

ABSTRACT

PT. M is a company which has not been had a system to manage the sales data efficiently because they have been input that data manually.

Therefore, PT. M needs a application based on web to manage the sales data efficiently. The application is related to Sales and Distribution Module in Marketing Department. The content of the application is how to create, edit, and display Customer Master Data, Sales Contract, Sales Order, and Delivery Order.

The purpose of the application to manage the sales data efficiently.

Keywords : web, Sales and Distribution, Customer Master Data, Sales Contract, Sales Order, Delivery Order.

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DAFTAR SINGKATAN

AJAX	Asynchronous Javascript and XML
CM	Customer Master
CSS	Cascading Style Sheets
DFD	Data Flow Diagram
DO	Delivery Order
DOM	Document Object Model
ERD	Entity Relationship Diagram
HTML	Hypertext Markup Language
ISD	Information System Division
PDA	Personal Digital Assistant
PHP	PHP:Hypertext Preprocessor
PMC	Production Marketing Coordination
PSPEC	Proses Specification
SC	Sales Contract
SO	Sales Order
SGML	Standard Generalized Markup Language
UID	User Interface Design
W3C	World Wide Web Consortium
XML	Extensible Markup Language
XHTML	Extensible Hypertext Markup Language

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