

CHAPTER 4

CONCLUSION & SUGGESTIONS

4.1 Conclusion

In this chapter I will present my conclusion. From the first chapter until the third chapter, we have seen some problems that PT SALUYU MOTOR BANDUNG has and how ERP is able to eliminate those problems. Based on the interviews and analysis that have been conducted, I have come to believe that ERP implementation is able improve the company management system, in this context is its inventory. The company significantly increases the accuracy of its inventory. By using ERP real time reports, the company is able to calculate how much time they need from the day customers make their orders until the time customers get their orders. This has increased on time deliveries. ERP is able to reduce cost and improve annual profits.

We have seen that PT SALUYU MOTOR BANDUNG has successfully implemented ERP, but we need to remember that not all ERP implementation turns to success. Based on my observation, I have drawn some key points of what makes ERP implementation in PT SALUYU MOTOR BANDUNG turn into success:

- Companies must commit to the projects, and willing to leave their old

business process. Not many companies are willing to learn a new process.

- Good communication from the company with the ERP vendors.

I believe that if companies follow what PT SALUYU MOTOR BANDUNG has done to make the implementation worked out, it should worked out to most companies.

4.2 Suggestions

Most companies which are willing to go bigger should implement ERP. ERP helps a company's management especially in the inventory management system. Not every ERP project turns into success, but a successful implementation will improve company's performance. Therefore I suggest companies to consider implementing ERP because it has both sides of cost and benefits.

In the end, I hope all the information in this case study may help companies which have similar problems as PT SALUYU MOTOR BANDUNG in order to understand ERP and the benefits they may have from implementing it.