpayer's compliance. The PLS-SEM technique is utilized to ensure the correctness of the hypothesis testing results because of these interdependent effects. To make sure the results are trustworthy and valid, a reliability test employing Cronbach Alpha and the Average Variance Extracted value is used in conjunction with a validity test.

#### RESULTS

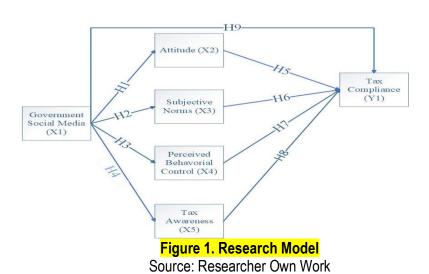


Figure 1 explains this research model. This model was developed from research conducted

by Zikrulloh (2024). Different from Zikrulloh (2024), this study examines how the elements of

the theory of planned behavior interact with tax compliance characteristics using tax awareness variables..

Table 2. Validity & Reliability Testing

Variables		Crahanah Alaha		Cumana
Variables	Outer Loading Value		AVE	Summary
Government Social	<mark>0.863</mark>	<mark>0.760</mark>	<mark>0.668</mark>	Data are valid and
Media 1	0.040			reliable.
Government Social	<mark>0.846</mark>			Data are valid and
Media 2	0.707			reliable.
Government Social	<mark>0.737</mark>			Data are valid and
Media 3	0.770	0.050	0.507	reliable.
Attitude 1	<mark>0.772</mark>	<mark>0.853</mark>	<mark>0.587</mark>	Data are valid and
A 1 . O	0.050			reliable.
Attitude 2	<mark>0.858</mark>			Data are valid and
	2.00-			reliable.
Attitude 3	<mark>0.825</mark>			Data are valid and
				reliable.
Attitude 4	<mark>0.830</mark>			Data are valid and
				<mark>reliable.</mark>
Attitude 5	<mark>0.524</mark>			Data are valid and
				<mark>reliable.</mark>
Attitude 6	<mark>0.739</mark>			Data are valid and
				reliable.
Subjective Norms 1	<mark>0.822</mark>	<mark>0.862</mark>	<mark>0.707</mark>	Data are valid and
				<mark>reliable.</mark>
Subjective Norms 2	<mark>0.858</mark>			Data are valid and
				<mark>reliable.</mark>
Subjective Norms 3	<mark>0.838</mark>			Data are valid and
				<mark>reliable.</mark>
Subjective Norms 4	0.844			Data are valid and
				<mark>reliable.</mark>
Perceived Behaviour	<mark>0.853</mark>	<mark>0.874</mark>	<mark>0.725</mark>	Data are valid and
Control 1				<mark>reliable.</mark>
Perceived Behaviour	<mark>0.817</mark>			Data are valid and
Control 2				<mark>reliable.</mark>
Perceived Behaviour	<mark>0.851</mark>			Data are valid and
Control 3				<mark>reliable.</mark>
Perceived Behaviour	<mark>0.884</mark>			Data are valid and
Control 4				<mark>reliable.</mark>
Tax Awareness 1	<mark>0.759</mark>	0.880	<mark>0.676</mark>	Data are valid and
				reliable.
Tax Awareness 2	<mark>0.843</mark>			Data are valid and
				<mark>reliable.</mark>
Tax Awareness 3	<mark>0.796</mark>			Data are valid and
				reliable.
Tax Awareness 4	<mark>0.843</mark>			Data are valid and
				reliable.
Tax Awareness 5	0.867			Data are valid and
				reliable.

<b>Variables</b>	Outer Loading Value	Crobanch Alpha	AVE	Summary
Tax Compliance 1	<mark>0.803</mark>	<mark>0.850</mark>	<mark>0.664</mark>	Data are valid and
				<mark>reliable.</mark>
Tax Compliance 2	0.720			Data are valid and
				<mark>reliable.</mark>
Tax Compliance 3	<mark>0.839</mark>			Data are valid and
				<mark>reliable.</mark>
Tax Compliance 4	<mark>0.869</mark>			Data are valid and
				<mark>reliable.</mark>
Tax Compliance 5	<mark>0.554</mark>			Data are valid and
				reliable.
Tax Compliance 6	<mark>0.882</mark>			Data are valid and
				<mark>reliable.</mark>
Tax Compliance 7	<mark>0.886</mark>			Data are valid and
				<mark>reliable.</mark>
Tax Compliance 8	<mark>0.729</mark>			Data are valid and
				<mark>reliable.</mark>
Tax Compliance 9	<mark>0.890</mark>			Data are valid and
				<mark>reliable.</mark>

Validity and reliability testing conducted in this research. From table 2, from the 31 indicators in this study, 29 indicators have outer loadings values above 0.7 and 2 indicators have values between 0.6 and 0.7. With indicator values that are still above 0.5 and 0.7, each indicator can be said to be valid and suitable for further testing (Ghozali 2018; Erasashanti et al. 2024). Reliability test utilizing Cronbach Alpha

and Average Variance Extracted (AVE) values. Variables with Cronbach Alpha values above 0.7 and AVE above 0.5 can be said to be reliable (Al-Okaily 2024). All Cronbach Alpha and AVE values for each variable are above the required value so that all research variables are reliable and can be tested further to determine the hypothesis.

Table 3. Hypothesis Testing

Table of Hypothesia Teeting						
Hyphotesis	T-Statistic Value	P Values	Summary			
H1	5.268	0.000	Accepted			
H2	4.116	0.000	Accepted			
H3	2.593	0.001	Accepted			
H4	4.633	0.000	Accepted			
H5	2.525	0.012	Accepted			
H6	2.021	0.044	Accepted			
H7	3.459	0.001	Accepted			
H8	1.416	0.158	Rejected			
H9	0.286	0.775	Rejected			

The findings of testing the research's hypothesis are displayed in Table 3. Of the 9 hypotheses proposed, 7 hypotheses were accepted and 2 hypotheses were rejected. The use of social media for tax socialization often

improves awareness, attitude, subjective norms, and perceived behavioral control of potential taxpayers. This indicates that tax socialization through social media has been effective in increasing tax knowledge and the three

components of decision-making, in accordance with the theory of planned behavior, in accordance with the findings of Kurnia and Khomsiyah (2023); Cyan, Koumpias, and Martinez-Vazquez (2017);Bani-Khalid, Alshira'h, and Alshirah (2022); Hikmah, Ratnawati, and Darmanto (2024); and Savitri and Musfialdy (2016). Additionally, every element of the theory of planned behavior, including taxpayer attitude, subjective norms, and perceived behavioral control has a beneficial effect on tax compliance. This is consistent with the results of earlier studies (Bani-Khalid, Alshira'h, and Alshirah 2022; Hermawan et al. 2021; Zikrulloh 2024) thus emphasizing the importance of these three elements in building stronger taxpayer compliance intentions, especially for prospective taxpayers.

Nevertheless, the study found that the positive effects of government social media on tax compliance were minimal. The variable of tax knowledge, which has a positive but negligible impact on tax compliance, exhibits similar findings. According to these data, social media usage for tax socialization has not directly increased tax compliance, which is consistent with the findings of Bakar, Palil, and Maelah (2023). Additionally, tax awareness has not been successful in raising tax compliance, according to the results of Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025).

# **DISCUSSION**

This research was conducted on accounting students at several private and state universities in Indonesia. The students sampled in the age range from seventeen to twenty-eight years old, with the largest age range being 20 to 22 years old. This sample is dominated by generation Z, which is the first generation that does not know the world without the internet (Kurnia and Khomsiyah 2023). Generation Z also has more interest and attachment to the internet (Kurnia and Khomsiyah 2023). This is evident from our sample results where 61.0% of respondents

access social media for 3-8 hours a day. From the sample, 76.3% of the samples used Instagram and was the most social media used by the sample, followed by Whatsapp (73.4%), Tiktok (68.6%), Youtube (40.2%), and X (14.8%).

The sample's strong social media usage highlights how crucial it is for the government to use social media to engage in tax socialization with the younger generation. Teng et al. (2017) revealed that information coming from trusted sources is more interesting because it comes from credible, trusted sources and experts in their fields. Through compelling messaging on government social media, young individuals who spend a lot of time online can use social media to boost their tax compliance (Setyawati, Rahmanto, and Satyawan 2021). Setyawati, Rahmanto, and Satyawan (2021) showed that the Director General of Taxes of the Republic of Instagram Indonesia's account. @DitjenPajakRI, has used a variety of strategies to make their posts engaging, including greeting each post, using persuasive language that is up to date, making promises, educating people about the benefits of tax compliance efforts, and issuing moral calls to pay taxes.

The Directorate General of Taxation's efforts have been successful. Hypotheses one through three show the direction of the relationship between the TPB elements: attitude, subjective norms, and perceived behavior control, and the variables of government social media usage. One of the roles of the Directorate General of Taxes RI's social media is to inform the benefits obtained from complying with taxation rules and the sanctions received when not complying with these rules (Setyawati, Rahmanto, Satyawan 2021). and information received can influence students so that they choose to comply with taxation rules so as not to be subject to taxation sanctions, which makes their attitude towards taxation affected by information from government social media. On the one hand, the material is disseminated to a large audience through publicly available social

media platforms like Instagram, which results in a beneficial and noteworthy interplay between government social media and subjective standards (Zikrulloh 2024). Government social media also promotes transparency regarding the use of funds and the benefits of tax compliance (Zikrulloh 2024). This causes social media users to have good behavioral perception control on the concept of tax compliance.

With many samples using Instagram, the government's use of social media increases tax awareness as revealed in table 3. One of the activities carried out on DitjenPajakRI Instagram social media is tax education (Setyawati, Rahmanto, and Satyawan 2021). Government-sponsored tax socialization broadens taxpayers' understanding and makes them conscious of the significance of adhering to tax laws (Erasashanti et al. 2024). For this reason, hypothesis four indicates that there is a positive and significant correlation between tax awareness and government use of social media.

Students' intentions to abide by tax laws are also strongly influenced favorably by external pressure (subjective norms). This is consistent with earlier research findings from Bani-Khalid, Alshira'h, and Alshirah (2022). There are several reasons that allow this to happen. The influence of the surrounding environment will strongly influence taxpayers when taxpayers are less confident in their understanding of tax provisions (Lesmana, Panjaitan, and Maimunah 2018). The research

sample generally consists of students aged 20-22 years who do not yet have experience in fulfilling their tax obligations, even though all samples in the study have taken tax courses. The lack of experience in fulfilling tax obligations may cause the sample to continue to listen to advice from those around them in order to comply with tax regulations. As a result, the sample will have a desire to comply with tax regulations due to pressure from those around them.

The positive and significant impacts of social media use on the TPB-identified decisionmaking components of attitude, subjective norms, and perceived behavior control also boost the willingness of prospective taxpayers to follow tax rules. Potential taxpayers who are already aware of the advantages disadvantages of paying taxes are more likely to abide by the rules. This is because taxpayers believe that paying taxes would benefit them, which leads to a positive correlation between behavior and taxpayer compliance (Bani-Khalid, Alshira'h, and Alshirah 2022). On the one hand, taxpayers may be more willing to comply with taxation if they are exposed to information that increases their trust (Miloš et al. 2022). Prospective taxpayers' opinions and faith in tax management are improved by the typically positive and convincing tone of government social media socialization of taxes, which raises tax compliance.

Table 4. Frequency of Accessing Social Media and Social Media Content of Interest to Students

Take in Frequency Critical Com-	9	
Duration for Accessing Social	N	Percentage
Media		
Below 1 hour	9	5.3%
1-3 hour	47	27.8%
3-6 hour	65	38.5%
6-8 hour	38	22.5%
Above 8 hour	10	5.9%
Social Media Content Favorite	N	Percentage
Short Video	148	87.6%
Narrative Text	25	14.8%

Animation Video	73	43.2%
Oral Explanation	27	16.0%
Scripted Drama	20	11.8%
Others	4	2.4%
Favour Duration For Social Media	N	Percentage
Content		
Below 1 minute	48	28.4%
1-3 minute	98	58.0%
3-5 minute	11	6.5%
5-8 minute	4	2.4%
More than 8 minute	8	4.7%

Despite the various positive results shown by the test results, there are two hypotheses that show insignificant influence results. Tax awareness still positively impacts tax compliance among samples, but surprisingly the result is not significant. This is in line with previous research, such as Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025). This indicates several things. First, tax socialization carried out by the Directorate General of Taxes has only succeeded in increasing taxpayers' knowledge. Nevertheless, taxpayers have not been persuaded to adhere to tax laws by this understanding. Second, this suggests that the government's tax socialization initiatives have not addressed internal causes for tax compliance (Sitorus and Wardhani 2024). In addition, students who are still in their early teens do not yet have a strong stance on doing something. Their behavior is still often influenced by various information they receive from social media that contradicts information from government social media. Therefore, taxpayer awareness has not yet been able to make taxpayers comply with tax regulations.

Additionally, albeit not significantly, the government's use of social media has a beneficial effect on taxpayers' inclination to comply. This finding is in line with the results of Bakar, Palil, and Maelah (2023). This result may occur for the following reasons. Garcia et al.

(2020) argue that taxpayers can obtain information about taxation from various sources. such as government social media and other informal media. Informal media, such as influencers, also play an important role in providing tax-related information to prospective taxpayers, especially Gen Z prospective taxpayers, due to their more intense interactions with young taxpayers. However, not all of these informal sources of information support the government's program to increase compliance. Some informal information sources. such as influencers, also create content that provides a negative viewpoint regarding various aspects of taxation, such as the difficulty of tax administration. Information gleaned from these unofficial sources may lessen the impact of government social media on raising taxpayer tax compliance.

In addition, the lack of penetration of government social media content may support this result. Only 52.5% of respondents have viewed content from the Directorate General of Taxes of the Republic of Indonesia's social media accounts, according to the questionnaire findings, suggesting that most respondents have not completely viewed information from government social media. Even so, the results indicate that government social media can still positively influence taxpayer tax compliance indirectly. This is indicated through the positive

and significant influence of government social media usage on various variables such as tax awareness, taxpayer attitudes, and perceived behavioral control which also significantly influence taxpayer compliance.

The questionnaire designed also collected input from respondents regarding the tax content that has been created by the Directorate General of Taxes. A total of 84.2% of respondents chose to watch content that lasts between 0-3 minutes. 91.1% of respondents prefer to watch short videos in any form and 49.5% of respondents would like the content to be presented in animated form. These results show an indication that respondents from Gen-Z prefer short videos that have an attractive appearance.

Research by Azmy et al. (2022) shows that the attention span of Gen-Z is often shorter than that of earlier generations. Strong internet penetration and rapidly available information as well as dependence on social media cause a decrease in attention span in Gen-Z (Oguguo et al. 2020). Therefore, the educational content presented on the Directorate General of Taxes' social media needs to be made with a short duration and interesting without sacrificing the material presented. The use of easy-tounderstand language and contemporary content can be done to make the content less standardized and difficult to understand. The use of mascots and animations in the content can also be considered to make potential taxpayers interested in the content presented and can reach various groups of the younger generation and increase the penetration of government content to the public.

The government can also work with various parties that also have influence on potential taxpayers, such as influencers, to increase the effectiveness of government content in improving tax compliance. These figures can help disseminate tax education due

to their wide audience coverage and proximity to their audiences. Respondents also expect the government's educational content to highlight the benefits of paying taxes and explain tax regulations clearly. This information can be used to counter narratives on social media that can reduce tax compliance due to people's ignorance of tax benefits and regulations.

## CONCLUSION

The aim of this study is to examine the between the government's relationship socialization efforts through social media and potential taxpayers' intentions to comply. Potential taxpayers' desire to comply is proxied by the Theory of Planned Behavior component, which comprises tax knowledge, perceived behavioral control of potential taxpayers, environmental pressure, and taxpayer attitudes. The results of the study indicate that social media tax socialization by the government has a significant and positive impact on the elements of the theory of planned behavior, such as potential taxpayers' behavior, environmental pressure, perception of their behavioral control, and tax awareness. According to the theory of prospective taxpayers' planned behavior, intention to comply with tax laws is positively and significantly impacted by three aspects of their decision-making process: their behavior. environmental pressure, and their perception of control over their behavior. On the one hand, this study found that social media tax awareness and government tax socialization positively affect prospective taxpayers' intention to follow tax regulations, even if the findings were not statistically significant.

For scholars and the government, the findings of this study offer information and ramifications. As per the concept of planned behavior, the findings corroborate several conclusions from other studies about the favorable and significant correlation between social media tax socialization and elements of decision-making and tax adherence.

Furthermore, the study shows a slight but favorable relationship between tax socialization on social media and societal pressure on tax compliance. This suggests that further research is necessary to completely comprehend the reasons behind these findings. For the government, this study shows that the Directorate General of Taxation's social media tax socialization initiatives are effective in increasing the prospective younger taxpayers' propensity to comply. Social media socialization is a powerful tool for reaching the younger generation of potential taxpayers, which can influence their adherence to tax laws. Additionally, when producing tax socialization content, the government must take into account the younger generation's shorter attention span in order to get them to pay attention. For this study, respondents' opinions were also collected about how the Directorate General of Taxation might enhance its socializing to draw in younger individuals.

This research has several shortcomings that can be improved in future research. First, this study has not analyzed the attention span of respondents in depth. Future research can further analyze the role of attention span on young taxpayers' interest in accessing tax socialization content on government social media and whether this can affect taxpayer compliance. Second, this study has not included other factors that can influence the interest of social media users in seeing a post and understanding the post. Future research can include these factors in its questionnaire to get more in-depth analysis results related to social media users' interest in tax socialization posts on government social media.

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Nomor Revie wer	Nomor Komen tar	Isi komentar	Halam an	Tulisan Sebelum Revisi	Tulisan Setelah Revisi	Komentar
Revie wer 1 (2784- 1- put1)	1	I don't see any moderating variables here (research framework)	2	This study aims to examine the influence of government social media on tax compliance, with tax awareness as a moderating variable, using the TPB as a theoretical foundation	This study has the objective to investigate how tax awareness and tax compliance can be affected by government social media in light of TPB as a theoretical foundation.	We have omitted the word moderatin g variable to line it with our research framework
	2	10 relationship arrows with 9 hypotheses?	4	Sample determination was carried out using Cohen's statistical power analysis table. Based on this table, for a 10-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 91 samples.	Based on this table, for a 9-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 88 samples	We have changed the arrow construct after carefully review the research framework
	3	If we look at the research framework, hypothesis development, and data analysis results, this research has no indirect influence;	4	Social media is one of the important tools used by the government to improve tax compliance in the digital era. Social media increases taxpayer understanding through its easy access and interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi 2021). Social media	In the digital age, social media is one of the key instruments the government uses to increase tax compliance. Social media increases taxpayer understanding because its easy access and interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi 2021). Social media also plays a role in shaping the government's image. With heightened confidence in the government's ability to handle tax revenues effectively, a positive government	We have changed the wording of this hypothesis to make it in line with research

	all are only direct		also plays a role in shaping the	image promotes taxpayer compliance (Garcia et	framework
	influences.		government's image. A good	al. 2020; Miloš et al. 2022). Sarpong et al. (2024)	
			government image encourages	emphasized the importance of tax socialization in	
			taxpayer compliance due to	the digital era using social media to increase	
			increased trust in the government	taxpayer compliance. From this, the hypothesis of	
			that tax proceeds can be managed	this study is concluded as follows:	
			properly (Garcia et al. 2020; Miloš		
			et al. 2022). Sarpong et al. (2024)	H9: Government Social Media usage has a	
			emphasized the importance of tax	positive effect on taxpayer compliance.	
			socialization in the digital era using		
			social media to increase taxpayer		
			compliance. From this, the		
			hypothesis of this study is		
			concluded as follows:		
			H9: Tax socialization through social		
			media has a positive effect on		
			taxpayer compliance.		
5	7 latent variables	4	A total of seven latent variables	A total of six latent variables were used in this	We have
	but not according		were used in this study. All	study. All questions in the questionnaire were	changed
	to the interactions		questions in the questionnaire	developed from previous research to ensure the	the
	studied (only 6		were developed from previous	reliability and validity of the questions asked	number of
	variables)		research to ensure the reliability	(Kurnia and Khomsiyah 2023; Bani-Khalid,	latent
			and validity of the questions asked	Alshira'h, and Alshirah 2022; Hikmah, Ratnawati,	variables
			(Kurnia and Khomsiyah 2023; Bani-	and Darmanto 2024; Erasashanti et al. 2024).	to make it
			Khalid, Alshira'h, and Alshirah		in line with
			2022; Hikmah, Ratnawati, and		research
			Darmanto 2024; Erasashanti et al.		framework
			2024).		
6	Please explain why	4	This research uses a quantitative	Quantitative approach method utilizes in this	We have
	accounting		approach method. The population	research. This research population consist of all	added
	undergraduate		in this study were all accounting	accounting undergraduate students from four	additional
	students are used		undergraduate students from four	private universities and two state universities that	explanatio

		ı			
	as research objects		private and two state universities	located across Indonesia. These six universities	n on the
	other than		in Indonesia.	are selected to provide a balanced understanding	reason we
	"taxpayers who will			between students studying at private and public	choose
	become taxpayers			universities and the differences in perception	accounting
	in the future,"			among students studying in various locations in	undergrad
	specifically related			Indonesia regarding taxation. The selection of	uate
	to whether they			students as a population is because students are	student for
	are students who			the seeds of taxpayers who will become taxpayers	population.
	already			in the future and are actively exposed to social	
	understand/receive			media (Kurnia and Khomsiyah 2023). This study	
	taxation courses.			focuses on students who have taken taxation	
	(considering that			classes because they already have basic	
	the			knowledge of taxation regulations and penalties,	
	indicators/question			giving them some awareness of the importance of	
	naires for this study			taxation for the country. In addition, the selection	
	are more for			of samples who have taken taxation classes was	
	people who already			done to avoid sample bias from unofficial taxation	
	understand/are			knowledge which can skewed research results.	
	already taxpayers				
	and make tax				
	payments/reports)				
7	Even though it is	9	The compliance of a taxpayer is	Numerous factors, both visible and invisible,	We have
	explained in the		influenced by various factors, both	affect a taxpayer's compliance. Because of these	added the
	narrative, please		observed and unobserved, which	interdependent effects, the PLS-SEM approach is	explanatio
	complete it with		influence each other so that the	used to guarantee the accuracy of the findings of	n on how
	other rules of		PLS-SEM method is chosen to	the hypothesis testing. Reliability test using	we
	thump such as		ensure the reliability of the	Cronbach Alpha and Average Variance Extracted	conduct
	Adjusted R2, GoF		hypothesis testing results.	value utilized together with validity test to ensure	reliability
	etc.			that the results are valid and reliable.	and validity
					test to
					ensure the
1		1	İ	1	results are

						valid and reliable.
	8	There are 7 variables, but the interaction between 6 variables is studied, and no moderating or mediating variables appear in the framework of this study (or perhaps it would be better if Y1 and Y2 were made into 1 Tax Compliance variable (without the influence arrow from Y1 to Y2)).	9	Figure 1. Research Model	Government Social Media (X1)  Perceived Behavorial Control (X4)  Tax Awareness (X5)  Figure 1. Research Model	We have changed the research model with merge the y1 and Y2 into one variable of tax compliance .
Revie wer 2 (2784- 2- put1)	9	Give more explanation about TPB and for hypothesis building only explained how social media affect the tax awareness. Can you explained how media social will affect the other TPB component.	2	Social media is an online media that is often used by people as a place to share, exchange information, and also interact through messages or web-based applications. The use of social media has increased in the last decade due to increased internet access and the Covid-19 pandemic (Rifdah and Supadmi 2023). Social media plays an important role in influencing a person's perspective, especially in taxation. Messages on social media can increase a	Tax compliance is also influenced by components in planned behavior theory, namely behavior, subjective norms, and perceived behavior control (Nurwanah et al., 2018). A person's behavior to do something is created from a person's personal belief in something (Zikrulloh, 2024). Subjective norms refer to a person's behavior that is created due to encouragement from various parties to do something (Nurwanah et al., 2018). Finally, perceived behavior control explains that a person's behavior can be influenced by experiences related to the activity and the information received (Zikrulloh, 2024).	We have added the explanatio n about TPB and how social media can affect TPB component .

	1		T		,
			person's belief in something,	Government social media can influence these	
			especially if the message comes	three elements, which ultimately influence	
			from a trusted source and looks	taxpayer behavior. Information on government	
			attractive (Teng et al. 2017). The	social media increases taxpayer knowledge and is	
			government, as a trusted source of	directly correlated with the perceived behavior	
			information in the field of taxation,	control element (Zikrulloh, 2024). Taxpayers with	
			sees this and thus increases the	good tax knowledge and perceptions will fulfill	
			socialization of taxation on their	their tax obligations and encourage those around	
			social media to increase tax	them to do the same (Onu & Oats, 2015).	
			compliance with interesting	Information in government social media will form	
			content on social media (Setyawati,	new perspectives for taxpayers and improve their	
			Rahmanto, and Satyawan 2021).	attitudes toward taxation (Zikrulloh, 2024).	
10	Make it as a	4	Government Social Media and Tax	In the digital age, social media is one of the key	We have
	paragraph		Compliance	instruments the government uses to increase tax	made it
			Social media is one of the	compliance. Social media increases taxpayer	into
			important tools used by the	understanding because its easy access and	paragraph
			government to improve tax	interesting content delivery, thereby increasing	
			compliance in the digital era. Social	taxpayer compliance (Macharia and Mwangi	
			media increases taxpayer	2021). Social media also plays a role in shaping	
			understanding through its easy	the government's image. With heightened	
			access and interesting content	confidence in the government's ability to handle	
			delivery, thereby increasing	tax revenues effectively, a positive government	
			taxpayer compliance (Macharia	image promotes taxpayer compliance (Garcia et	
			and Mwangi 2021). Social media	al. 2020; Miloš et al. 2022). Sarpong et al. (2024)	
			also plays a role in shaping the	emphasized the importance of tax socialization in	
			government's image. A good	the digital era using social media to increase	
			government image encourages	taxpayer compliance. From this, the hypothesis of	
			taxpayer compliance due to	this study is concluded as follows:	
			increased trust in the government		
			that tax proceeds can be managed		
			properly (Garcia et al. 2020; Miloš		
			et al. 2022). Sarpong et al. (2024)		
			emphasized the importance of tax		
			chiphasized the importance of tax		

			socialization in the digital era using social media to increase taxpayer compliance. From this, the hypothesis of this study is concluded as follows:		
11	Is it government social media? Or different social media	4	H9: Tax socialization through social media has a positive effect on taxpayer compliance.	H9: Government Social Media usage has a positive effect on taxpayer compliance.	This hypothesis refer to governmen t social media and we have changed the wording in hypothesis to avoid confusion.
12	Using 4 private and 2 state universities in Indonesia? Or just in Jakarta or jabodetabek? Why use only 6 universities? Any reason?	4	This research uses a quantitative approach method. The population in this study were all accounting undergraduate students from four private and two state universities in Indonesia.	This research population consist of all accounting undergraduate students from four private universities and two state universities that located across Indonesia. These six universities are selected to provide a balanced understanding between students studying at private and public universities and the differences in perception among students studying in various locations in Indonesia regarding taxation.	We have add explanation that our sample are scattered across Indonesia and the reason we choose this six universities.

13	Is this variable in the hypothesis? or this is another dependent variable as robust?	8	Actual Behaviour To Comply	Tax Compliance	After following the advice from another reviewer, this variable the merge with Y1 and rebrand as Tax Complianc e.
14	Show the result	9	Validity and reliability testing conducted in this research. Of the 31 indicators in this study, 29 indicators have outer loadings values above 0.7 and 2 indicators have values between 0.6 and 0.7.	Validity and reliability testing conducted in this research. From table 2, from the 31 indicators in this study, 29 indicators have outer loadings values above 0.7 and 2 indicators have values between 0.6 and 0.7. With indicator values that are still above 0.5 and 0.7, each indicator can be said to be valid and suitable for further testing (Ghozali 2018; Erasashanti et al. 2024). Reliability test utilizing Cronbach Alpha and Average Variance Extracted (AVE) values. Variables with Cronbach Alpha values above 0.7 and AVE above 0.5 can be said to be reliable (Al-Okaily 2024). All Cronbach Alpha and AVE values for each variable are above the required value so that all research variables are reliable and can be tested further to determine the hypothesis.	We have added one table to state the result of validit and reliability testing.

15	Need to revised	14	Ajzen, Icek. 1991. "The Theory of	Ajzen, Icek. 1991. "The Theory of Planned	We have
	according to the		Planned Behavior." Organizational	Behavior." Organizational Behavior and Human	make sure
	template		Behavior and Human Decision	Decision Processes 50 (2): 179–211.	the
			Processes 50 (2): 179–211.	https://doi.org/10.1016/0749-5978(91)90020-T.	references
			https://doi.org/10.1016/0749-	Alm, James. 2019. "What Motivates Tax	are in line
			5978(91)90020-T.	Compliance?" Journal of Economic Surveys 33 (2):	with the
			Alm, James. 2019. "What Motivates	353–88. https://doi.org/10.1111/joes.12272.	template
			Tax Compliance?" Journal of	Al-Okaily, Manaf. 2024. "Advancements and	given.
			Economic Surveys 33 (2): 353–88.	Forecasts of Digital Taxation Information Systems	
			https://doi.org/10.1111/joes.1227	Usage and Its Impact on Tax Compliance: Does	
			2.	Trust and Awareness Make Difference?" Journal	
			Al-Okaily, Manaf. 2024.	of Financial Reporting and Accounting.	
			"Advancements and Forecasts of	https://doi.org/10.1108/JFRA-09-2023-0567.	
			Digital Taxation Information	Azmy, Suzanna, Noordyana Hassan, Nadzirah	
			Systems Usage and Its Impact on	Hosen, and Aimi Sara Ismail. 2022. "Active	
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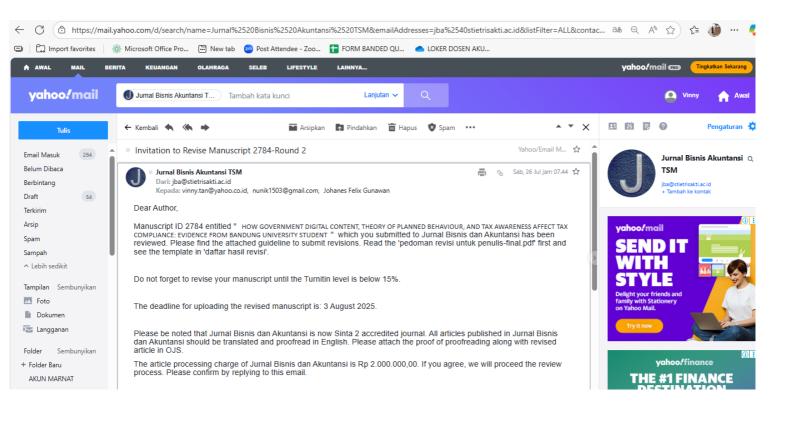
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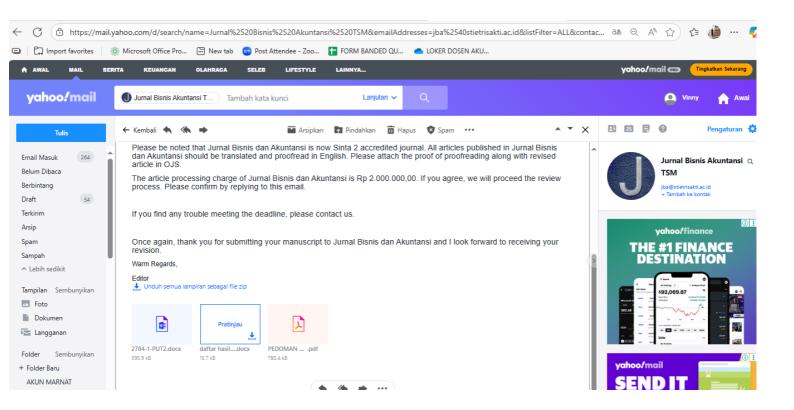
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# 4. Bukti Konfirmasi Review dan Hasil Review Kedua (26 Juli 2025)





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# HOW GOVERNMENT DIGITAL CONTENT, THEORY OF PLANNED BEHAVIOUR, AND TAX AWARENESS AFFECT TAX COMPLIANCE?

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Abstract: In the digital era, the utilization of technology by the government is crucial in improving tax compliance, especially for the younger generation as prospective taxpayers. This research objective is to test the impact of tax digital content disseminated through the official social media of the Directorate General of Taxes on students' attitudes, subjective norms, perceived behavioral control, tax awareness, and tax compliance. The Theory of Planned Behavior approach is used as a theoretical basis to analyze changes in tax behavior. The research also examines the factors that attract students' attention to the digital content, by considering the attention span aspect. The sample in this study were active accounting students at several universities in Indonesia, who were selected through purposive sampling method. The method used is descriptive and explanatory research, with hypothesis testing using the PLS-SEM test. The integration of government digital content analysis with a behavioral psychology approach as well as attention to the attentional aspects of young audiences, which have not been widely discussed in previous tax compliance studies offered as this research novelty. Elements of theory of planned behavior, tax awareness, and tax compliance are positively impacted by government social media. Practical implications provide from the result for the government in designing more effective and sustainable digital communication strategies to increase young people's tax awareness and compliance.

Keywords: Government Digital Content, Social Media, Tax Awareness, Tax Compliance

#### INTRODUCTION

Tax revenue is the main pillar of national development, serving as a crucial instrument in funding public goods and services (da Silva, Guerreiro, and Flores 2019). Despite various policy reforms, Indonesia still faces persistent challenges in achieving optimal tax compliance, particularly voluntary compliance (Prihatiningtias and Karo Karo 2021). Among the emerging concerns is the limited tax knowledge and low compliance intention among young taxpayers, especially university students who represent future contributors to the tax system (Gallego and Ortega 2022). Traditional approaches to tax education, such as seminars or printed media, are often insufficient in attracting this demographic segment.

The digital transformation has opened up opportunities for governments to interact with citizens through social media platforms. Government social media enables more personalized, timely, and interactive communication, which is increasingly relevant in building public trust and promoting tax compliance (Jiang, Chen, and Sun 2023). Particularly in Indonesia, the Directorate General of Taxes actively uses Instagram, Twitter, and YouTube to disseminate tax-related content. Previous studies highlight that wellmanaged government social media enhances user engagement, improves transparency, and influences positive behavioral intentions (Gallego and Ortega 2022; Kurnia and Khomsiyah 2023). These platforms, if properly leveraged, can shape young citizens' tax attitudes and awareness.

The concept of tax awareness refers to a person's comprehension and internalization of the significance of taxes for the advancement of the state (Macharia and Mwangi 2021). It plays a critical role in forming voluntary compliance behavior. Studies by Le et al. (2024) and Cyan, Koumpias, and Martinez-Vazquez (2017) reveal that individuals with higher tax awareness exhibit stronger intentions to comply, driven by moral obligation and civic responsibility. Rifdah and Supadmi (2023) find that digital communication, especially via social media, contributes to increasing tax awareness. Thus, tax awareness may serve both as a direct determinant of tax compliance and as a moderator that amplifies the effectiveness of government communication.

Theory of Planned Behavior (TPB) proposed by Ajzen (1991) adopted in this research. According to this theory, three main factors influence individual behavior: attitude toward the conduct, subjective norms, and perceived behavioral control. Tax compliance research widely use TPB since this theory emphasizing psychological and social factors in compliance intention (Zikrulloh 2024; Taing and Chang 2021). However, many studies overlook the role of digital influence, such as social media, and individual awareness as external drivers that could shape or moderate the TPB constructs. Integrating these elements into the TPB model is essential to capture the complexity of modern taxpayer behavior, especially among digital natives.

While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024). Moreover, studies focusing specifically on university students as future taxpayers remain limited (Erasashanti et al. 2024). This demographic is important given their active digital presence and evolving civic identity. Addressing this gap will enhance the

relevance and applicability of compliance models in a digitally connected society.

This study has the objective to investigate how tax awareness and tax compliance can be affected by government social media in light of TPB as a theoretical foundation. By integrating digital communication and awareness into the compliance model, this research makes a theoretical contribution to the expansion of TPB in the digital realm. Practically, the findings are expected to inform policymakers and tax authorities on designing targeted and effective digital strategies to foster voluntary compliance among young taxpayers. In the long term, such strategies can enhance tax morale and support a more sustainable tax system in the digital age.

# Literature Review and Hypothesis Development

Social Media, Theory of Planned Behavior and Tax Compliance

Social media refers to online platforms that people often utilize for information sharing, information exchange, and interaction via messaging or web-based apps. Last decade has seen the surge in social media usage due to increased internet access and the Covid-19 pandemic (Rifdah and Supadmi 2023). A person perspective, especially in taxation, can be influenced by social media. Messages on social media can increase a person's belief in something, especially if the message comes from a trusted source and looks attractive (Teng et al. 2017). The government, as a trusted source of information in the field of taxation, sees this and thus optimizing their social media with interesting content to increase tax compliance (Setyawati, Rahmanto, and Satyawan 2021).

The elements of planned behavior theory, which is attitude, subjective norms, and perceived behavior control, also have an impact on tax compliance (Nurwanah et al. 2018). A person's behavior to do something is created from a person's personal belief in something (Zikrulloh 2024). Subjective norms refer to a

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person's behavior that is created due to encouragement from various parties to do something (Nurwanah et al. 2018). Last but not least, perceived behavior control clarifies how experiences associated with the activity and the knowledge obtained might affect an individual's conduct (Zikrulloh, 2024).

Government social media can influence these three elements, which ultimately influence taxpayer behavior. Information on government social media increases taxpayer knowledge and is directly correlated with the perceived behavior control element (Zikrulloh 2024). Taxpayers with good tax knowledge and perceptions will fulfill their tax obligations and encourage those around them to do the same (Onu and Oats 2016). Information in government social media will form new perspectives for taxpayers and improve their attitudes toward taxation (Zikrulloh 2024).

Numerous research have attempted to determine how government usage of social media may affect the taxation-related components of the theory of planned behavior and tax awareness. Zikrulloh (2024) discovered that social media influences the components of tax awareness and planned behavior theory to boost people's incentive to pay taxes. Erasashanti et al. (2024) discovered that tax awareness may be raised by tax socialization using a variety of media, including social media. Savitri and Musfialdy (2016) state that tax socialization can increase tax awareness because taxpayers get better knowledge about taxation so that it ultimately increases their tax compliance. Kurnia and Khomsiyah (2023) emphasized that because social media's smartphones accessibility on convenience and raises people's knowledge of taxes, it contributes significantly to public education on the need to pay taxes. From this, this research formulates the following hypothesis:

H<sub>1</sub>: Taxpayer attitude positively affected by government social media.

- H2: Taxpayer subjective norms positively affected by government social media.
- H3: Government social media interact positively with perceived behavior control of taxpayers.
- H4: Taxpayer awareness will be increased with government social media.

Theory of Planned Behavior and Tax Compliance

The idea of planned behavior states that three different kinds of factors influence human behavior. Beliefs on the potential outcomes of activity and the assessment of these outcomes (belief strength and assessment of results) are known as behavioral beliefs. Attitudes about appropriate or inappropriate action are shaped by behavioral beliefs. Normative beliefs (normative beliefs and motivation to comply) are the belief in the normative expectations of others and the desire to meet them. Normative ideas lead to subjective norms or perceived social Conversely, control beliefs are pressure. opinions regarding the existence of conditions that might either support or impede action, as well as assessments of how powerful these factors are. Control over beliefs leads to perceived behavioral control. Subjective norms, perceived behavioral control, and attitudes toward behavior combine to generate behavioral intentions (Solichin, Astuti, and Mahardhika 2020).

Various studies have found the important role of individual behavior, the surrounding environment and individual perceptions to improve tax compliance. Alm (2019) asserts encouragement of the surrounding environment and individual perceptions of tax regulations will influence a person tax compliance. Furthermore, a person's attitude toward taxes might influence their level of tax compliance; those who behave well under tax laws will exhibit high tax compliance (Mulatsih et al. 2024).

Numerous investigations have produced conflicting findings on the theory of

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planned behavior. Hermawan et al. (2021) discovered that all three components of the theory of planned behavior: attitude, subjective standards, and perceived behavior control, have an effect on tax compliance. Bani-Khalid, Alshira'h, and Alshirah (2022) support this finding in the Jordanian context. On the one hand, Zikrulloh (2024) found that only the perceived behavior control element affects tax compliance. From this, the following hypothesis are formulated:

- H5: Attitude has a positive effect on taxpayer compliance.
- H6: Taxpayer compliance gets influenced positively by subjective norms.
- H7: Taxpayer compliance gets influenced positively by perceived behavior control.

Tax Awareness and Tax Compliance

Another crucial component increasing tax compliance is tax awareness. Without sufficient tax awareness, socialization from the government will not increase tax compliance (Erasashanti et al. 2024). Tax awareness causes taxpayers to be interested in seeking tax information so that they become more tax compliant (Nurlis and Ariani 2020). Sufficient taxpayer awareness can increase taxpayer participation in paying taxes (Al-Okaily 2024). In the end, high taxpayer awareness will increase taxpayer compliance and increase the amount of tax paid to the state (Moenek 2020; Hermawan et al. 2021; Winasari 2020). From this, the following hypothesis is formulated:

### H8: Taxpayer compliance is influenced by taxpayer awareness positively.

Government Social Media and Tax Compliance

One of the main tools the government utilizes to boost tax compliance in the digital era is social media. Social media increases taxpayer understanding because its easy access and interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi

2021). The government's image is also shaped by social media. A favorable government image encourages taxpayer compliance because it increases trust in the government's capacity to manage tax money efficiently (Garcia et al. 2020; Miloš et al. 2022). Sarpong et al. (2024) emphasized the importance of tax socialization in the digital era using social media to increase taxpayer compliance. This leads to the following conclusion on the study's hypothesis:

### H9: Government Social Media usage has a positive effect on taxpayer compliance.

#### **METHOD**

Quantitative approach method utilizes in this research. This research population consist of all accounting undergraduate students from four private universities and two state universities that located across Indonesia. These six universities are selected to provide a balanced understanding between students studying at private and public universities and the differences in perception among students studying in various locations in Indonesia regarding taxation. The selection of students as a population is because students are the seeds of taxpayers who will become taxpayers in the future and are actively exposed to social media (Kurnia and Khomsiyah 2023). This study focuses on students who have taken taxation classes because they already have basic knowledge of taxation regulations and penalties, giving them some awareness of the importance of taxation for the country. In addition, the selection of samples who have taken taxation classes was done to avoid sample bias from unofficial taxation knowledge which can skewed research results. Sample determination was carried out using Cohen's statistical power analysis table. Based on this table, for a 9-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 88 samples.

The study used a closed questionnaire to collect respondents' responses. The Likert

**Commented [A5]:** From which location? What university? How many respondents? Please state in descriptive statistics

**Commented [A4]:** Par 1: logical explanation Par 2: the results of previous researches

scale of 1-4 used in the questionnaire choice where number 1 symbolizes "Strongly Disagree", number 2 symbolizes "Disagree", number 3 symbolizes 'Agree', and number 4 symbolizes "Strongly Agree". Google form choose to distributed this questionnaire and the google form distributed through the Whatsapp messaging application during February to June 2025. The questionnaire was distributed randomly to the population and the data collected at the end of period, 169 respondents filled out the questionnaire.

A total of six latent variables were used in this study. All questions in the questionnaire were developed from previous research to ensure the reliability and validity of the questions asked (Kurnia and Khomsiyah 2023; Bani-Khalid, Aleshire's, and Alshirah 2022; Hikmah, Ratnawati, and Darmanto 2024; Erasashanti et al. 2024). Table 1 describes the variables, dimensions, and indicators of questions in the questionnaire used in the study.

**Table 1. Research Operational Variables** 

		Table 1. Research Operational Variables					
Variable	Variable Name	Concept	Indicato	•	Source		
X1	Government Social Media	Social media is said to have the power to modify people's attitudes and behaviors while also expanding their knowledge (Kurnia and Khomsiyah 2023). The Directorate General of Taxes, a division of the Indonesian government, uses social media to educate the younger population about tax laws. This is done with the hope that taxpayers have broader tax knowledge so as to increase taxpayer tax compliance (Erasashanti et al. 2024)	2.	Respondents know that the government conducts tax counselling activities through social media. Taxpayers are aware of the existence of tax socialization through government social media Information from the DGT / government affects taxpayers.	Erasashanti et al. (2024); Kurnia and Khomsiyah (2023)		
X2	Tax awareness	Understanding tax laws and voluntarily fulfilling tax duties are two aspects of tax awareness	1.	Respondents are aware of their role in the country's development	(Erasashanti et al. 2024)		

Variable	Variable Name	Concept	Indicator	Source
		(Erasashanti et al. 2024) Tax awareness can help enhance the impact of tax socialization on tax compliance as it increases taxpayers'	through paying taxes.  2. Respondents are aware of what tax administration obligations are required.	
		knowledge of current tax legislation (Wardani and Wati 2018).	3. Respondents are aware of their role in the country's efforts to increase revenue throug paying taxes.	3
			<ol> <li>Respondents understand the need to pay taxes.</li> </ol>	ir
			<ol> <li>Respondents realize the importance of paying taxes or time.</li> </ol>	1
Х3	Attitude	The desire of taxpayers to adhere to tax laws may be influenced by their	Respondents     feel that tax     compliance is a     good thing.	(Bani-Khalid, Alshira'h, and Alshirah 2022)
		attitude toward paying taxes (Bani- Khalid, Alshira'h, and Alshirah 2022). Taxpayer attitudes	2. Respondents feel that it is wise to comply with tax implementation	
		have an effect on taxpayer tax compliance because they can influence how easy	Respondents     feel there is a     point in     complying with     tax	
		it is for taxpayers to comply with tax laws (Nofal et al. 2021).	implementation 4. Respondents are interested i tax compliance	n
		,	5. Respondents feel there is an urge to pay mo for transactions that were not previously paid when complyin	re

Variable	Variable Name	Concept	Indicator	Source
			with tax provisions. 6. Respondents wil feel satisfied if they have the urge to pay more for transactions that were not previously paid it they comply with tax provisions. 7. Respondents feel that tax fraud is unpleasant in their hearts.	
X4	Subjective Norms	The impact of those in the taxpayer's immediate vicinity is linked to subjective standards (Bani-Khalid, Alshira'h, and Alshirah 2022). The influence of people around taxpayers can affect taxpayer compliance through recommendations and moral demands on them (Al-Okaily 2024).	1. Respondents feel that there are behaviours that encourage them to do the same from their environment. 2. Respondents feel that their most important people shape their behaviour to comply. 3. Respondents know that the most important person to them does not approve of tax violations. 4. Respondents feel pressure from their acquaintances if they commit tax fraud.	(Bani-Khalid, Alshira'h, and Alshirah 2022)
X5	Perceived Behavioral Control	Individual perceptions of how hard an activity is to carry out are referred to as perceived behavioral control.	1. Respondents feel it is impossible for them to commit fraud. 2. Respondents have the desire	(Bani-Khalid, Alshira'h, and Alshirah 2022)

Variable	Variable Name	Concept	Indicator	Source
		(Ajzen 1991).	to comply with	
		Because they	tax regulations.	
		believe that paying	<ol><li>Respondents</li></ol>	
		taxes would benefit	feel that they	
		them, those who	can comply with	
		have a high degree	tax regulations	
		of perceived	unconsciously.	
		behavioral control	Respondents fel	t
		will be more	that they did not	
		obedient (Bani-	have an internal	
		Khalid, Alshira'h,	drive to commit	
		and Alshirah 2022).	fraud.	
Y1	Tax Compliance	Tax compliance can	1. There is a desire	(Hikmah,
•••	Tax Compilation	be splited into two	from	Ratnawati, and
		categories. The	respondents to	Darmanto 2024);
		desire to comply	calculate taxes	(Erasashanti et
		with taxes refers to	according to	al. 2024)
		how individuals	actual reality.	al. 2024)
		tend to comply with	2. There is a desire	
			from	•
		taxes or not	respondents to	
		(Damayanti et al.		
		2015). The degree	pay taxes	
		of taxpayer	according to	
		compliance will rise	calculations.	
		as a result of their	3. There is a desire	<b>;</b>
		actions fulfilling	of respondents	
		their purpose to	to pay taxes on	
		comply with a high	time.	
		tax (Hikmah,	4. There is a desire	<b>;</b>
		Ratnawati, and	of respondents	
		Darmanto 2024).	to report tax	
		When taxpayers	returns on time.	
		satisfy all of their	5. Respondents	
		legal tax duties,	are aware of	
		they are acting in a	their role in the	
		genuine tax	country's	
		compliance manner	development	
		(Night and	through paying	
		Bananuka 2020).	taxes.	
		Increased tax	6. Respondents	
		income will result	are aware of	
		from high tax	what tax	
		compliance	administration	
		(Manrejo and	obligations are	
		Yulaeli 2022)	required.	
			7. Respondents	
			are aware of	
			their role to help	
			the state achieve	9

Variable	Variable Name	Concept	Indicator	Source
			the state	
			revenue targe	<mark>t</mark>
			through payin	g
			taxes.	
			8. Respondents	
			are aware of	
			<mark>their</mark>	
			responsibility responsibility	<mark>to</mark>
			pay taxes.	
			9. Respondents	
			<mark>realize the</mark>	
			importance of	
			paying taxes of	<mark>on</mark>
			time.	

This study used a partial least squaresstructural equation modeling (PLS-SEM) based method to data analysis utilizing the SMART PLS3 application. PLS-SEM is a commonly chosen method in testing latent variables in economic science-based research (Hair et al. 2019). In addition, the PLS-SEM method is able to be used in small samples and in variable interactions where there are indications of the role of other variables that are not observed in the study (Hair et al. 2021). Numerous factors, both visible and invisible, affect a taxpayer's compliance. The PLS-SEM technique is utilized to ensure the correctness of the hypothesis testing results because of these interdependent effects. To make sure the results are trustworthy and valid, a reliability test employing Cronbach Alpha and the Average Variance Extracted value is used in conjunction with a validity test.

#### **RESULTS**

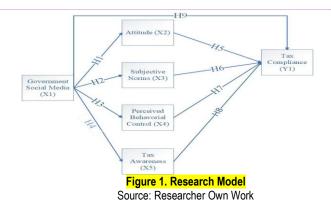


Figure 1 explains this research model. This model was developed from research conducted

by Zikrulloh (2024). Different from Zikrulloh (2024), this study examines how the elements of

**Commented [A6]:** Give the descriptive statistics of respondents and correlation test

the theory of planned behavior interact with tax compliance characteristics using tax awareness variables..

Table 2. Validity & Reliability Testing

		2. Validity & Relial		
Variables Variables	Outer Loading Value		AVE	Summary
Government Social	<mark>0.863</mark>	<mark>0.760</mark>	<mark>0.668</mark>	Data are valid and
Media 1				<mark>reliable.</mark>
Government Social	<mark>0.846</mark>			Data are valid and
Media 2				reliable.
Government Social	0.737			Data are valid and
Media 3				reliable.
Attitude 1	<mark>0.772</mark>	<mark>0.853</mark>	<mark>0.587</mark>	Data are valid and
				<mark>reliable.</mark>
Attitude 2	<mark>0.858</mark>			Data are valid and
				<mark>reliable.</mark>
Attitude 3	<mark>0.825</mark>			Data are valid and
				<mark>reliable.</mark>
Attitude 4	<mark>0.830</mark>			Data are valid and
				<mark>reliable.</mark>
Attitude 5	<mark>0.524</mark>			Data are valid and
				<mark>reliable.</mark>
Attitude 6	<mark>0.739</mark>			Data are valid and
				<mark>reliable.</mark>
Subjective Norms 1	0.822	0.862	<mark>0.707</mark>	Data are valid and
				<mark>reliable.</mark>
Subjective Norms 2	<mark>0.858</mark>			Data are valid and
				<mark>reliable.</mark>
Subjective Norms 3	0.838			Data are valid and
				<mark>reliable.</mark>
Subjective Norms 4	<mark>0.844</mark>			Data are valid and
				<mark>reliable.</mark>
Perceived Behaviour	0.85 <mark>3</mark>	0.874	<mark>0.725</mark>	Data are valid and
Control 1		_		<mark>reliable.</mark>
Perceived Behaviour	<mark>0.817</mark>			Data are valid and
Control 2		-		<mark>reliable.</mark>
Perceived Behaviour	<mark>0.851</mark>			Data are valid and
Control 3		-		reliable.
Perceived Behaviour	0.884			Data are valid and
Control 4				reliable.
Tax Awareness 1	<mark>0.759</mark>	0.880	<mark>0.676</mark>	Data are valid and
				reliable.
Tax Awareness 2	0.843			Data are valid and
<del>-</del>	0.700			reliable.
Tax Awareness 3	0.796			Data are valid and
<del>-</del>	0.040			reliable.
Tax Awareness 4	0.843			Data are valid and
		-		reliable.
Tax Awareness 5	<mark>0.867</mark>			Data are valid and
		]		reliable.

<b>Variables</b>	Outer Loading Value	Crobanch Alpha	AVE	Summary
Tax Compliance 1	0.803	0.850	0.664	Data are valid and
T 0 " 0	0.700	-		reliable.
Tax Compliance 2	0.720			Data are valid and reliable.
Tax Compliance 3	0.839			Data are valid and
				reliable.
Tax Compliance 4	<mark>0.869</mark>			Data are valid and
				<mark>reliable.</mark>
Tax Compliance 5	0.55 <mark>4</mark>			Data are valid and
				reliable.
Tax Compliance 6	<mark>0.882</mark>			Data are valid and
		-		reliable.
Tax Compliance 7	<mark>0.886</mark>			Data are valid and
T 0 " 0	0.700	_		reliable.
Tax Compliance 8	<mark>0.729</mark>			Data are valid and
T 0 " 0	0.000	_		reliable.
Tax Compliance 9	<mark>0.890</mark>			Data are valid and
				<mark>reliable.</mark>

Validity and reliability testing conducted in this research. From table 2, from the 31 indicators in this study, 29 indicators have outer loadings values above 0.7 and 2 indicators have values between 0.6 and 0.7. With indicator values that are still above 0.5 and 0.7, each indicator can be said to be valid and suitable for further testing (Ghozali 2018; Erasashanti et al. 2024). Reliability test utilizing Cronbach Alpha

and Average Variance Extracted (AVE) values. Variables with Cronbach Alpha values above 0.7 and AVE above 0.5 can be said to be reliable (Al-Okaily 2024). All Cronbach Alpha and AVE values for each variable are above the required value so that all research variables are reliable and can be tested further to determine the hypothesis.

Table 3. Hypothesis Testing

Hyphotesis	T-Statistic Value	P Values	Summary
H1	5.268	0.000	Accepted
H2	4.116	0.000	Accepted
H3	2.593	0.001	Accepted
H4	4.633	0.000	Accepted
H5	2.525	0.012	Accepted
H6	2.021	0.044	Accepted
H7	3.459	0.001	Accepted
H8	1.416	0.158	Rejected
H9	0.286	0.775	Rejected

The findings of testing the research's hypothesis are displayed in Table 3. Of the 9 hypotheses proposed, 7 hypotheses were accepted and 2 hypotheses were rejected. The use of social media for tax socialization often

improves awareness, attitude, subjective norms, and perceived behavioral control of potential taxpayers. This indicates that tax socialization through social media has been effective in increasing tax knowledge and the three

components of decision-making, in accordance with the theory of planned behavior, in accordance with the findings of Kurnia and Khomsiyah (2023); Cyan, Koumpias, and Martinez-Vazquez (2017);Bani-Khalid, Alshira'h, and Alshirah (2022); Hikmah, Ratnawati, and Darmanto (2024); and Savitri and Musfialdy (2016). Additionally, every element of the theory of planned behavior, including taxpayer attitude, subjective norms, and perceived behavioral control has a beneficial effect on tax compliance. This is consistent with the results of earlier studies (Bani-Khalid, Alshira'h, and Alshirah 2022; Hermawan et al. 2021; Zikrulloh 2024) thus emphasizing the importance of these three elements in building stronger taxpayer compliance intentions, especially for prospective

Nevertheless, the study found that the positive effects of government social media on tax compliance were minimal. The variable of tax knowledge, which has a positive but negligible impact on tax compliance, exhibits similar findings. According to these data, social media usage for tax socialization has not directly increased tax compliance, which is consistent with the findings of Bakar, Palil, and Maelah (2023). Additionally, tax awareness has not been successful in raising tax compliance, according to the results of Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025).

#### DISCUSSION

This research was conducted on accounting students at several private and state universities in Indonesia. The students sampled in the age range from seventeen to twenty-eight years old, with the largest age range being 20 to 22 years old. This sample is dominated by generation Z, which is the first generation that does not know the world without the internet (Kurnia and Khomsiyah 2023). Generation Z also has more interest and attachment to the internet (Kurnia and Khomsiyah 2023). This is evident from our sample results where 61.0% of respondents

access social media for 3-8 hours a day. From the sample, 76.3% of the samples used Instagram and was the most social media used by the sample, followed by Whatsapp (73.4%), Tiktok (68.6%), Youtube (40.2%), and X (14.8%).

The sample's strong social media usage highlights how crucial it is for the government to use social media to engage in tax socialization with the younger generation. Teng et al. (2017) revealed that information coming from trusted sources is more interesting because it comes from credible, trusted sources and experts in their fields. Through compelling messaging on government social media, young individuals who spend a lot of time online can use social media to boost their tax compliance (Setyawati, Rahmanto, and Satyawan 2021). Setyawati, Rahmanto, and Satyawan (2021) showed that the Director General of Taxes of the Republic of Indonesia's Instagram account. @DitjenPajakRI, has used a variety of strategies to make their posts engaging, including greeting each post, using persuasive language that is up to date, making promises, educating people about the benefits of tax compliance efforts, and issuing moral calls to pay taxes.

The Directorate General of Taxation's efforts have been successful. Hypotheses one through three show the direction of the relationship between the TPB elements: attitude, subjective norms, and perceived behavior control, and the variables of government social media usage. One of the roles of the Directorate General of Taxes RI's social media is to inform the benefits obtained from complying with taxation rules and the sanctions received when not complying with these rules (Setyawati, Rahmanto, and Satyawan 2021). information received can influence students so that they choose to comply with taxation rules so as not to be subject to taxation sanctions, which makes their attitude towards taxation affected by information from government social media. On the one hand, the material is disseminated to a large audience through publicly available social

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media platforms like Instagram, which results in a beneficial and noteworthy interplay between government social media and subjective standards (Zikrulloh 2024). Government social media also promotes transparency regarding the use of funds and the benefits of tax compliance (Zikrulloh 2024). This causes social media users to have good behavioral perception control on the concept of tax compliance.

With many samples using Instagram, the government's use of social media increases tax awareness as revealed in table 3. One of the activities carried out on DitjenPajakRI Instagram social media is tax education (Setyawati, Rahmanto, and Satyawan 2021). Government-sponsored tax socialization broadens taxpayers' understanding and makes them conscious of the significance of adhering to tax laws (Erasashanti et al. 2024). For this reason, hypothesis four indicates that there is a positive and significant correlation between tax awareness and government use of social media.

Students' intentions to abide by tax laws are also strongly influenced favorably by external pressure (subjective norms). This is consistent with earlier research findings from Bani-Khalid, Alshira'h, and Alshirah (2022). There are several reasons that allow this to happen. The influence of the surrounding environment will strongly influence taxpayers when taxpayers are less confident in their understanding of tax provisions (Lesmana, Panjaitan, and Maimunah 2018). The research

sample generally consists of students aged 20-22 years who do not yet have experience in fulfilling their tax obligations, even though all samples in the study have taken tax courses. The lack of experience in fulfilling tax obligations may cause the sample to continue to listen to advice from those around them in order to comply with tax regulations. As a result, the sample will have a desire to comply with tax regulations due to pressure from those around them

The positive and significant impacts of social media use on the TPB-identified decisionmaking components of attitude, subjective norms, and perceived behavior control also boost the willingness of prospective taxpayers to follow tax rules. Potential taxpayers who are already aware of the advantages and disadvantages of paying taxes are more likely to abide by the rules. This is because taxpayers believe that paying taxes would benefit them, which leads to a positive correlation between behavior and taxpayer compliance (Bani-Khalid, Alshira'h, and Alshirah 2022). On the one hand, taxpayers may be more willing to comply with taxation if they are exposed to information that increases their trust (Miloš et al. 2022). Prospective taxpayers' opinions and faith in tax management are improved by the typically positive and convincing tone of government social media socialization of taxes, which raises tax compliance.

Table 4. Frequency of Accessing Social Media and Social Media Content of Interest to Students

Duration for Accessing Social Media	N	Percentage
Below 1 hour	9	5.3%
1-3 hour	47	27.8%
3-6 hour	65	38.5%
6-8 hour	38	22.5%
Above 8 hour	10	5.9%
Social Media Content Favorite	N	Percentage
Short Video	148	87.6%
Narrative Text	25	14.8%

Animation Video	73	43.2%
Oral Explanation	27	16.0%
Scripted Drama	20	11.8%
Others	4	2.4%
Favour Duration For Social Media	N	Percentage
Content		_
Below 1 minute	48	28.4%
1-3 minute	98	58.0%
3-5 minute	11	6.5%
5-8 minute	4	2.4%
More than 8 minute	8	4.7%

Despite the various positive results shown by the test results, there are two hypotheses that show insignificant influence results. Tax awareness still positively impacts tax compliance among samples, but surprisingly the result is not significant. This is in line with previous research, such as Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025). This indicates several things. First, tax socialization carried out by the Directorate General of Taxes has only succeeded in increasing taxpayers' knowledge. Nevertheless, taxpayers have not been persuaded to adhere to tax laws by this understanding. Second, this suggests that the government's tax socialization initiatives have not addressed internal causes for tax compliance (Sitorus and Wardhani 2024). In addition, students who are still in their early teens do not yet have a strong stance on doing something. Their behavior is still often influenced by various information they receive from social media that contradicts information from government social media. Therefore, taxpayer awareness has not yet been able to make taxpayers comply with tax regulations.

Additionally, albeit not significantly, the government's use of social media has a beneficial effect on taxpayers' inclination to comply. This finding is in line with the results of Bakar, Palil, and Maelah (2023). This result may occur for the following reasons. Garcia et al.

(2020) argue that taxpayers can obtain information about taxation from various sources. such as government social media and other informal media. Informal media. such as influencers, also play an important role in providing tax-related information to prospective taxpayers, especially Gen Z prospective taxpavers, due to their more intense interactions with young taxpavers. However, not all of these informal sources of information support the government's program to increase tax compliance. Some informal information sources, such as influencers, also create content that provides a negative viewpoint regarding various aspects of taxation, such as the difficulty of tax administration. Information gleaned from these unofficial sources may lessen the impact of government social media on raising taxpayer tax compliance.

In addition, the lack of penetration of government social media content may support this result. Only 52.5% of respondents have viewed content from the Directorate General of Taxes of the Republic of Indonesia's social media accounts, according to the questionnaire findings, suggesting that most respondents have not completely viewed information from government social media. Even so, the results indicate that government social media can still positively influence taxpayer tax compliance indirectly. This is indicated through the positive

and significant influence of government social media usage on various variables such as tax awareness, taxpayer attitudes, and perceived behavioral control which also significantly influence taxpayer compliance.

The questionnaire designed also collected input from respondents regarding the tax content that has been created by the Directorate General of Taxes. A total of 84.2% of respondents chose to watch content that lasts between 0-3 minutes. 91.1% of respondents prefer to watch short videos in any form and 49.5% of respondents would like the content to be presented in animated form. These results show an indication that respondents from Gen-Z prefer short videos that have an attractive appearance.

Research by Azmy et al. (2022) shows that the attention span of Gen-Z is often shorter than that of earlier generations. Strong internet penetration and rapidly available information as well as dependence on social media cause a decrease in attention span in Gen-Z (Oguguo et al. 2020). Therefore, the educational content presented on the Directorate General of Taxes' social media needs to be made with a short duration and interesting without sacrificing the material presented. The use of easy-tounderstand language and contemporary content can be done to make the content less standardized and difficult to understand. The use of mascots and animations in the content can also be considered to make potential taxpayers interested in the content presented and can reach various groups of the younger generation and increase the penetration of government content to the public.

The government can also work with various parties that also have influence on potential taxpayers, such as influencers, to increase the effectiveness of government content in improving tax compliance. These figures can help disseminate tax education due

to their wide audience coverage and proximity to their audiences. Respondents also expect the government's educational content to highlight the benefits of paying taxes and explain tax regulations clearly. This information can be used to counter narratives on social media that can reduce tax compliance due to people's ignorance of tax benefits and regulations.

#### CONCLUSION

The aim of this study is to examine the relationship between the government's socialization efforts through social media and potential taxpayers' intentions to comply. Potential taxpayers' desire to comply is proxied by the Theory of Planned Behavior component, which comprises tax knowledge, perceived behavioral control of potential taxpayers, environmental pressure, and taxpayer attitudes. The results of the study indicate that social media tax socialization by the government has a significant and positive impact on the elements of the theory of planned behavior, such as potential taxpayers' behavior, environmental pressure, perception of their behavioral control, and tax awareness. According to the theory of planned behavior, prospective taxpayers' intention to comply with tax laws is positively and significantly impacted by three aspects of their decision-making process: their behavior, environmental pressure, and their perception of control over their behavior. On the one hand, this study found that social media tax awareness and government tax socialization positively affect prospective taxpayers' intention to follow tax regulations, even if the findings were not statistically significant.

For scholars and the government, the findings of this study offer information and ramifications. As per the concept of planned behavior, the findings corroborate several conclusions from other studies about the favorable and significant correlation between social media tax socialization and elements of decision-making and tax adherence.

Furthermore, the study shows a slight but favorable relationship between tax socialization on social media and societal pressure on tax compliance. This suggests that further research is necessary to completely comprehend the reasons behind these findings. For the government, this study shows that the Directorate General of Taxation's social media tax socialization initiatives are effective in increasing the prospective younger taxpayers' propensity to comply. Social media socialization is a powerful tool for reaching the younger generation of potential taxpayers, which can influence their adherence to tax laws. Additionally, when producing tax socialization content, the government must take into account the younger generation's shorter attention span in order to get them to pay attention. For this study, respondents' opinions were also collected about how the Directorate General of Taxation might enhance its socializing to draw in younger individuals.

This research has several shortcomings that can be improved in future research. First, this study has not analyzed the attention span of respondents in depth. Future research can further analyze the role of attention span on young taxpayers' interest in accessing tax socialization content on government social media and whether this can affect taxpayer compliance. Second, this study has not included other factors that can influence the interest of social media users in seeing a post and understanding the post. Future research can include these factors in its questionnaire to get more in-depth analysis results related to social media users' interest in tax socialization posts on government social media.

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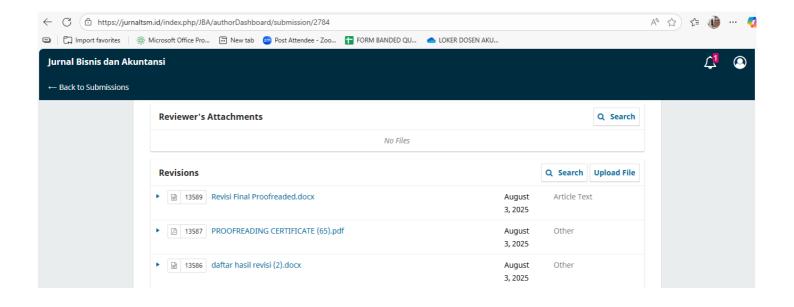
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# HOW DO GOVERNMENT DIGITAL CONTENT, THEORY OF PLANNED BEHAVIOUR, AND TAX AWARENESS AFFECT TAX COMPLIANCE?

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**Abstract:** In the digital era, the utilization of technology by the government is crucial in improving tax compliance, especially for the younger generation as prospective taxpayers. The aim of this study is to test the effects of digital tax content sent via the Directorate General of Taxes' official social media accounts on students' attitudes, subjective norms, perceived behavioral control, tax knowledge, and tax compliance. The Theory of Planned Behavior approach is used as a theoretical basis to analyze changes in tax behavior. The research also examines the factors that attract students' attention to the digital content, by considering the attention span aspect. The sample in this study was active accounting students at several universities in Indonesia, who were selected through a purposive sampling method. The method used is descriptive and explanatory research, with hypothesis testing using the PLS-SEM test. The integration of government digital content analysis with a behavioral psychology approach and attention to the attentional aspects of young audiences, which have not been widely discussed in previous tax compliance studies, is offered as this research novelty. Elements of the theory of planned behavior, tax awareness, and tax compliance are positively impacted by government social media. Practical implications are provided from the result for the government in designing more effective and sustainable digital communication strategies to increase young people's tax awareness and compliance.

Keywords: Government Digital Content, Social Media, Tax Awareness, Tax Compliance

#### INTRODUCTION

Tax revenue is the main pillar of national development, serving as a crucial instrument in funding public goods and services (da Silva, Guerreiro, and Flores 2019). Despite various policy reforms, Indonesia still faces persistent challenges in achieving optimal tax compliance, particularly voluntary compliance (Prihatiningtias and Karo Karo 2021). Among the emerging concerns are the limited tax knowledge and low intention to comply among young taxpayers, especially university students who represent future contributors to the tax system (Gallego and Ortega 2022). Traditional approaches to tax education, such as seminars or printed media. are often insufficient in attracting this demographic segment.

The digital transformation has opened up opportunities for governments to interact with citizens through social media platforms. Government social media enables more personalized, timely, and interactive communication, which is increasingly relevant in building public trust and promoting tax compliance (Jiang, Chen, and Sun 2023). Particularly in Indonesia, the Directorate General of Taxes actively uses Instagram, Twitter, and YouTube to disseminate tax-related content. Previous studies highlight that wellmanaged government social media enhances user engagement, improves transparency, and influences positive behavioral intentions (Gallego and Ortega 2022; Kurnia and Khomsiyah 2023). If properly leveraged, these platforms can shape young citizens' tax attitudes and awareness.

Α person's understanding and internalization of the importance of taxes for the state's progress is referred to as tax awareness (Macharia and Mwangi 2021). It plays a critical role in forming voluntary compliance behavior. Studies by Le et al. (2024) and Cyan, Koumpias, and Martinez-Vazquez (2017) reveal that individuals with higher tax awareness exhibit stronger intentions to comply, driven by moral obligation and civic responsibility. Rifdah and Supadmi (2023) find that digital communication contributes to increasing tax awareness, especially via social media. Thus, tax awareness may serve both as a direct determinant of tax compliance and as a moderator that amplifies the effectiveness of government communication.

The Theory of Planned Behavior (TPB) proposed by Ajzen (1991) was adopted in this research. This theory states that three primary factors, which are attitude toward the activity, subjective norms, and perceived behavioral control, impact an individual's behavior. Tax compliance research widely uses TPB since this theory emphasizes psychological and social factors in compliance intention (Zikrulloh 2024; Taing and Chang 2021). However, many studies overlook the role of digital influence, such as social media, and individual awareness as external drivers that could shape or moderate the TPB constructs. Integrating these elements into the TPB model is essential to capture the complexity of modern taxpayer behavior. especially among digital natives.

While previous studies have examined tax compliance using the TPB framework, a notable gap exists in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024). Different from previous studies, this research specifically tests how government social media affects students' tax compliance. We also tested how tax awareness plays a role in that interaction, something that was not tested in previous studies. Moreover, studies focusing

specifically on the impact of social media utilization by the government for taxation socialization on university students as future taxpayers remain limited (Erasashanti et al. 2024). This demographic is important given their active digital presence and evolving civic identity. Addressing this gap will enhance the relevance and applicability of compliance models in a digitally connected society.

The objective of this study is to investigate how tax awareness and tax compliance can be affected by government social media in light of TPB as a theoretical foundation. By integrating digital communication and awareness into the compliance model, this research makes a theoretical contribution to the expansion of TPB in the digital realm.. Practically, the findings are expected to inform policymakers and tax authorities on designing targeted and effective digital strategies to foster voluntary compliance among young taxpayers. In the long term, such strategies can enhance tax morale and support a more sustainable tax system in the digital age.

### Literature Review and Hypothesis Development

Social Media, Theory of Planned Behavior, and Tax Compliance

Government social media plays a vital role in shaping taxpayers' attitudes toward taxation (Rifdah and Supadmi 2023). Through visually engaging, persuasive, and easily accessible content, these platforms can improve perceptions of the tax system, making taxation appear more transparent, fair, and beneficial to society. When individuals are frequently exposed to positive messages about taxes from a credible source like the government, they are more likely to develop favorable attitudes toward fulfilling their tax obligations.

This logical assumption is supported by the findings of Teng et al. (2017), who showed that messages on social media can enhance belief in certain issues, particularly if they originate from a trusted and appealing source. Setyawati, Rahmanto, and Satyawan (2021) further confirm that the government is optimizing its social media channels to increase compliance through interesting content. Zikrulloh (2024) also found that government social media forms new taxpayer perspectives and improves their attitude toward taxation.

### H1: Taxpayer attitude is positively affected by government social media.

Social media, especially when used by credible institutions such as the government, can influence subjective norms by reinforcing what behaviors are expected and encouraged by society. Taxpayers who see widespread positive tax-related messages may feel social pressure to comply, especially when such messages are shared or endorsed by peers, communities, or influencers. This social influence increases when the government presents tax compliance as a shared civic duty (Onu and Oats 2016).

According to Nurwanah et al. (2018), subjective norms represent behaviors shaped by encouragement from surrounding parties. Zikrulloh (2024) notes that social media has the capacity to shape these norms by influencing social expectations and peer behavior. Additionally, Onu and Oats (2016) emphasize that taxpayers who understand and support tax policies tend to encourage others around them, strengthening subjective norms through social interaction.

### H2: Taxpayer subjective norms are positively affected by government social media.

Social media platforms run by the government can also improve perceived behavioral control, which is the conviction that one can carry out a behavior, in this case, paying taxes. By disseminating clear and practical taxrelated information, the government reduces complexity and uncertainty, making taxpayers

feel more knowledgeable and empowered to comply with tax regulations (Nurwanah et al. 2018).

Zikrulloh (2024) asserts that information on government social media is directly correlated with perceived behavioral control, as it increases knowledge and confidence in handling tax matters. Furthermore, previous studies by Nurwanah et al. (2018) and Zikrulloh (2024) show that perceived control is shaped by one's experience and access to relevant information, factors that can be supported through the digital presence of tax authorities.

# H3: Government social media interacts positively with perceived behavioral control of taxpayers.

Another important factor influenced by the government social media is tax awareness. By actively educating the public about the purpose, procedures, and benefits, government social media increases individuals' awareness of their tax obligations. The ease of access to tax information via smartphones and social media platforms also allows for broader and more inclusive dissemination of tax education (Kurnia and Khomsiyah 2023).

Numerous studies support connection. Zikrulloh (2024) revealed that social media affects both tax awareness and the elements of the Theory of Planned Behavior, boosting the incentive of taxpayers to adhere to tax regulation. Erasashanti et al. (2024) confirmed that tax awareness can be raised through tax socialization via various media, including social media. Savitri and Musfialdy (2016) added that such socialization improves knowledge, which in turn improves compliance. Likewise, Kurnia and Khomsiyah (2023) emphasized that the accessibility of social media significantly contributes to public understanding of the importance of paying taxes.

### H4: Taxpayer awareness will be increased through government social media.

Theory of Planned Behavior and Tax Compliance

According to the theory of planned behavior (TPB), there are three main components: perceived behavioral control, attitude, and subjective norms (Hagger and Hamilton 2023). Behavioral beliefs, or a person's assessment of the probable results of an activity and whether those results are seen favorably or unfavorably, are the foundation of attitude. A person is more likely to have a positive attitude toward tax compliance and, consequently, the desire to comply if they believe paying taxes is advantageous or essential.

This relationship has been confirmed in several studies. For instance, Mulatsih et al. (2024) emphasized that a person's positive attitude toward taxation correlates with a higher level of tax compliance. Individuals who show a strong internal agreement with the importance of tax obligations tend to act accordingly. Hermawan et al. (2021) and Bani-Khalid, Alshira'h, and Alshirah (2022) also found that attitude significantly affects tax compliance in different national contexts.

### H5: Attitude has a positive effect on taxpayer compliance.

Subjective norms are derived from normative beliefs, or the belief that significant others (e.g., family, peers, government) expect one to behave in a particular way, and the motivation to comply with these expectations. In the context of taxation, individuals may feel social pressure to be tax compliant if such behavior is valued and encouraged within their environment. The more a taxpayer believes that people important to them support tax compliance, the more likely they are to intend to

comply (Bani-Khalid, Alshira'h, and Alshirah 2022).

Supporting this logic, Alm (2019) pointed out that encouragement from the surrounding environment can directly influence a person's tax compliance. Hermawan et al. (2021) also proved that taxpayers' desire to perform their responsibilities is positively impacted by subjective standards. Similar findings by Bani-Khalid, Alshira'h, and Alshirah (2022) further reinforce the impact of normative influence on tax behavior across various cultural contexts.

### H6: Taxpayer compliance is positively influenced by subjective norms.

The term perceived behavioral control describes a person's confidence in their capacity to carry out a certain activity, which is influenced by control beliefs. Examples of these beliefs include the availability of opportunities, resources, or obstacles that may facilitate or impede the action. This might include having access to clear information, simple payment methods, or previous tax expertise. A person who feels confident and capable of complying with tax regulations is more likely to do so (Al-Okaily 2024).

This theoretical link is supported by multiple empirical studies. Zikrulloh (2024) showed that perceived behavioral control had the most impact on tax compliance out of the three TPB components. Likewise, Hermawan et al. (2021) and Bani-Khalid, Alshira'h, and Alshirah (2022) also identified a strong relationship between individuals perceived control and their tax behavior. These findings emphasize that taxpayers' sense of control over their ability to comply plays a vital role in shaping actual compliance.

H7: Taxpayer compliance is positively influenced by perceived behavioral control.

Tax Awareness and Tax Compliance

Another crucial component increasing tax compliance is tax awareness. Logically, without sufficient awareness of tax obligations, efforts by the government, such as education campaigns and tax socialization, are unlikely to yield effective results (Erasashanti et al. 2024). Tax awareness encourages individuals to seek information, understand their tax responsibilities, and internalize importance of contributing to state revenues (Nurlis and Ariani 2020). Since taxpayers who are informed of tax laws are more likely to regularly and properly execute their duties, this cognitive involvement is necessary for voluntary compliance.

Empirical studies support this logical linkage. Erasashanti et al. (2024) found that government socialization efforts do not significantly increase tax compliance without taxpayer awareness. Similarly, Nurlis and Ariani (2020) emphasized that tax awareness stimulates taxpayers to actively seek tax-related information, fostering better compliance. Al-Okaily (2024) determined that increasing engagement in taxpayer meeting responsibilities directly results from improved awareness. Some studies have also provided evidence for this, regularly demonstrating that more tax knowledge leads to greater tax compliance, increasing the state's overall tax collection (Moenek 2020; Hermawan et al. 2021; Winasari 2020).

From this, the following hypothesis is formulated:

H8: Taxpayer compliance is influenced by taxpayer awareness positively.

Government Social Media and Tax Compliance
One of the main tools the government
utilizes to boost tax compliance in the digital era
is social media. Social media increases taxpayer
understanding because of its easy access and

interesting content delivery, thereby increasing taxpayer compliance (Macharia and Mwangi 2021). The government's image is also shaped by social media. A favorable government image encourages taxpayer compliance because it increases trust in the government's capacity to manage tax money efficiently (Garcia et al. 2020; Fišar et al. 2022). Sarpong et al. (2024) emphasized the importance of tax socialization in the digital era using social media to increase taxpayer compliance. This leads to the following conclusion on the study's hypothesis:

### H9: Government Social Media usage has a positive effect on taxpayer compliance.

#### **METHOD**

Quantitative approach method was utilized in this research. This research population consisted of all accounting undergraduate students from four private universities and two state universities that are located across Indonesia. These six universities selected provide balanced to а understanding between students studying at private and public universities and the differences in perception among students studying in various locations in Indonesia regarding taxation. The selection of students as a population is because students are the seeds of taxpayers who will become taxpayers in the future and are actively exposed to social media (Kurnia and Khomsiyah 2023). This study focuses on students who have taken taxation classes because they already have basic knowledge of taxation regulations and penalties, giving them some awareness of the importance of taxation for the country. In addition, the selection of samples who have taken taxation classes was done to avoid sample bias from unofficial taxation knowledge which can skew research results. Sample determination was carried out using Cohen's statistical power analysis table. Based on this table, for a 9-arrow construct condition with a significance value of 5% and a minimum R2 of 0.25, the number of samples required is 88 samples.

The study used a closed questionnaire to collect respondents' responses. The Likert scale of 1-4 used in the questionnaire choice, where number 1 symbolizes "Strongly Disagree", number 2 symbolizes "Disagree", number 3 symbolizes 'Agree', and number 4 symbolizes "Strongly Agree". The Google form was chosen to distribute this questionnaire via the WhatsApp messaging application from February to June 2025. The questionnaire was distributed randomly to the population, and the

data collected at the end of period, 169 respondents filled out the questionnaire.

A total of six latent variables were used in this study. All questions in the questionnaire were developed from previous research to ensure the reliability and validity of the questions asked (Kurnia and Khomsiyah 2023; Bani-Khalid, Aleshire's, and Alshirah 2022; Hikmah, Ratnawati, and Darmanto 2024; Erasashanti et al. 2024). Table 1 describes the variables, dimensions, and indicators of questions in the questionnaire used in the study.

**Table 1. Research Operational Variables** 

Variable	Variable Name	Concept	Indicator	Source
X1	Government Social Media	Social media is said to have the power to modify people's attitudes and behaviors while also expanding their knowledge (Kurnia and Khomsiyah 2023). The Directorate General of Taxes, a division of the Indonesian government, uses social media to educate the younger population about tax laws. This is done with the hope that taxpayers have broader tax knowledge to increase taxpayer tax compliance (Erasashanti et al. 2024)	1. Respondents know that the government conducts tax counselling activities through social media.  2. Taxpayers are aware of the existence of tax socialization through government social media  3. Information from the DGT / government affects taxpayers.	Erasashanti et al. (2024); Kurnia and Khomsiyah (2023)
X2	Tax awareness	Understanding tax laws and voluntarily fulfilling tax duties are two aspects of	Respondents     are aware of     their role in the     country's	(Erasashanti et al. 2024)

Variable	Variable Name	Concept	Indicato	r	Source
		tax awareness		development	
		(Erasashanti et al.		through paying	
		2024). Tax awareness can help	2.	taxes. Respondents	
		enhance the impact	۷.	are aware of	
		of tax socialization		what tax	
		on tax compliance		administration	
		as it increases		obligations are	
		taxpayers'		required.	
		knowledge of	3.	Respondents	
		current tax		are aware of	
		legislation (Wardani		their role in the	
		and Wati 2018).		country's efforts to increase	
				revenue through	
				paying taxes.	
			4.	Respondents	
				understand their	
				need to pay	
				taxes.	
			5.	Respondents	
				realize the	
				importance of	
				paying taxes on time.	
X3	Attitude	The desire of	1.	Respondents	(Bani-Khalid,
		taxpayers to adhere		feel that tax	Alshira'h, and
		to tax laws may be		compliance is a	Alshirah 2022)
		influenced by their		good thing.	
		attitude toward	2.	Respondents	
		paying taxes (Bani-		feel that it is	
		Khalid, Alshira'h, and Alshirah 2022).		wise to comply with tax	
		Taxpayer attitudes		implementation.	
		have an effect on	3.	Respondents	
		taxpayer tax		feel there is a	
		compliance		point in	
		because they can		complying with	
		influence how easy		tax	
		it is for taxpayers to		implementation.	
		comply with tax laws (Nofal et al.	4.	Respondents are interested in	
		2021).		tax compliance.	
			5.	Respondents	
				feel there is an	
				urge to pay more	
				for transactions	
				that were not	
				previously paid	

Variable	Variable Name	Concept	Indicator	Source
			when complying with tax provisions.  6. Respondents will feel satisfied if they have the urge to pay more for transactions that were not previously paid and if they comply with tax provisions.  7. Respondents feel that tax fraud is	
X4	Subjective Norms	The impact of those	unpleasant in their hearts. 1. Respondents	(Bani-Khalid,
		in the taxpayer's immediate vicinity is linked to subjective standards (Bani-Khalid, Alshira'h, and Alshirah 2022). The influence of people around taxpayers can affect taxpayer compliance through recommendations and moral demands on them (Al-Okaily 2024).	feel that there are behaviours that encourage them to do the same from their environment.  2. Respondents feel that their most important people shape their behaviour to comply.  3. Respondents know that the most important person to them does not approve of tax violations.	Alshira'h, and Alshirah 2022)
			4. Respondents feel pressure from their acquaintances if they commit tax fraud.	
X5	Perceived Behavioral Control	Individual perceptions of how hard an activity is to carry out are referred to as	Respondents     feel it is     impossible for     them to commit     fraud.	(Bani-Khalid, Alshira'h, and Alshirah 2022)

Variable	Variable Name	Concept	Indicato	r	Source
		perceived	2.	Respondents	
		behavioral control.		have the desire	
		(Ajzen 1991).		to comply with	
		Because they		tax regulations.	
		believe paying	3.	Respondents	
		taxes would benefit		feel that they	
		them, those with a		can comply with	
		high degree of		tax regulations	
		perceived		unconsciously.	
		behavioral control	4.	Respondents felt	
		will be more		that they did not	
		obedient (Bani-		have an internal	
		Khalid, Alshira'h,		drive to commit	
		and Alshirah 2022).		fraud.	
Y1	Tax Compliance	Tax compliance can	1.	There is a desire	(Hikmah,
		be split into two		from	Ratnawati, and
		categories. The		respondents to	Darmanto 2024);
		desire to comply		calculate taxes	(Erasashanti et
		with taxes refers to		according to	al. 2024)
		how individuals		actual reality.	
		tend to comply with	2.	There is a desire	
		taxes or not		from	
		(Damayanti et al.,		respondents to	
		2015). The degree		pay taxes	
		of taxpayer		according to	
		compliance will rise		calculations.	
		as a result of their	3.	There is a desire	
		actions fulfilling		of respondents	
		their purpose to		to pay taxes on	
		comply with a high		time.	
		tax (Hikmah,	4.	There is a desire	
		Ratnawati, and		of respondents	
		Darmanto 2024).		to report tax	
		When taxpayers		returns on time.	
		satisfy all of their	5.	Respondents	
		legal tax duties,		are aware of	
		they are acting in a		their role in the	
		genuine tax		country's	
		compliance manner		development	
		(Night and		through paying	
		Bananuka 2020).		taxes.	
		Increased tax	6.	Respondents	
		income will result		are aware of	
		from high tax		what tax	
		compliance		administration	
		(Manrejo and		obligations are	
		Yulaeli 2022)		required.	
			7.	Respondents	
				are aware of	

Variable	Variable Name	Concept	Indicator	Source
			their role to hel the state achie the state revenue target through paying taxes. 8. Respondents	/e
			are aware of their responsibility to pay taxes.	)
			9. Respondents realize the importance of paying taxes or time.	١

This study employed the SMART PLS3 program to analyze data using a partial least squares-structural equation modeling (PLS-SEM) approach. PLS-SEM is commonly used to test latent variables in economic science-based research (Hair et al. 2019). In addition, the PLS-SEM method can be used in small samples and in variable interactions where there are indications of the role of other variables that are

not observed in the study (Hair et al. 2021). Numerous factors, both visible and invisible, affect a taxpayer's compliance. The PLS-SEM technique is utilized to ensure the correctness of the hypothesis testing results because of these interdependent effects. A validity and reliability tests using Cronbach Alpha and the Average Variance Extracted value are used to ensure the results are reliable and valid.

## RESULTS Testing Results

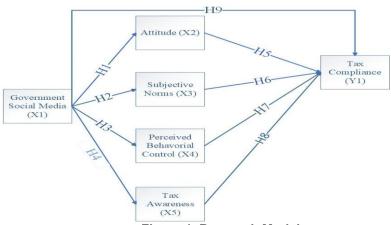


Figure 1. Research Model Source: Researcher's Own Work

Figure 1 explains this research model. This model was developed from research conducted by Zikrulloh (2024). Unlike Zikrulloh (2024), this

study examines how the elements of the theory of planned behavior interact with tax compliance characteristics using tax awareness variables.

**Table 2. Descriptive Statistics** 

No	Region Region	<mark>Type</mark>	N
1	West Java	Private University	<mark>101</mark>
2	Jabodetabek Area	Private University	<mark>16</mark>
3	East Java	State University	<mark>1</mark>
4	<mark>Bali</mark>	State University	<mark>31</mark>
<mark>5</mark>	North Sulawesi	Private University	<mark>20</mark>
	<b>Total</b>	<mark>169</mark>	

Table 2 shows the descriptive statistics of respondents who completed this research questionnaire. A total of 169 respondents completed the questionnaire, which was distributed via Google Forms. The research respondents were spread across six universities

from five provinces in Indonesia. Of the six universities, four were private and the rest were public. Respondents from various universities and regions ensured the generalizability of the research results.

Table 3. Validity & Reliability Testing

		7. Validity & Itchai		
Variables	Outer Loading Value	Crobanch Alpha	AVE	Summary
Government Social Media 1	0.863	0.760	0.668	Data are valid and reliable.
Government Social Media 2	0.846			Data are valid and reliable.
Government Social Media 3	0.737			Data are valid and reliable.
Attitude 1	0.772	0.853	0.587	Data are valid and reliable.
Attitude 2	0.858			Data are valid and reliable.
Attitude 3	0.825			Data are valid and reliable.
Attitude 4	0.830			Data are valid and reliable.
Attitude 5	0.524			Data are valid and reliable.
Attitude 6	0.739			Data are valid and reliable.
Subjective Norms 1	0.822	0.862	0.707	Data are valid and reliable.

Variables	Outer Loading Value	Crobanch Alpha	AVE	Summary
Subjective Norms 2	0.858			Data are valid and reliable.
Subjective Norms 3	0.838			Data are valid and reliable.
Subjective Norms 4	0.844			Data are valid and reliable.
Perceived Behaviour Control 1	0.853	0.874	0.725	Data are valid and reliable.
Perceived Behaviour Control 2	0.817			Data are valid and reliable.
Perceived Behaviour Control 3	0.851			Data are valid and reliable.
Perceived Behaviour Control 4	0.884			Data are valid and reliable.
Tax Awareness 1	0.759	0.880	0.676	Data are valid and reliable.
Tax Awareness 2	0.843			Data are valid and reliable.
Tax Awareness 3	0.796			Data are valid and reliable.
Tax Awareness 4	0.843			Data are valid and reliable.
Tax Awareness 5	0.867			Data are valid and reliable.
Tax Compliance 1	0.803	0.850	0.664	Data are valid and reliable.
Tax Compliance 2	0.720			Data are valid and reliable.
Tax Compliance 3	0.839			Data are valid and reliable.
Tax Compliance 4	0.869			Data are valid and reliable.
Tax Compliance 5	0.554			Data are valid and reliable.
Tax Compliance 6	0.882			Data are valid and reliable.
Tax Compliance 7	0.886			Data are valid and reliable.
Tax Compliance 8	0.729			Data are valid and reliable.
Tax Compliance 9	0.890			Data are valid and reliable.

Validity and reliability testing were conducted in this research. From Table 3, from the 31 indicators in this study, 29 indicators have outer loadings values above 0.7, and 2 indicators have values between 0.6 and 0.7.

With indicator values that are still above 0.5 and 0.7, each indicator can be considered valid and suitable for further testing (Ghozali 2018; Erasashanti et al. 2024). Reliability test utilizing Cronbach Alpha and Average Variance

Extracted (AVE) values. Variables with Cronbach Alpha values above 0.7 and AVE above 0.5 can be said to be reliable (Al-Okaily 2024). All Cronbach Alpha and AVE values for

each variable are above the required value, so that all research variables are reliable and can be tested further to determine the hypothesis.

**Table 4. Hypothesis Testing** 

Hyphotesis	T-Statistic Value	P Values	Summary
H1	5.268	0.000	Accepted
H2	4.116	0.000	Accepted
H3	2.593	0.001	Accepted
H4	4.633	0.000	Accepted
H5	2.525	0.012	Accepted
H6	2.021	0.044	Accepted
H7	3.459	0.001	Accepted
H8	1.416	0.158	Rejected
H9	0.286	0.775	Rejected

Table 4 presents the results of the evaluation of the research hypothesis. Seven of the nine hypotheses that were put out were accepted, while two were rejected. Potential taxpayers' awareness, attitude, subjective norms, and perceived behavioral control are frequently enhanced by the use of social media for tax socialization. According to the theory of planned behavior, this suggests that tax socialization via social media has been successful in raising tax knowledge and the three elements of decision-making, in line with the results of Kurnia and Khomsiyah (2023); Cyan, Koumpias, and Martinez-Vazquez (2017); Bani-Khalid, Alshira'h, and Alshirah (2022); Hikmah, Ratnawati, and Darmanto (2024); and Savitri and Musfialdy (2016). Furthermore, tax compliance benefits from each component of the theory of planned behavior, including perceived behavioral control, subjective standards, and taxpayer attitude. This is consistent with the results of earlier studies (Bani-Khalid, Alshira'h, and Alshirah 2022; Hermawan et al. 2021; Zikrulloh 2024), thus emphasizing importance of these three elements in building taxpayer compliance stronger intentions. especially for prospective taxpavers.

However, the study discovered that there was little benefit to tax compliance from

government social media. Similar results are shown for the variable of tax knowledge, which has a little but favorable effect on tax compliance. These statistics show that using social media for tax socialization hasn't directly raised tax compliance, which is in line with Bakar, Palil, and Maelah (2023) conclusions. Additionally, tax awareness has not been successful in raising tax compliance, according to the results of Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025).

#### **Testing Results Discussion**

This research was conducted on accounting students at several private and state universities in Indonesia. The students sampled were in the age range from seventeen to twenty-eight years old, with the largest age range being 20 to 22 years old. Generation Z, the first to have never known a world without the internet, makes up the majority of this sample (Kurnia and Khomsiyah 2023). Generation Z also has more interest and attachment to the internet (Kurnia and Khomsiyah 2023). This is evident from our sample results, where 61.0% of respondents access social media for 3-8 hours a day. From the sample, 76.3% of the samples used Instagram, which was the most social media used by the sample, followed by WhatsApp (73.4%), TikTok (68.6%), Youtube (40.2%), and X (14.8%).

The sample's strong social media usage highlights how crucial it is for the government to use social media to engage in tax socialization with the younger generation. Teng et al. (2017) revealed that information coming from trusted sources is more interesting because it comes from credible, trusted sources and experts in their fields. Through compelling messaging on government social media, young individuals who spend a lot of time online can use social media to boost their tax compliance (Setyawati, Rahmanto, and Satyawan 2021). Setyawati, Rahmanto, and Satyawan (2021) showed that the Director General of Taxes of the Republic of Instagram Indonesia's account, @DitjenPajakRI, has used a variety of strategies to make their posts engaging, including greeting each post, using persuasive language that is up to date, making promises, educating people about the benefits of tax compliance efforts, and issuing moral calls to pay taxes.

The Directorate General of Taxation's efforts have been successful. The direction of the association between the TPB components attitude, subjective norms, and perceived control—and the variables behavior government social media usage is demonstrated by hypotheses one through three. Informing people about the advantages of following tax laws and the penalties for breaking them is one of the functions of the Directorate General of Taxes RI's social media accounts (Setyawati. Satyawan 2021). Rahmanto. and information received can influence students so that they choose to comply with taxation rules so as not to be subject to taxation sanctions, which makes their attitude towards taxation affected by information from government social media. On the one hand, the material is disseminated to a large audience through publicly available social media platforms like Instagram, which results in a beneficial and noteworthy interplay between government social media and subjective standards (Zikrulloh 2024). Government social

media also promotes transparency regarding the use of funds and the benefits of tax compliance (Zikrulloh 2024). This causes social media users to have good behavioral perception control on tax compliance.

With many samples using Instagram, the government's use of social media increases tax awareness as revealed in Table 4. One of the activities carried out on DitjenPajakRI Instagram social media is tax education (Setyawati, Rahmanto, and Satyawan 2021). Government-sponsored tax socialization broadens taxpayers' understanding and makes them conscious of the significance of adhering to tax laws (Erasashanti et al. 2024). Because of this, hypothesis four shows that tax awareness and government usage of social media are positively and significantly correlated.

External pressure (subjective norms) also has a positive impact on students' desire to follow tax rules. This is consistent with earlier research findings from Bani-Khalid, Alshira'h, and Alshirah (2022). There are several reasons for this. The influence of the surrounding environment will strongly influence taxpayers when taxpayers are less confident in their understanding of tax provisions (Lesmana, Panjaitan, and Maimunah 2018). The research sample generally consists of students aged 20-22 years who do not yet have experience in fulfilling their tax obligations, even though all samples in the study have taken tax courses. The sample may continue to heed guidance from others in their immediate vicinity in order to adhere to tax laws due to their inexperience with meeting their tax duties. The pressure from others around them will make the sample want to abide by tax laws.

The positive and significant impacts of social media use on the TPB-identified decision-making components of attitude, subjective norms, and perceived behavior control also boost the willingness of prospective taxpayers to follow tax rules. Potential taxpayers who are already aware of the advantages and disadvantages of paying taxes are more likely to

abide by the rules. This is because there is a positive association between behavior and taxpayer compliance since taxpayers think that paying taxes will benefit them (Bani-Khalid, Alshira'h, and Alshirah 2022). On the one hand, taxpayers may be more willing to comply with taxation if they are exposed to information that

increases their trust (Fišar et al. 2022). Prospective taxpayers' opinions and faith in tax management are improved by the typically positive and convincing tone of government social media socialization of taxes, which raises tax compliance.

Table 5. Frequency of Accessing Social Media and Social Media Content of Interest to Students

	Contont of interest to Stadents
N	Percentage
9	5.3%
47	27.8%
65	38.5%
38	22.5%
10	5.9%
N	Percentage
148	87.6%
25	14.8%
73	43.2%
27	16.0%
20	11.8%
4	2.4%
N	Percentage
48	28.4%
98	58.0%
11	6.5%
4	2.4%
8	4.7%
	N 9 47 65 38 10 N 148 25 73 27 20 4 N N 48 98 11

Despite the various positive results shown by the test results, two hypotheses show insignificant influence results. Tax awareness still positively impacts tax compliance among samples, but surprisingly, the result is not significant. This aligns with previous research, such as Sitorus and Wardhani (2024) and Nurjayanti and Umaimah (2025). This indicates several things. First, tax socialization carried out by the Directorate General of Taxes has only increased taxpayers' knowledge.

Nevertheless, this understanding has not persuaded taxpayers to adhere to tax laws.

Second, this suggests that the government's tax socialization initiatives have not addressed internal causes for tax compliance (Sitorus and Wardhani 2024). In addition, students who are still in their early teens do not yet have a strong stance on doing something. Their behavior is still often influenced by various information they receive from social media that contradicts information from the government's social media. Therefore, taxpayer awareness has not yet been able to make taxpayers comply with tax regulations.

Additionally, while not very much, taxpayers' willingness to cooperate is positively impacted by the government's use of social This result is consistent with the findings of Bakar, Palil, and Maelah (2023). This result may occur for the following reasons. Garcia et al. (2020) argue that taxpayers can obtain information about taxation from various sources, such as government social media and other informal media. Informal media, such as influencers, also play an important role in providing tax-related information to prospective taxpayers, especially Gen Z prospective taxpayers, due to their more intense interactions with young taxpayers. However, not all of these informal sources of information support the government's program to increase compliance. Some informal information sources, such as influencers, also create content that provides a negative viewpoint regarding various aspects of taxation, such as the difficulty of tax administration. The influence of government social media on increasing taxpayer tax compliance may be mitigated by information obtained from these unauthorized sources.

This outcome may also be supported by the low penetration of government social media According to the questionnaire material. findings, the Directorate General of Taxes of the Republic of Indonesia's social media profiles have only been viewed by 52.5% of respondents, suggesting that most respondents have not completely viewed information from government social media. Even so, the results indicate that government social media can still positively influence taxpayer tax compliance indirectly. This is indicated through government social media usage's positive and significant influence on various variables such as tax awareness, taxpayer attitudes, and perceived behavioral control, which also significantly influence taxpayer compliance.

The questionnaires also designed to collect input from respondents regarding the tax content that has been created by the Directorate General of Taxes. A total of 84.2% of respondents chose to watch content that lasts between 0-3 minutes. 91.1% of respondents prefer to watch short videos in any form, and 49.5% of respondents would like the content to be presented in animated form. These results indicate that respondents from Gen-Z prefer short videos that have an attractive appearance.

Research by Trang et al. (2025) shows that the attention span of Gen-Z is often shorter than that of earlier generations. Strong internet penetration and rapidly available information as well as dependence on social media cause a decrease in attention span in Gen-Z (Oguguo et al. 2020). Therefore, the educational content presented on the Directorate General of Taxes' social media needs to be made with a short duration and interesting without sacrificing the material presented. The use of easy-tounderstand language and contemporary content can be done to make the content less standardized and easier to understand. The use of mascots and animations in the content can also be considered to make potential taxpayers interested in the content presented and can reach various groups of the younger generation and increase the penetration of government content to the public.

The government can also work with various parties that also influence potential taxpayers, such as influencers, to increase the effectiveness of government content in improving tax compliance. These figures can help disseminate tax education due to their wide audience coverage and proximity to their audiences. Respondents also expect the government's educational content to highlight the benefits of paying taxes and explain tax regulations clearly. This information can be used to counter narratives on social media that can

reduce tax compliance due to people's ignorance of tax benefits and regulations.

# **CONCLUSION**

This study has investigateds the link between potential taxpayers' intentions to comply and the government's socialization efforts through social media. The Theory of Planned Behavior component, which includes tax knowledge, perceived behavioral control of potential taxpayers, environmental pressure, and taxpayer attitudes, serves as a stand-in for potential taxpayers' intention to comply. study's findings show that the government's social media tax socialization has a major and favorable effect on the components of the theory of planned behavior, including the conduct of potential taxpayers, environmental pressure, their sense of behavioral control, and tax awareness. According to the theory of planned behavior, the three components of a prospective decision-making process—their taxpaver's conduct, external pressure, and their feeling of control over their behavior—have a positive and substantial influence on their intention to abide by tax rules. Although the results were not statistically significant, this study indicated that government tax socialization and social media tax knowledge favorably impacted prospective taxpayers' desire to abide by tax laws.

The results of this study provide information that has implications for academics and the government. As per the concept of planned behavior, the findings corroborate several conclusions from other studies about the favorable and significant correlation between social media tax socialization and elements of decision-making and tax adherence. Furthermore, the study shows a slight but favorable relationship between tax socialization on social media and societal pressure on tax

compliance. This suggests that further research is necessary to completely comprehend the reasons behind these findings. For the government, this study shows that the Directorate General of Taxation's social media tax socialization initiatives effectively increase the prospective younger taxpayers' propensity to comply. Social media socialization is a powerful tool for reaching the younger generation of potential taxpayers, which can influence their adherence to tax laws. Additionally, when content. producing tax socialization government must consider the vounger generation's shorter attention spans to get them to pay attention. Respondents' opinions were also collected for this study about how the Directorate General of Taxation might enhance its socializing to draw in younger individuals.

This research has several shortcomings that can be improved in future research. First, this study has not analyzed the attention span of respondents in depth. Future research can further analyze the role of attention span on young taxpayers' interest in accessing tax socialization content on government social media and whether this can affect taxpayer compliance. Second, this study has not included other factors that can influence the interest of social media users in seeing a post and understanding the post. Future research can include these factors in its questionnaire to get more in-depth analysis results related to social media users' interest in tax socialization posts on government social media.

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Nomor Review	Nomor Koment	lsi komentar	Halaman	Tulisan Sebelum Revisi	Tulisan Setelah Revisi	Komentar
er 2784-1- PUT2	ar 1	Zikrulloh (2023) has analyzed the same research. What is the differenc e between yours and previous research? Zikrulloh (2023). The Role of Social Media in Improving Tax Complian ce in the Theory of Planned Behavior	2	While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024)	While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social media into the model (Taing and Chang 2021; Zikrulloh 2024). Different from previous studies, this research specifically testing how government social media affect student's tax compliance. We also tested how tax awareness play a role in that interaction, something that doesn't tested in previous studies. Moreover, studies focusing specifically on the impact caused by social media utilization by government for taxation socialization to university students as future taxpayers remain limited (Erasashanti et al. 2024). This demographic is important given their active digital presence and evolving civic identity. Addressing this gap will enhance the relevance and applicability of compliance models in a digitally connected society.	We have added what differ from our studies with Zikrulloh research.
	2	Are you sure? This is very common.	2	Moreover, studies focusing specifically on university students as future taxpayers remain limited (Erasashanti et al. 2024).	While previous studies have examined tax compliance using the TPB framework there is a notable gap in incorporating modern communication tools like government social	We have changed the wording to

	Please			media into the model (Taing and Chang	make sure
	revise.			2021; Zikrulloh 2024). Different from	that what
	revise.			previous studies, this research specifically	remain
				testing how government social media affect	limited
				student's tax compliance. We also tested	(research
				how tax awareness play a role in that	gap) is the
				interaction, something that doesn't tested in	social
				previous studies. Moreover, studies focusing	media
				specifically on the impact caused by social	utilization
				media utilization by government for taxation	by
				socialization to university students as future	governmen
				taxpayers remain limited (Erasashanti et al.	t.
				2024). This demographic is important given	
				their active digital presence and evolving	
				civic identity. Addressing this gap will	
				enhance the relevance and applicability of	
				compliance models in a digitally connected	
				society.	
3	Please	2	Social media refers to online platforms that	Social Media, Theory of Planned Behavior	We have
	separate		people often utilize for information	and Tax Compliance	revised the
	the		sharing, information exchange, and	Government social media plays a vital role in	paragraph
	logical		interaction via messaging or web-based	shaping taxpayers' attitudes toward taxation	to separate
	explanati		apps. Last decade has seen the surge in	(Rifdah and Supadmi 2023). Through visually	the logical
	on for all		social media usage due to increased	engaging, persuasive, and easily accessible	and
	hypothesi		internet access and the Covid-19 pandemic	content, these platforms can improve	previous
	s (h1-h9)		(Rifdah and Supadmi 2023). A person	perceptions of the tax system, making	research
			perspective, especially in taxation, can be	taxation appear more transparent, fair, and	for each
			influenced by social media. Messages on	beneficial to society. When individuals are	hypothesis.
			social media can increase a person's belief	frequently exposed to positive messages	
			in something, especially if the message	about taxes from a credible source like the	
			comes from a trusted source and looks	government, they are more likely to develop	
			attractive (Teng et al. 2017). The	favorable attitudes toward fulfilling their tax	
			government, as a trusted source of	obligations.	

information in the field of taxation, sees this and thus optimizing their social media with interesting content to increase tax compliance (Setyawati, Rahmanto, and Satyawan 2021).

The elements of planned behavior theory, which is attitude, subjective norms, and perceived behavior control, also have an impact on tax compliance (Nurwanah et al. 2018). A person's behavior to do something is created from a person's personal belief in something (Zikrulloh 2024). Subjective norms refer to a person's behavior that is created due to encouragement from various parties to do something (Nurwanah et al. 2018). Last but not least, perceived behavior control clarifies how experiences associated with the activity and the knowledge obtained might affect an individual's conduct (Zikrulloh, 2024).

Government social media can influence these three elements, which ultimately influence taxpayer behavior. Information on government social media increases taxpayer knowledge and is directly correlated with the perceived behavior control element (Zikrulloh 2024). Taxpayers with good tax knowledge and perceptions will fulfill their tax obligations and encourage those around them to do the same (Onu and Oats 2016). Information in government social media

This logical assumption is supported by the findings of Teng et al. (2017), who showed that messages on social media can enhance belief in certain issues, particularly if they originate from a trusted and appealing source. Setyawati, Rahmanto, and Satyawan (2021) further confirm that the government is now optimizing its social media channels to increase compliance through interesting content. Zikrulloh (2024) also found that government social media forms new taxpayer perspectives and improves their attitude toward taxation.

# H1: Taxpayer attitude is positively affected by government social media.

Social media, especially when used by credible institutions such as the government, can influence subjective norms by reinforcing what behaviors are expected and encouraged by society. Taxpayers who see widespread positive tax-related messages may feel social pressure to comply, especially when such messages are shared or endorsed by peers, communities, or influencers. This social influence increases when the government presents tax compliance as a shared civic duty (Onu and Oats 2016).

will form new perspectives for taxpayers and improve their attitudes toward taxation (Zikrulloh 2024).

Numerous research have attempted to determine how government usage of social media may affect the taxation-related components of the theory of planned behavior and tax awareness. Zikrulloh (2024) discovered that social media influences the components of tax awareness and planned behavior theory to boost people's incentive to pay taxes. Erasashanti et al. (2024) discovered that tax awareness may be raised by tax socialization using a variety of media, including social media. Savitri and Musfialdy (2016) state that tax socialization can increase tax awareness because taxpayers get better knowledge about taxation so that it ultimately increases their tax compliance. Kurnia and Khomsiyah (2023) emphasized that because social media's accessibility on smartphones creates convenience and raises people's knowledge of taxes, it contributes significantly to public education on the need to pay taxes. From this, this research formulates the following hypothesis:

H1: Taxpayer attitude positively affected by government social media.

H2: Taxpayer subjective norms positively affected by government social media.

According to Nurwanah et al. (2018), subjective norms represent behaviors shaped by encouragement from surrounding parties. Zikrulloh (2024) notes that social media has the capacity to shape these norms by influencing social expectations and peer behavior. Additionally, Onu and Oats (2016) emphasize that taxpayers who understand and support tax policies tend to encourage others around them, strengthening subjective norms through social interaction.

H2: Taxpayer subjective norms are positively affected by government social media.

Government social media can also enhance perceived behavioral control, which refers to an individual's belief in their capability to perform a behavior, in this case, paying taxes. By disseminating clear and practical tax-related information, the government reduces complexity and uncertainty, making taxpayers feel more knowledgeable and empowered to comply with tax regulations (Nurwanah et al. 2018).

Zikrulloh (2024) asserts that information found on government social media is directly correlated with perceived behavioral control, as it increases knowledge and confidence in handling tax

H3: Government social media interact	matters. Furthermore, previous studies by
positively with perceived behavior control	Nurwanah et al. (2018) and Zikrulloh (2024)
of taxpayers.	show that perceived control is shaped by
H4: Taxpayer awareness will be	one's experience and access to relevant
increased with government social media.	information, factors that can be supported
increased with government social media.	through the digital presence of tax
	authorities.
	authorities.
	H3: Government social media interacts
	positively with perceived behavioral
	control of taxpayers.
	Another important factor influenced by
	government social media is tax awareness.
	By actively educating the public about the
	purpose, procedures, and benefits of taxes,
	government social media increases
	individuals' awareness of their tax
	obligations. The ease of access to tax
	information via smartphones and social media platforms also allows for broader and
	more inclusive dissemination of tax
	education (Kurnia and Khomsiyah 2023).
	education (Kurina and Khomsiyan 2025).
	Numerous studies support this connection.
	Zikrulloh (2024) revealed that social media
	affects both tax awareness and the
	components of the Theory of Planned
	Behavior, increasing taxpayers' motivation
	to comply. Erasashanti et al. (2024)
	confirmed that tax awareness can be raised
	through tax socialization via various media,
	including social media. Savitri and Musfialdy

	(2016) added that each as signification
	(2016) added that such socialization
	improves knowledge, which in turn
	improves compliance. Likewise, Kurnia and
	Khomsiyah (2023) emphasized that the
	accessibility of social media significantly
	contributes to public understanding of the
	importance of paying taxes.
	H4: Taxpayer awareness will be increased
	through government social media.
	Theory of Planned Behavior and Tax
	Compliance
	The Theory of Planned Behavior (TPB)
	suggests that human behavior is influenced
	by three key factors: attitude, subjective
	norms, and perceived behavioral control
	(Hagger and Hamilton 2023). Attitude stems
	from behavioral beliefs, an individual's
	evaluation of the likely outcomes of a
	behavior and whether those outcomes are
	viewed positively or negatively. A person
	who views paying taxes as beneficial or
	necessary is likely to form a favorable
	attitude toward tax compliance, which in
	turn leads to the intention to comply.
	tarn reads to the interition to comply.
	This relationship has been confirmed in
	several studies. For instance, Mulatsih et al.
	(2024) emphasized that a person's positive
	attitude toward taxation correlates with a
	higher level of tax compliance. Individuals
	who show a strong internal agreement with

the importance of tax obligations tend to act
accordingly. Hermawan et al. (2021) and
Bani-Khalid, Alshira'h, and Alshirah (2022)
also found that attitude significantly affects
tax compliance in different national
contexts.
H5: Attitude has a positive effect on
taxpayer compliance.
Subjective norms are derived from
normative beliefs, or the belief that
significant others (e.g., family, peers,
government) expect one to behave in a
particular way, and the motivation to
comply with these expectations. In the
context of taxation, individuals may feel
social pressure to be tax compliant if such
behavior is valued and encouraged within
their environment. The more a taxpayer
believes that people important to them
support tax compliance, the more likely they
are to intend to comply (Bani-Khalid,
Alshira'h, and Alshirah 2022).
Supporting this logic, Alm (2019) pointed out
that encouragement from the surrounding
environment can directly influence a
person's tax compliance. Hermawan et al.
(2021) also demonstrated that subjective
norms contribute positively to taxpayers'
willingness to fulfill their obligations. Similar
findings by Bani-Khalid, Alshira'h, and

Alshirah (2022) further reinforce the impact
of normative influence on tax behavior
across various cultural contexts.
<b>H6: Taxpayer compliance is positively</b>
influenced by subjective norms.
Perceived behavioral control refers to an
individual's belief in their capability to
perform a certain action, shaped by control
beliefs, such as beliefs about the availability
of resources, opportunities, or barriers that
can help or hinder the action. In taxation,
this could involve access to clear
information, easy payment systems, or prior
experience. A person who feels confident
and capable of complying with tax
regulations is more likely to do so (Al-Okaily
<mark>2024).</mark>
This theoretical link is supported by multiple
empirical studies. Zikrulloh (2024) found
that among the three TPB components,
perceived behavioral control had the most
significant effect on tax compliance.
Likewise, Hermawan et al. (2021) and Bani-
Khalid, Alshira'h, and Alshirah (2022) also
identified a strong relationship between
individuals perceived control and their tax
behavior. These findings emphasize that
taxpayers' sense of control over their ability
to comply plays a vital role in shaping actual
compliance.

				H7: Taxpayer compliance is positively influenced by perceived behavioral control.	
4	4	Par 1: logical explanation Par 2: the results of previous researches	Another crucial component of increasing tax compliance is tax awareness. Without sufficient tax awareness, socialization from the government will not increase tax compliance (Erasashanti et al. 2024). Tax awareness causes taxpayers to be interested in seeking tax information so that they become more tax compliant (Nurlis and Ariani 2020). Sufficient taxpayer awareness can increase taxpayer participation in paying taxes (Al-Okaily 2024). In the end, high taxpayer awareness will increase taxpayer compliance and increase the amount of tax paid to the state (Moenek 2020; Hermawan et al. 2021; Winasari 2020). From this, the following hypothesis is formulated:	Another crucial component of increasing tax compliance is tax awareness. Logically, without sufficient awareness of tax obligations, efforts by the government, such as education campaigns and tax socialization, are unlikely to yield effective results (Erasashanti et al. 2024). Tax awareness encourages individuals to seek information, understand their tax responsibilities, and internalize the importance of contributing to state revenues (Nurlis and Ariani 2020). This cognitive engagement is a prerequisite for voluntary compliance, as taxpayers who are aware of tax regulations are more likely to fulfill their obligations consistently and accurately.	We have revised the paragraph as instriucted.
				Empirical studies support this logical linkage. Erasashanti et al. (2024) found that government socialization efforts do not significantly increase tax compliance in the absence of taxpayer awareness. Similarly, Nurlis and Ariani (2020) emphasized that tax awareness stimulates taxpayers to actively seek tax-related information, fostering better compliance. Al-Okaily (2024) concluded that increased awareness leads to greater taxpayer	

					participation in furis also supported consistently foun awareness signification increased tax contentances the total the state (Moene 2021; Winasari 20 From this, the folformulated:  H8: Taxpayer contaxpayer awaren	by some studied that higher to cantly contributed in pliance and, to all tax revenue le 2020; Herma 2020).  Iowing hypothem and the contributed in pliance is inflemented in pliance is inflemented in the contributed in the	es which ax utes to ultimately, collected by awan et al. esis is	
5	5	4	From which location? What university? How many respondent	These six universities are selected to provide a balanced understanding between students studying at private and public universities and the differences in perception among students studying in various locations in Indonesia regarding	Region West Java Jabodetabek	Type Private University Private	N 101 16	We have stated it in result & discussion section.
			s? Please state in descriptive statistics	taxation.	Area East Java	University State University	1 31	
					Bali North Sulawesi	State University Private University	20	
6	5	9	Give the	RESULTS	Region To	<mark>otal</mark> Type	<mark>169</mark>   N	We have
			descriptive statistics of	NESOLIS	izegion	i ypc	IN.	added the descriptive

			respondent s and correlation test		West Java  Jabodetabek Area East Java  Bali  North Sulawesi	Private University  Private University  State University  State University  State University  Private University  Private University  1  1  1  1  1  1  1  1  1  1  1  1  1	statistics which explained the respondent charateristi cs. The correlation test, on other hand, cannot be conducted since we used SEM- PLS test.
7	7	12	There is no discussion section	DISCUSSION	Testing Results	Discussion	We have changed the style of the subheading.
8	8	16	80% of the articles should be from 10 year span scopus indexed journals. Do not cite proceeding . Cite at least 2	Ajzen, Icek. 1991. "The Theory of Planned Behavior." Organizational Behavior and Human Decision Processes 50 (2): 179–211. https://doi.org/10.1016/0749-5978(91)90020-T. Alm, James. 2019. "What Motivates Tax Compliance?" Journal of Economic Surveys 33 (2): 353–88. https://doi.org/10.1111/joes.12272. Al-Okaily, Manaf. 2024. "Advancements and Forecasts of Digital Taxation Information Systems Usage and Its Impact on Tax Compliance: Does Trust and	"Longitudinal Tes Behaviour: A Met Review of Social I https://doi.org/1 5897. Trang, Ta Thi Ngu Giang Thi Truong Nguyen. 2025. "F News Engagemen Analysis Through	ts of the Theory of Planned Ca-Analysis. European Psychology. 35 (1): 198-254. 0.1080/10463283.2023.222 Eyet, Pham Chien Thang, Nguyen, Hien Thi Minh actors Driving Gen Z's at on TikTok: A Hybrid CB-SEM and PLS-SEM."	We have changed the citation from two proceding article into 2 scopus article. We also have cited from 2 artcile from JBA.

articles	Awareness Make Difference?" Journal of	https://doi.org/10.1016/j.chbr.2025.100645
from JBA	Financial Reporting and Accounting.	<u> </u>
	https://doi.org/10.1108/JFRA-09-2023-	Kurnia, Ervina, and Khomsiyah. 2023.
	0567.	"Understanding Gen Z Tax Compliance
	Azmy, Suzanna, Noordyana Hassan,	Behaviour." Jurnal Bisnis Dan Akuntansi 25
	Nadzirah Hosen, and Aimi Sara Ismail.	(2): 351–66.
	2022. "Active Learning: Game-Changer to	https://doi.org/10.34208/jba.v25i2.2181.
	Short Attention Span in Gen Z." Paper	Hermawan, Sigit, Tri Yuda Lesmana, Duwi
	presented at the Conference: New	Rahayu, Nihlatul Qudus Sukma Nirwana, and
	Academia Learning Innovation 2022.	Ruci Arizanda Rahayu. 2021. "Theory of
	Universiti Teknologi Malaysia, Johor Bahru.	Planned Behavior, Information Technology,
	Bakar, Mohd Allif Anwar Abu, Mohd Rizal	and Taxpayer Compliance." Jurnal Bisnis Dan
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	Effects of Social Media on Tax Compliance:	https://doi.org/10.34208/jba.v23i2.925.
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	Bani-Khalid, Tareq, Ahmad Farhan	
	Alshira'h, and Malek Hamed Alshirah.	
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	Intention among Jordanian SMEs: A Focus	
	on the Theory of Planned Behavior."	
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	30.	
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	and Jorge Martinez-Vazquez. 2017. "The	
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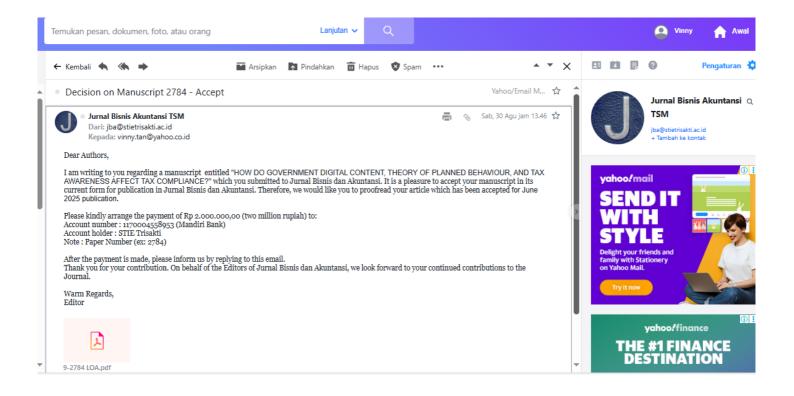
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