

## CHAPTER IV

### CONCLUSION

In this chapter, I would like to present the chosen solutions to overcome my problem. My problem is handling difficulties in giving presentations to foreign clients during my internship in SCA. The first cause of my problem is I was lacking in preparation before giving the presentations. The second cause of my problem is I put too many facts in my presentations. The third cause is I felt worried during the presentations. The problem creates three effects, they are: the clients did not trust what I said, the clients were not interested with my presentations and I failed to make a deal with the client. I propose three potential solutions to overcome my problem: I will use humour in giving presentations, I will use notes during my presentations and I will do a rehearsal before presenting.

Having analyzed the potential solutions, I choose to combine all three of my potential solutions to be the best solution to handle my difficulty in giving presentations to foreign clients. There are some reasons why I choose the three potential solutions. First, I will use humour in giving presentations. By using humour in my presentation, I will be able to deliver

the information more interestingly and impressively for the clients. Second, I will use notes during my presentations. This will be very helpful to avoid making mistakes in presentations and to remember what I want to deliver in the presentations. Third, I will do a rehearsal before presenting. By doing rehearsal before presenting, I will be more confident when doing the presentations.

I choose all three potential solutions because those solutions support one another. If I choose using humour in giving presentations without using notes during the presentations and practising to deliver the presentation, the result will not be optimal. Using notes without practising the real speaking can tempt me to read the notes during the presentation. This will not be good as the audience will not be interested in my presentations. Therefore, I can conclude that the three potential solutions need to be combined to achieve a maximum result.

At the end of this term paper, I would like to suggest everyone who wants to do an internship as an event organizer to prepare himself/herself well when asked to do presentations. My internship experience shows that no event organizer can succeed in getting clients when the initial presentation given is not satisfying.