

## ABSTRAK

Seiring dengan perkembangan teknologi dan semakin maraknya persaingan di dunia bisnis saat ini, suatu ide muncul dari penulis untuk merancang dan mengimplementasikan aplikasi *E-Commerce* dalam sebuah minimarket *online*. Untuk dapat mengimplementasikannya, dibuat sebuah aplikasi *E-Commerce* yang bertujuan untuk memberikan kemudahan kepada masyarakat yang memiliki kesibukan dan tidak mempunyai waktu untuk berbelanja ke pasar atau antri di kasir saat melakukan pembayaran. Dengan koneksi internet, masyarakat dapat dengan mudah berbelanja kapan saja dan dimana saja. Pembuatan aplikasi ini juga bermaksud untuk membantu mempermudah memasarkan barang dari produsen ke konsumen tanpa bertemu satu sama lain. Aplikasi ini didukung dengan teknik *Customer Relationship Management* (CRM) yang bertujuan untuk meningkatkan hubungan antara penjual dan pembeli. Aplikasi *minimarket online* ini dirancang sama seperti konsep *minimarket* sebenarnya, dimana pembeli dapat melihat dan mencari produk yang diinginkan dan memasukkannya ke dalam keranjang belanja. *Database* digunakan sebagai media penyimpanan data *minimarket online*. Program aplikasi *E-Commerce* ini dibuat dengan menggunakan PHP sebagai bahasa pemrograman dan MySQL sebagai *database server*. Dari hasil perancangan, aplikasi dapat membantu pelanggan untuk melakukan pembelian kapan saja. Kesimpulan yang diperoleh dari pengujian, program ini sudah berjalan dengan baik sesuai yang diharapkan.

Kata Kunci: *E-Commerce, Customer Relationship Management, Minimarket Online*

## **ABSTRACT**

*Along with the development technology and the increasingly of competition in today's business world, an idea emerged from the author to design and implement E-Commerce application in a minimarket online. To be able to implement it, author try to made an application of E-Commerce which aims to provide convenience to the people who have busy and do not have time to shop to the market or queue at the cashier when making payment. With an internet connection, people can easily shop anytime and anywhere. Beside that, this application is also intended to help distribute goods easily from producers to consumers without seeing each other. This application is supported by engineering Customer Relationship Management (CRM), which aims to improve the relationship between seller and buyer. This online minimarket designed just like the concept of real minimarket, where buyers can view and search for the desired product and put it into the shopping cart. The database is used as a minimarket online data storage media. Program E-Commerce application is made by using PHP as a programming language and MySQL as database server. From the result of design, applications can help customers to make purchases at any time. Conclusions obtained from testing, this program has been running well as expected.*

*Keywords: E-Commerce, Customer Relationship Management, Online Minimarket*

# DAFTAR ISI

PRAKATA.....	i
ABSTRAK.....	iii
ABSTRACT.....	iv
DAFTAR GAMBAR.....	viii
DAFTAR TABEL.....	xi
BAB I PENDAHULUAN.....	1
1.1 Latar Belakang Masalah.....	1
1.2 Rumusan Masalah.....	2
1.3 Tujuan Pembahasan.....	2
1.4 Ruang Lingkup Kajian.....	3
1.5 Sumber Data.....	3
1.6 Sistematika Penyajian.....	4
BAB II KAJIAN TEORI.....	5
2.1 E-Commerce.....	5
2.1.1 Pengertian.....	5
2.1.2 Mekanisme E-Commerce.....	6
2.1.3 Keuntungan E-Commerce.....	6
2.1.4 Jenis – Jenis E-Commerce.....	7
2.1.5 Keterbatasan E-Commerce.....	8
2.2 Customer Relationship Management.....	9
2.2.1 Pengertian.....	9
2.2.2 Komponen CRM.....	10
2.2.3 Kerangka CRM.....	11
2.2.4 Tujuan CRM.....	11
2.2.5 Manfaat CRM.....	12
2.2.6 Elemen CRM.....	12
2.3 Perancangan Sistem.....	13
2.3.1 Proses Bisnis.....	13
2.3.2 Diagram Konteks.....	13
2.3.3 Data Flow Diagram (DFD).....	13
2.3.4 Kamus Data.....	16
2.4 Konsep Dasar Basis Data.....	16
2.4.1 Definisi Basis Data.....	16
2.4.2 Keuntungan Basis Data.....	17
2.4.3 Perancangan Basis Data.....	18
2.5 Konsep Pemrograman Berbasis Web.....	20
2.5.1 Hypertext Markup Language (HTML).....	20
2.5.2 PHP (Hypertext Preprocessor).....	21
2.5.3 MySQL.....	24
BAB III ANALISIS DAN RANCANGAN SISTEM.....	29
3.1 Analisis Sistem.....	29
3.1.1 Proses Bisnis Minimarket.....	29
3.1.2 Permasalahan.....	30
3.1.3 Alternatif Pemecahan Masalah.....	30
3.2 Rancangan Sistem.....	31
3.2.1 Proses Bisnis Yang Akan Dicapai.....	31
3.2.2 Design <i>Entity</i> Relationship Diagram (ERD).....	32

3.2.3	Diagram Konteks Sistem Yang Akan Dibangun .....	33
3.2.4	Design Data Flow Diagram .....	34
3.2.5	Spesifikasi Proses .....	45
3.2.6	Kamus Data.....	56
3.3	Perancangan Program Aplikasi .....	63
3.3.1	Web Map .....	63
3.3.2	Desain Antarmuka .....	66
<b>BAB IV HASIL PENELITIAN .....</b>		<b>99</b>
4.1	Tampilan Halaman User/Member.....	99
4.1.1	Halaman Utama/Home .....	99
4.1.2	Form Login Member .....	100
4.1.3	Halaman Katalog Produk.....	101
4.1.4	Halaman Detail Produk.....	102
4.1.5	Halaman Produk Diskon .....	103
4.1.5	Halaman Registrasi Member .....	104
4.1.6	Halaman Shopping Guide.....	105
4.1.7	Halaman GuestBook.....	106
4.1.8	Halaman Keranjang Belanja .....	107
4.1.9	Halaman Data Pengiriman Barang .....	108
4.1.10	Halaman Informasi Pengiriman Barang .....	109
4.1.11	Halaman History Belanja .....	110
4.1.12	Halaman View Data Pribadi Member .....	111
4.1.13	Halaman AboutUs .....	112
4.1.14	Halaman FAQ.....	113
4.2	Tampilan Halaman Admin .....	114
4.2.1	Halaman Login Admin .....	114
4.2.2	Halaman Utama Admin.....	114
4.2.3	Halaman Management Admin .....	115
4.2.4	Halaman View Member .....	117
4.2.5	Halaman Management Category .....	118
4.2.6	Halaman Management Jenis .....	119
4.2.7	Halaman Management Catalog .....	121
4.2.8	Halaman Management Sales.....	123
4.2.9	Halaman FAQ.....	124
4.2.10	Halaman Management Guestbook .....	126
<b>BAB V PEMBAHASAN DAN UJI COBA HASIL PENELITIAN .....</b>		<b>128</b>
5.1	Pengujian Sistem .....	128
5.1.1	Login .....	128
5.1.2	Ubah Password .....	130
5.1.3	Registrasi Member .....	131
5.1.4	Shopping Cart.....	135
5.1.5	Login Administrator.....	136
5.1.6	Management Admin.....	138
5.1.7	View Member.....	139
5.1.8	Management Category .....	141
5.1.9	Management Jenis .....	142
5.1.10	Management Catalog .....	144
5.1.11	Management Sales.....	146
5.1.12	Management FAQ .....	147
5.1.13	Management Guestbook .....	149
5.2	Pengujian Berdasarkan Kuisiner .....	150

BAB VI SIMPULAN DAN SARAN .....	152
6.1 SIMPULAN .....	152
6.2 Saran.....	152
DAFTAR PUSTAKA.....	A.1
LAMPIRAN .....	A.3
Riwayat Hidup Penulis .....	A.4

## DAFTAR GAMBAR

Gambar 1 Gambar <i>Entity</i> .....	15
Gambar 2 Proses.....	15
Gambar 3 Data Flow.....	15
Gambar 4 Data Storage.....	15
Gambar 5. Flowcart Sistem Minimarket .....	29
Gambar 6. Flowcart proses bisnis yang akan dibangun .....	31
Gambar 7.ER Diagram .....	32
Gambar 8 Relasi antar tabel .....	33
Gambar 9 Diagram Konteks / DFD level 0 .....	34
Gambar 10 DFD Level 1 .....	35
Gambar 11 DFD Level 2 Proses Penjualan .....	37
Gambar 12 DFD Level 2 Proses Management Member.....	38
Gambar 13 DFD Level 2 Proses Management Member.....	38
Gambar 14 DFD Level 2 Proses Management Admin.....	39
Gambar 15 DFD Level 2 Proses Management Catalog .....	40
Gambar 16 DFD LLevel 2 Proses Management Category .....	41
Gambar 17 DFD Level 2 Proses Management Jenis .....	42
Gambar 18 DFD Level 2 Management Sales.....	43
Gambar 19 DFD Level 2 Proses Management FAQ .....	43
Gambar 20 DFD Level 2 Management Guestbook .....	44
Gambar 21 DFD Level 2 Proses View Member.....	44
Gambar 22 DFD Level 2 Proses Pengolahan Laporan .....	45
Gambar 23 Web Map <i>User</i> atau Member .....	63
Gambar 24 Web Map Admin.....	64
Gambar 25 Desain Halaman Index.....	66
Gambar 26 Desain Menu Login .....	67
Gambar 27 Desain Halaman Registrasi Member .....	68
Gambar 28 Desain Halaman Edit Data Member .....	70
Gambar 29 Desain Menu Member.....	72
Gambar 30 Desain Detail Catalog.....	72
Gambar 31 Desain History Belanja .....	73
Gambar 32 Desain Shopping Cart .....	74
Gambar 33Desain Keranjang Belanja .....	74
Gambar 34 Desain Data Pengiriman .....	75
Gambar 35 Desain Guestbook.....	76
Gambar 36 Desain Halaman Utama Administrator .....	77
Gambar 37 Desain Halaman Management Admin .....	77
Gambar 38.Desain View Member .....	79
Gambar 39 Desain Halaman Management Category .....	80
Gambar 40 Desain Halaman Add Category .....	81
Gambar 41 Desain Halaman Update Category .....	82
Gambar 42 Desain Halaman Management Jenis.....	83
Gambar 43 Desain Halaman Add Data Jenis.....	84
Gambar 44 Desain Halaman Update Jenis .....	85
Gambar 45 Desain Halaman Management Catalog .....	86
Gambar 46 Desain Add Data Produk.....	88
Gambar 47 Desain Halaman Update Data Produk.....	89
Gambar 48 Desain Halaman Management Sales .....	91

Gambar 49 Desain Halaman Detail Sales.....	92
Gambar 50 Desain Halaman Management FAQ.....	93
Gambar 51 Desain Halaman Add FAQ.....	94
Gambar 52 Desain Halaman Update FAQ.....	95
Gambar 53 Desain Halaman Management Guestbook.....	96
Gambar 54 Desain Halaman Reply Komentar.....	97
Gambar 55 Desain Management Point.....	97
Gambar 56. <i>Capture</i> Halaman Home Page.....	99
Gambar 57. <i>Capture</i> Form Login Member.....	100
Gambar 58 Halaman Katalog Produk.....	101
Gambar 59 <i>Capture</i> Halaman Detail Produk.....	102
Gambar 60 Halaman Registrasi.....	104
Gambar 61 Halaman Shopping Guide.....	105
Gambar 62 Halaman GuestBook.....	106
Gambar 63 Halaman Shopping cart.....	107
Gambar 64 Halaman Data Pengiriman Barang.....	108
Gambar 65 Halaman Informasi Pengiriman Barang.....	109
Gambar 66 Halaman History Belanja.....	110
Gambar 67 Halaman Biodata Member.....	111
Gambar 68 Halaman AboutUs.....	112
Gambar 69 <i>Capture</i> Halaman FAQ.....	113
Gambar 70 Halaman Login Admin.....	114
Gambar 71 Home Admin.....	114
Gambar 72 Halaman Management Admin.....	115
Gambar 73 Halaman Tambah Admin.....	115
Gambar 74. <i>Capture</i> Ubah Admin.....	116
Gambar 75 <i>Capture</i> Halaman View Member.....	117
Gambar 76 <i>Capture</i> Management Category.....	118
Gambar 77 <i>Capture</i> Halaman Tambah Kategori.....	118
Gambar 78 <i>Capture</i> Ubah Kategori.....	119
Gambar 79 <i>Capture</i> Halaman Management Jenis.....	119
Gambar 80 <i>Capture</i> Halaman Tambah Jenis.....	120
Gambar 81 <i>Capture</i> Halaman Ubah Jenis.....	120
Gambar 82 <i>Capture</i> Management Catalog.....	121
Gambar 83. <i>Capture</i> Halaman Tambah Produk.....	121
Gambar 84 <i>Capture</i> Ubah Data Produk.....	122
Gambar 85 <i>Capture</i> Management Sales.....	123
Gambar 86 <i>Capture</i> Detail Sales.....	123
Gambar 87 <i>Capture</i> Management FAQ.....	124
Gambar 88. <i>Capture</i> Tambah FAQ.....	124
Gambar 89 <i>Capture</i> Ubah FAQ.....	125
Gambar 90 <i>Capture</i> Halaman Management Guestbook.....	126
Gambar 91. <i>Capture</i> Reply Message.....	126
Gambar 93 Login Gagal Data Tidak Sesuai.....	129
Gambar 92 Login Gagal Data Belum Lengkap.....	129
Gambar 94 Login Gagal Username dan Password Tidak Sesuai.....	130
Gambar 95 User dan Email Tidak Ditemukan Pada Database.....	130
Gambar 96 Gagal Input New Password.....	131
Gambar 97 Peringatan Untuk Menginputkan Password Baru.....	131
Gambar 98. Input Password Baru Berhasil.....	131
Gambar 99 Peringatan data belum diinputkan.....	133

Gambar 100 Peringatan format penulisan email salah.....	134
Gambar 101 Peringatan data telah terdaftar sebelumnya .....	134
Gambar 102.Tombol Bayar Di Klik.....	135
Gambar 103 Gagal Pengiriman Data Pengiriman .....	136
Gambar 104 Konfirmasi Berhasil Belanja.....	136
Gambar 105 Inputan Login Harus Lengkap .....	137
Gambar 106 Login Gagal.....	137
Gambar 107 Login Berhasil .....	137
Gambar 108 Pengisian Teks Field yang Belum Lengkap.....	138
Gambar 109 Konfirmasi Hapus Data Admin .....	139
Gambar 110 Berhasil Tambah Data Admin.....	139
Gambar 111 Ubah Data Admin Berhasil .....	139
Gambar 112 Konfirmasi Penghapusan Data <i>Member</i> .....	140
Gambar 113 Informasi Berhasil Kirim Email Birthday.....	140
Gambar 114 Inputan Tambah Kategori Tidak Lengkap.....	141
Gambar 115 Pemberitahuan Hapus Kategori .....	142
Gambar 116 Tambah Data Kategori Berhasil .....	142
Gambar 117 Ubah Kategori Berhasil .....	142
Gambar 118.Inputan Jenis Belum Lengkap .....	143
Gambar 119.Pemberitahuan Hapus Data Jenis.....	143
Gambar 120.Tambah Data Jenis Berhasil .....	144
Gambar 121.Ubah Data Jenis Berhasil.....	144
Gambar 122.Inputan Harus Lengkap .....	145
Gambar 123.Berhasil Tambah Data Produk .....	145
Gambar 124.Konfirmasi Hapus Data Produk .....	145
Gambar 125.Konfirmasi Kirim Katalog .....	146
Gambar 126.Konfirmasi Delete Data Sales.....	147
Gambar 127.Tambah data FAQ berhasil .....	148
Gambar 128.Ubah FAQ berhasil.....	148
Gambar 129.Peringatan isi data dengan lengkap .....	148
Gambar 130.Konfirmasi Hapus FAQ.....	148
Gambar 131 Balas pesan dari admin berhasil .....	149
Gambar 132 Konfirmasi Pesan Dihapus .....	150
Gambar 133 Grafik Hasil Kuisisioner.....	151

## DAFTAR TABEL

Table I Relasi hubungan atribut dalam suatu file.....	19
Table II Proses 1.1 Penjualan .....	45
Table III Proses 2.1 Edit Data Member .....	45
Table IV Proses 2.2 Lupa Password .....	46
Table V Proses 3.1 Proses Registrasi.....	46
Table VI Proses 3.2 Proses Konfirmasi Email.....	46
Table VII Proses 6.1 Search Admin .....	47
Table VIII Proses 6.2 Add Admin .....	47
Table IX Proses 6.3 Edit Admin .....	47
Table X Proses 6.4 Delete Admin .....	48
Table XI Proses 6.5 View Admin.....	48
Table XII Proses 7.1 Search Product.....	48
Table XIII Proses 7.2 Add Product.....	48
Table XIV Proses 7.3 Edit Data Product .....	49
Table XV Proses 7.4 Delete Data Product .....	49
Table XVI Proses 7.5 View Data Product.....	49
Table XVII Proses 7.6 Send Catalog.....	50
Table XVIII Proses 8.1 Search Category.....	50
Table XIX Proses 8.2 Add Category .....	50
Table XX Proses 8.3 Edit Category.....	50
Table XXI Proses 8.4 Delete Category .....	51
Table XXII Proses 8.5 View Category .....	51
Table XXIII Proses 9.1 Search Jenis.....	51
Table XXIV Proses 9.2 Add Jenis .....	51
Table XXV Proses 9.3 Edit Jenis .....	52
Table XXVI Proses 9.4 Delete Jenis .....	52
Table XXVII Proses 9.5 View Jenis.....	52
Table XXVIII Proses 10.1 Search Data Penjualan .....	52
Table XXIX Edit Data Penjualan .....	52
Table XXX Proses 10.3 Delete Data Penjualan .....	53
Table XXXI Proses 10.4 Detail Data Penjualan.....	53
Table XXXII Proses 11.1 Search FAQ .....	53
Table XXXIII Proses 11.2 Add FAQ .....	53
Table XXXIV Proses 11.3 Edit FAQ.....	54
Table XXXV Proses 11.4 Delete FAQ .....	54
Table XXXVI Proses 11.5 View FAQ .....	54
Table XXXVII Proses 12.1 Reply Komentar .....	54
Table XXXVIII Proses 12.2 Delete Komentar.....	54
Table XXXIX Proses 13.0 Management Point.....	55
Table XL Proses 14.1 View Member.....	55
Table XLI Proses 14.2 Delete Member .....	55
Table XLII Proses 14.3 Send Birthday .....	55
Table XLIII Tabel Member .....	56
Table XLIV Tabel Admin .....	57
Table XLV Table Produk.....	58
Table XLVI Tabel Kategori.....	59
Table XLVII Tabel Jenis.....	59
Table XLVIII Table Sales detail.....	60

Table XLIX Table Sales .....	60
Table L Contact Us .....	61
Table LI Tabel FAQ .....	62
Table LII Table Point.....	62
Table LIII Desain Halaman Index.....	66
Table LIV Button Action Menu Login.....	67
Table LV Fields Menu Login .....	67
Table LVI Bussines Rules Menu Login .....	68
Table LVII Button Action Halaman Registrasi Member.....	69
Table LVIII Fields Halaman Registrasi Member .....	69
Table LIX Bussines Rules Halaman Registrasi Member .....	70
Table LX Button Action Halaman Edit Data Member.....	71
Table LXI Fields Halaman Edit Data Member .....	71
Table LXII Bussines Rules Halaman Edit Data Member .....	72
Table LXIII Bussines Rules Menu Member .....	72
Table LXIV Button Action Detail Catalog.....	73
Table LXV Fields Detail Catalog .....	73
Table LXVI Bussines Rules Detail Catalog .....	73
Table LXVII Bussines Rules History Belanja.....	74
Table LXVIII Button Action Shoppingcart .....	74
Table LXIX Fields Shoppingcart.....	74
Table LXX Bussines Rules Shoppingcart.....	75
Table LXXI Button Action Data Pengiriman.....	75
Table LXXII Fields Data Pengiriman .....	75
Table LXXIII Bussines Rules Data Pengiriman .....	76
Table LXXIV Button Action Guestbook .....	76
Table LXXV Fields Halaman Guestbook.....	76
Table LXXVI Bussines Rules Halaman Guestbook .....	77
Table LXXVII Button Action Management Admin .....	78
Table LXXVIII Fields Management Admin.....	78
Table LXXIX Bussines Rules Management Admin.....	78
Table LXXX Button Action View Member .....	79
Table LXXXI Fields Menu View Member .....	79
Table LXXXII Bussines Rules Menu View Member .....	80
Table LXXXIII Button Action Management Category.....	80
Table LXXXIV Fields Halaman Management Category.....	81
Table LXXXV Bussines Rules Halaman Management Category .....	81
Table LXXXVI Button Action Halaman Add Category .....	81
Table LXXXVII Fields Halaman Add Category .....	81
Table LXXXVIII Bussines Rules Halaman Add Category .....	82
Table LXXXIX Button Action Halaman Update Category .....	82
Table XC Fields Halaman Update Category .....	82
Table XCI Bussines Rules Halaman Update Category.....	83
Table XCII Button Action Halaman Management Jenis.....	83
Table XCIII Fields Halaman Management Jenis .....	83
Table XCIV Bussines Rules Halaman Management Jenis .....	84
Table XCV Button Action Halaman Add Data Jenis .....	84
Table XCVI Fields Halaman Add Data Jenis.....	85
Table XCVII Bussines Rules Halaman Add Data Jenis .....	85
Table XCVIII Button Action Halaman Update Jenis.....	85
Table XCIX Fields Halaman Update Jenis .....	86

Table C Bussines Rules Management Update Jenis.....	86
Table CI Button Action Halaman Management Catalog .....	87
Table CII Fields Halaman Management Catalog.....	87
Table CIII Bussines Rules Halaman Management Catalog.....	87
Table CIV Button Action Add Data Produk.....	88
Table CV Fields Add Data Produk .....	88
Table CVI Bussines Rules Halaman Add Produk.....	89
Table CVII Button Action Halaman Update Data Produk.....	90
Table CVIII Fields Halaman Update Data Produk .....	90
Table CIX Bussines Rules Update Data Produk .....	90
Table CX Button Action Management Sales .....	91
Table CXI Fields Management Sales.....	91
Table CXII Bussines Rules Management Sales.....	92
Table CXIII Button Action Halaman Detail Sales.....	92
Table CXIV Fields Halaman Detail Sales.....	92
Table CXV Bussines Rule Halaman Detail Sales.....	93
Table CXVI Button Action Halaman Management FAQ .....	93
Table CXVII Fields Halaman Management FAQ.....	93
Table CXVIII Bussines Rules Halaman Management FAQ .....	94
Table CXIX Button Action Halaman Add FAQ.....	94
Table CXX Fields Halaman Add FAQ .....	94
Table CXXI Bussines Rules Halaman Add FAQ .....	95
Table CXXII Button Action Halaman Update FAQ.....	95
Table CXXIII Fields Halaman Update FAQ .....	95
Table CXXIV Bussines Rules Halaman Update FAQ.....	96
Table CXXV Button Action Halaman Management Guestbook .....	96
Table CXXVI Fields Halaman Management Guestbook.....	96
Table CXXVII Bussines Rules Halaman Guestbook .....	96
Table CXXVIII Button Action Management Point .....	97
Table CXXIX Fields Halaman Management Point.....	97
Table CXXX Bussines Rules Halaman Point .....	98
Table CXXXI Pengujian Login.....	128
Table CXXXII Pengujian Ubah Password .....	130
Table CXXXIII Pengujian Registrasi Member.....	132
Table CXXXIV Pengujian Shopping Cart .....	135
Table CXXXV Pengujian Login Administrator .....	136
Table CXXXVI Pengujian Management Admin .....	138
Table CXXXVII Pengujian View <i>Member</i> .....	140
Table CXXXVIII Pengujian Management Category .....	141
Table CXXXIX Pengujian Management Jenis .....	142
Table CXL Pengujian Management Catalog .....	144
Table CXLI Pengujian Management Sales.....	146
Table CXLII Pengujian Management FAQ .....	147
Table CXLIII Pengujian Management Guestbook .....	149